THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
BOARD ACTION SUMMARY

DEPT: Workforce Development

BOARD AGENDA: 5.B.6
AGENDA DATE: May 12, 2026

SUBJECT:
Approval to Authorize the Workforce Development Director to Apply for and Accept Workforce-Related Grants; Issue Requests for Proposals; and Negotiate, Execute, and Amend Contracts Funded by Workforce-Related Sources During Fiscal Year 2027 for Both Stanislaus County and in the Role of Regional Organizer

BOARD ACTION AS FOLLOWS: **RESOLUTION NO. 2026-0228**

On motion of Supervisor B. Condit **Seconded by Supervisor** C. Condit
and approved by the following vote,
Ayes: Supervisors: B. Condit, Withrow, Grewal, C. Condit, and Chairman Chiesa
Noes: Supervisors: None
Excused or Absent: Supervisors: None
Abstaining: Supervisor: None

1) X **Approved as recommended**
2) _____ **Denied**
3) _____ **Approved as amended**
4) _____ **Other:**

MOTION:

ATTEST: MARY E. HARTSFIELD, Clerk of the Board of Supervisors

File No.

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
AGENDA ITEM

DEPT: Workforce Development

BOARD AGENDA:5.B.6
AGENDA DATE: May 12, 2026

CONSENT: ☑

CEO CONCURRENCE: YES

4/5 Vote Required: NO

SUBJECT:

Approval to Authorize the Workforce Development Director to Apply for and Accept Workforce-Related Grants; Issue Requests for Proposals; and Negotiate, Execute, and Amend Contracts Funded by Workforce-Related Sources During Fiscal Year 2027 for Both Stanislaus County and in the Role of Regional Organizer

STAFF RECOMMENDATION:

1. Authorize the Workforce Development Director, or designee, to issue Requests for Proposals to expend Workforce Innovation and Opportunity Act (WIOA) Funds, contracted StanWORKs funds, Stanislaus 2030, and other related workforce training funds during Budget Year 2027.
2. Authorize the Workforce Development Director, or designee, to negotiate and execute contracts, modifications, and amendments funded by WIOA Funds, contracted StanWORKs funds, Stanislaus 2030, and other related workforce training funds, in an amount up to $200,000 per contract for Budget Year 2027.
3. Authorize the Workforce Development Director, or designee, acting in the capacity of the Regional Organizer for the San Joaquin Valley and Associated Counties Regional Planning Unit, to issue Requests for Proposals to expend WIOA Regional Funds for Budget Year 2027.
4. Authorize the Workforce Development Director, or designee, acting in the capacity of the Regional Organizer for the San Joaquin Valley and Associated Counties Regional Planning Unit, to negotiate and execute contracts, modifications, and amendments funded by WIOA Regional Funds acting as a passthrough with government agencies and vendors in an amount not to exceed $4 million, with a cumulative amount not to exceed $10 million for Budget Year 2027.
5. Authorize the Workforce Development Director, or designee, to apply for and accept, if awarded, various workforce related grants and enter into and sign grant agreements and related contracts in an amount not to exceed $5 million for Budget Year 2027.

DISCUSSION:

The Stanislaus County Board of Supervisors has annually authorized the receipt of Workforce Innovation and Opportunity Act (WIOA) funds, Community Services Agency

StanWORKs funds, and other Federal and State funds. These funds are dedicated to developing a skilled workforce that strengthens businesses and contributes to the economic success of the community. This is done by providing employment and training services to local job seekers and business resources for employers. Workforce Development is designed to help job seekers access employment, education, training, and support services necessary to succeed in the labor market and to assist employers in having the skilled workers necessary to compete in a global market.

The following is a list of several grants Workforce Development has been awarded in Fiscal Year 2026 and anticipates receiving in Budget Year 2027. These grants align with the Department's mission: "Stanislaus County Workforce Development works with businesses to determine the needs of in-demand occupations and develop a skilled workforce that strengthens businesses and contributes to the economic success of the community."

WIOA

The Workforce Services Division of the California Employment Development Department (EDD) is the designated State Grant Manager of the Federal Department of Labor's WIOA funding. The Budget Year 2027 allocation for Stanislaus County Workforce Development is projected to be approximately $7 million. This allocation is based on the State's estimate and may vary slightly from the final allocations provided by the State and other funding agencies. Throughout the year, the Department may receive unspent funding from other local areas with a request to assist.

Many of these grant opportunities are done in partnership with other partner agencies, businesses, and training providers. Once the funds are received, the Department enters into an agreement with the grant partner to contract services or contracts with an outside agency to assist in servicing the community. The Department also enters into agreements with businesses for On-the-Job Training and Incumbent Worker Training. Additionally, the Department enters into Individual Training Agreements with training providers. It is anticipated that in Program Year 2027, the Department will enter into over 100 On-the-Job Training Agreements and 100 Individual Training Agreements, based on the number of agreements executed in previous fiscal years. The Department is requesting authorization to enter into and sign agreements, contracts, modifications, amendments, and Requests for Proposals for contracts up to $200,000.

WIOA Regional Organizer Responsibilities

As part of the WIOA, Stanislaus County serves as the Regional Organizer for the San Joaquin Valley and Associated Counties Regional Planning Unit for the following counties: San Joaquin, Stanislaus, Merced, Madera, Fresno, Kings, Tulare, and Kern/Inyo/Mono (Local Areas). During the 2026 Program Year, the allocation for these activities was slightly under $3 million; the allocation for the 2027 Program Year is unknown at this time but may be approximately $4 million based on recent allocation trends.

As part of this responsibility, Stanislaus County receives allocations of funds from the State's Regional Equity and Recovery Partnership and is required to pass the funds through to the other local areas. Stanislaus County works closely with the Local Areas to contract with and reimburse for costs incurred. Recent total annual contracts to other Local Areas have been just over $1 million. The State monitors these funds annually

and the Department has never received a finding. The State requires a very quick turnaround time, and the Local Areas require the authority to implement programs and utilize funding.

The Department is requesting approval for the Workforce Development Director, acting in the capacity of the Regional Organizer for the San Joaquin Valley and Associated Counties Regional Planning Unit, to enter into and sign agreements, modifications, and amendments with government agencies and vendors, and issue Request for Proposals (RFPs) for State Funds in an amount not to exceed $4 million for Budget Year 2027.

StanWORKs

Workforce Development also provides employment services to Welfare-to-Work (WTW) clients under a contract with the Community Services Agency (CSA). As a result of an RFP issued in Fiscal Year 2025 to continue providing employment services to WTW clients with barriers to employment, Workforce Development will continue to contract services for 2026-2027 with the option to renew for one additional year. The allocation from CSA for Budget Year 2027 is projected to be $6.4 million.

The Department is also requesting authorization to enter into and sign agreements, contracts, modifications, amendments, and RFPs for contracts up to $200,000.

Stanislaus 2030

On August 13, 2024, the Board of Supervisors adopted Board Resolution No. 2024-0442, which approved a Memorandum of Understanding with Stanislaus County Workforce Development for Entrepreneurship and Small Business Dynamism in the amount of $2 million, and for Talent Development in the amount of $1.5 million, for the term of August 13, 2024, through December 31, 2026.

As part of the MOU, Workforce Development serves as the primary contractor for the Request for Funding Proposals based on strategies identified in the small business implementation plan. Priority strategies are to develop centralized resources for small businesses to access support and financing; to streamline the permitting process amongst the cities and County; to build capacity for local Community Development Financial Institutions and Business Support Organization through operating grants, as well as technical support for long-term strategies development and governance, including support for initiative coordination.

Talent Development funding offers grants and technical assistance to local education and workforce institutions for programs that advance strategies identified in the Stanislaus County Manufacturing Strategic Workforce Plan. The plan includes strategies to enhance industry and education collaboration, advance job quality, expand apprenticeships, and other development of career pathways.

The Department is requesting authorization to enter into and sign agreements, contracts, modifications, amendments and RFPs for contracts up to $200,000.

Other Workforce-Related Agreements and Contracts

As part of the WIOA federal funding, 15% is designated as the Governor’s Discretionary fund. This is in addition to the above-mentioned allocations. These funds are competitive and require an application with a quick turnaround time to apply for or indicate interest in. The Department, as experts in the field of employment services,

often is presented with grants or other funding opportunities from the State or other local agencies and partners to perform workforce and employment-related services. In return, the granting agency will reimburse the Department for its services. Due to the time sensitivity of such opportunities, the Department is requesting authorization for the Workforce Development Director to apply for and accept such grants and issue subsequent RFPs, as necessary. Many of these grant opportunities are done in partnership with other partner agencies, businesses, and training providers. Once the funds are received, the Department enters into an agreement with the grant partner to contract services or contracts with an outside agency to assist in servicing the community.

The Department is requesting approval to apply for, accept, and enter workforce-related grants and contracts for Budget Year 2027 in an amount not to exceed $5 million. Any grant requiring General Fund match will be brought to the Board of Supervisors for acceptance. Increases in appropriations resulting from grants will also be brought to the Board of Supervisors for approval. Approval will allow the Workforce Development Director to apply for and enter grants and contracts, which will allow the Department to meet the quick turnaround times that these types of funding opportunities contain and deliver community services more efficiently.

The Department is also requesting authorization to enter into and sign agreements, contracts, modifications, amendments, and RFPs for contracts up to $200,000. Stanislaus County Purchasing and Salvage Policy authorizes the General Services Agency Director/Purchasing Agent to execute contracts up to $200,000. Given the complex nature of the grant requirements and individual vendor milestones related to these contracts, staff are recommending that the Workforce Development Director be the authorized signatory for contracted services up to $200,000. The Workforce Development Director will administer the program, issue RFPs, when required, and negotiate, enter, and sign contracts and expend Budget Year 2027 WIOA, WTW, and Stan2030 funds along with any other contracts and grants awarded. Contracts will follow the Board of Supervisors' policies regarding the reporting of contracts and agreements aligned with quarterly budget financial reports.

POLICY ISSUE:

Contracts above $200,000 require approval from the Board of Supervisors, regardless of the procurement method. Such approval for new contracts must be obtained through a department agenda item, and amendments, extensions, and renewals for such contracts may be approved through the quarterly Contract Summary Sheet process managed by the General Services Agency. Though the Purchasing Agent is usually identified as the position granted signing authority by the Board, Department Heads may request the authority to sign a specific agreement (Board Resolution No. 2025-0376; California Government Code). Workforce Development staff, as a standard procedure, bring all items to the Workforce Development Board for approval prior to request of approval from the Board of Supervisors.

On March 2, 2026, the Stanislaus County Workforce Development Board approved the request for signatory authority for Workforce Innovation and Opportunity Act under

Workforce Development Board Agenda Item 8-B. The Workforce Development Board has oversight through an agreement with the Board of Supervisors, approved in 2017.

FISCAL IMPACT:

Funding for the contracts will be included in the 2027 Adopted Budget. The estimated budget for Budget Year 2027 is projected to be over $20 million with an estimated contract total of approximately $10 million.

BOARD OF SUPERVISORS' PRIORITY:

The recommended actions are consistent with the Board's priority of *Developing a High-Performing Economy* by authorizing the staff to the Workforce Development Board to seamlessly continue the contracted services support to the development of the workforce in an efficient and effective manner.

STAFFING IMPACT:

Existing Workforce Development staff will administer contracts and grants for the provision of employment and training services as described.

CONTACT PERSON:

Doris Foster, Workforce Development Director
Telephone: (209) 558-2100