

Alliance Worknet CEO-Economic Development Bank Library

An important role that County government plays in creating a strong local economy is to promote, protect, and sustain agricultural economies while supporting the development of broader, diversified economic opportunities that will strengthen the local economy and provide for a better, more stable, quality of life for residents. Helping to facilitate the creation of jobs for the people of Stanislaus County is imperative for the community



to prosper and grow. Pursuing the planning and development process for the Crows Landing Business Park Development Project on the 1,531-acre former Crows Landing Air Facility in Stanislaus County, and developing a competitive and diverse workforce, are core economic development and job creation objectives for our community.

- ◆ The Alliance Worknet provides a wide range of employment and training services to the community through a variety of programs funded under the Workforce Investment Act (WIA). To assist area employers, the Alliance Worknet staff visits area businesses in an effort to help them with their employment needs as well as retention, expansion, business counseling, and other services; and
- ◆ The Stanislaus County Library provides educational and recreational opportunities to the community, including access to reference and reader's advisory help, weekly story times at all branches and children's programs throughout the year. Online databases and reference services are available at any time from any internet link.

#### FISCAL YEAR 2014-2015 ISSUES

The 2014-2015 Final Budget recommends \$29,757,189 in appropriations for this priority area. These expenditures are funded by a combination of \$28,177,748 in department revenue, \$491,810 in a General Fund contribution and \$1,087,631 in fund balance.

For Fiscal Year 2014-2015, Alliance Worknet revenues are substantially less than Fiscal Year 2013-2014 and result in strict limitations on the number of individuals referred to vocational training programs as well as limiting the funding available for on-the-job training reimbursements to employers. Training referrals will have to be limited to programs that prepare individuals for only those occupations that are in very high demand by local businesses.

An increase in contracted funding from the Community Services Agency to Alliance Worknet – StanWORKs will allow the Department to increase its services for Temporary

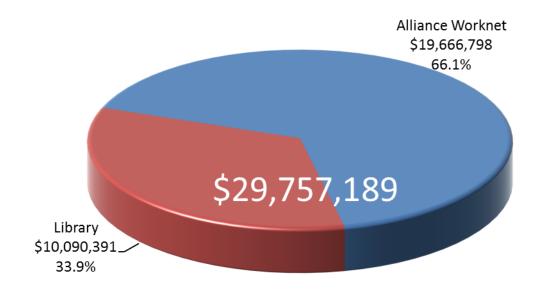
Aid to Needy Families recipients. The Department anticipates providing over 4000 Stanislaus County residents with Welfare to Work related services.

The Library is primarily funded by a voter approved 1/8-cent sales tax, which represents approximately 89% of the Library's total revenue to support the Library operations in Fiscal Year 2014-2015. The voter approved 1/8-cent sales tax was scheduled to sunset on June 30, 2013, but was extended through a successful local measure for an additional five years. Local revenue has also increased due to the increased demand for passport application services and the generous support from the Library Foundation and friends of the Library. State Literacy funding is anticipated to increase in Fiscal Year 2014-2015.

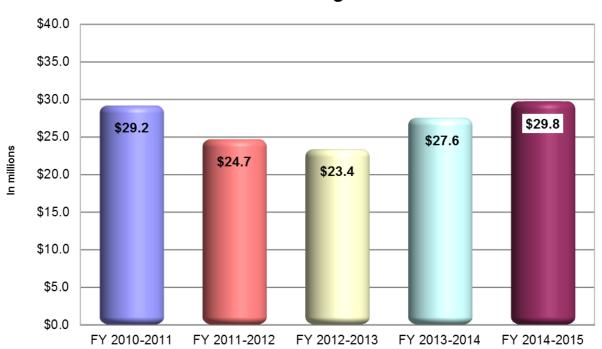
Technology is fundamentally changing the library model and delivery of service. The Library anticipates using a portion of fund balance to upgrade outdated technology and improve facilities. Electronic audio, magazines and newspapers will be available for downloading, audio and video upgrades to enhance storytelling activities and trainings will occur, and the Patterson Library will have a computer and training lab for adults. The Ceres Library will receive current materials, new furnishings and an emphasis on technology. A large quiet room will be designated in the Modesto Library to provide customers with a calm and comfortable area to study and use electronic devices. There are several projects occurring this fiscal year to create a safer and welcoming environment.



## Recommended Appropriations Fiscal Year 2014-2015



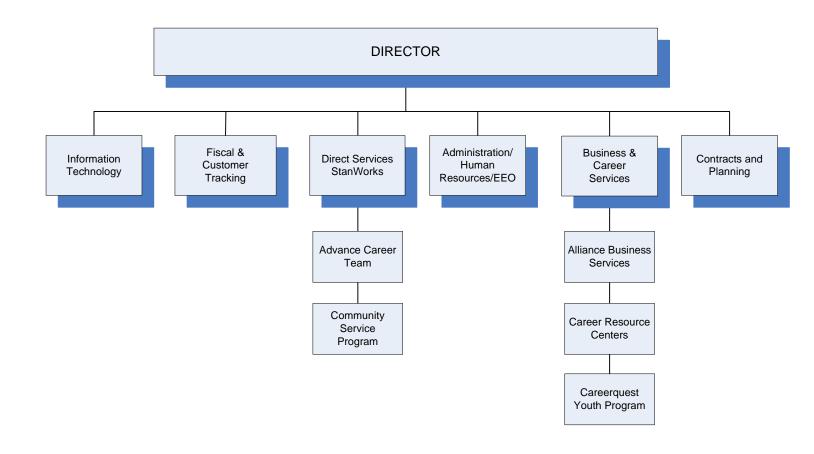
## Five Year Comparison of Appropriations Final Budget





PAGE					Recommended 2014-2015
	ALLIA	NCE WORK	NET		\$19,666,798
	Fund	Org			
320	1320	0033100	Alliance Worknet		\$8,945,056
323	1317	0033900	StanWORKs		\$10,721,742
	CHIEF	EXECUTIV	E OFFICEECONOMIC DEVELOPMENT		\$0
	Fund	Org			
325	0105	0015291	Economic Development Bank		\$0
	LIBRA	\RY			\$10,090,391
	Fund	Org			
329	1651	0037000	Library		\$10,090,391
				TOTAL	\$29,757,189

#### STANISLAUS COUNTY ALLIANCE WORKNET



## HUMAN SERVICES Other Assistance



## ALLIANCE WORKNET Jeff Rowe, Director

BUDGET AT A GLANCE	
Gross Costs	\$19,666,798
Total Revenue	\$19,082,798
Fund Balance/Retained Earnings	\$584,000
Net County Cost	\$0
Total Recommended Staffing	90
% Funded by Local Discretionary Funds	0.0%

#### **MISSION STATEMENT**

Dedicated to developing a skilled workforce that strengthens businesses and contributes to the economic success of our community.

#### **ACCOMPLISHMENTS AND OBJECTIVES**

The Accomplishments of 2013-2014 and Objectives for the 2014-2015 Fiscal Year for the Alliance Worknet include:

FISCAL YEAR 2013-2014	FISCAL YEAR 2014-2015
ACCOMPLISHMENTS	OBJECTIVES
<ul> <li>122 individuals successfully completed a Warehouse/Logistics Training program in preparation for employment in this industry.</li> <li>12 Individuals successfully completed Heavy Equipment Operator Training.</li> <li>25 Stanislaus County residents are employed in high-paying Psychiatric Technician positions as a result of training received through Alliance Worknet.</li> <li>191 individuals received On-The-Job Training with a local employer.</li> <li>12,586 individuals used the Career Resource Centers for assistance in their job search.</li> <li>The Career Resource Centers had over 43,867 visits from individuals during the year.</li> <li>2,066 individuals attended Job Prep Workshops.</li> <li>The Alliance "Jump Start" campaign, a multifaceted effort to accelerate the growth of the local economy was kicked off.</li> <li>The number of individuals receiving Welfare to Work (WTW) employment services increased under the redesigned program.</li> <li>WIA Program met 8 of 9 State Performance Measures.</li> </ul>	<ul> <li>Increase training and internship opportunities for careers that are in demand.</li> <li>Continue to build partnerships with businesses in the community to work in conjunction with Alliance Worknet for their employment needs.</li> <li>Work in partnership with Community Services Agency (CSA) to increase services provided by the WTW program and increase the capacity to serve additional participants and improving Work Participation Rates (WPR).</li> <li>Increase assistance to TANF (Temporary Aid to Needy Families) customers by providing job search and job retention skills.</li> <li>Increase outreach activities.</li> <li>Open a new Career Resource Center in Turlock.</li> <li>Provide over 4,000 Stanislaus County residents with Welfare to Work related services.</li> </ul>

#### **BUDGETS WITHIN THE ALLIANCE WORKNET INCLUDE:**

- ♦ Alliance Worknet
- ♦ StanWORKs

## HUMAN SERVICES Other Assistance



#### ALLIANCE WORKNET

Budget Unit 1320 0033100 Special Revenue Fund

#### **SERVICES PROVIDED**

The Alliance Worknet (AW) provides a wide range of employment and training services to the community through various programs funded under the Workforce Investment Act (WIA). Three Resource Centers, located in accessible areas throughout the community, provide job search assistance to the general public. In addition, workshops are offered to assist with resume development, interviewing skills, and job retention. For those needing more assistance in finding employment, the Department provides intensive career counseling, work experience, and on-the-job training assistance as well as referral to vocational training programs. To assist area employers, the Alliance Worknet has Business Development Representatives who visit area businesses in an effort to help them with their employment needs, as well as retention, expansion, business counseling, and other services through a partnership with the Stanislaus Economic Development and Workforce Alliance.

#### **FUND/CASH BALANCE**

As of July 1, 2014, this fund had a positive fund balance of \$1,486,034 compared to the July 1, 2013 positive fund balance of \$1,607,223. The decrease is due to the use of fund balance to cover the shortage in grant funding in Fiscal Year 2013-2014. The Department anticipates using \$548,000 of fund balance in Fiscal Year 2014-2015 to cover operating and salary costs.

As of July 1, 2014, this fund had a positive cash balance of \$1,226,479 compared to the July 1, 2013 positive balance of \$1,133,720. The increase is due to timely cash claiming and reimbursement from the state. The difference between the cash and fund balance is due to the non-cash items listed on the balance sheet, such as receivables and payables.

Alliance Worknet					
Classification	2012-2013 Actual	2013-2014 Actual	2014-2015 Requested Final Budget	2014-2015 Recommended Adjustments	2014-2015 Recommended Final Budget
Taxes	\$0	\$0	\$0	\$0	\$0
Licenses, Permits, Franchises	\$0	\$0	\$0	\$0	\$0
Fines, Forfeitures, Penalties	\$0	\$0	\$0	\$0	\$0
Revenue from use of Assets	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$9,843,960	\$8,837,591	\$7,298,645	\$0	\$7,298,645
Charges for Service	\$578,770	\$651,430	\$902,411	\$0	\$902,411
Miscellaneous Revenue	\$36,408	\$17,555	\$160,000	\$0	\$160,000
Other Financing Sources	\$0	\$22,594	\$0	\$0	\$0
Total Revenue	\$10,459,138	\$9,529,170	\$8,361,056	\$0	\$8,361,056
Salaries and Benefits	\$4,460,325	\$4,308,540	\$5,142,865	\$0	\$5,142,865
Services and Supplies	\$4,579,833	\$4,866,515	\$3,496,557	\$0	\$3,496,557
Other Charges					
Other Charges	\$273,696	\$250,394	\$305,634	\$0	\$305,634
Other Charges Fixed Assets	\$273,696	\$250,394	\$305,634	\$0	\$305,634
	\$273,696 (\$2,664)	\$250,394 \$0	\$305,634 \$0	\$0 \$0	\$305,634 \$0
Fixed Assets	, ,	, ,	, ,		. ,
Fixed Assets Equipment	(\$2,664)	\$0	\$0	\$0	\$0
Fixed Assets Equipment Other Financing Uses	(\$2,664) \$208,723	\$0 \$197,851	\$0 \$0	\$0 \$0	\$0 \$0
Fixed Assets Equipment Other Financing Uses Equity	(\$2,664) \$208,723 \$0	\$0 \$197,851 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0
Fixed Assets Equipment Other Financing Uses Equity Intrafund	(\$2,664) \$208,723 \$0 \$0	\$0 \$197,851 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0
Fixed Assets Equipment Other Financing Uses Equity Intrafund Contingencies	(\$2,664) \$208,723 \$0 \$0 \$0	\$0 \$197,851 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0

#### PROGRAM DISCUSSION

At the requested level of funding, the Department will maintain a consistent level of core employment services to the general public through the Career Resource Centers and group workshops. The Department's Fiscal Year 2014-2015 budget includes reductions in estimated Workforce Investment Act revenue of approximately \$277,617. In addition, there is a reduction of approximately \$1.8 million due to the expiration of the Central Valley Back to Work Grant and Sword's Veterans' Assistance grant for a total decrease of \$2.1 million. These reductions will be offset by Fiscal Year 2013-2014 carryover federal grant funding estimated at \$1,175,600. The net result is a decrease in estimated revenue of approximately \$894,762 from prior year's funding levels, and a decrease from 2013-2014 actuals by approximately \$1.2 million.

As a result of the declining grant revenues, the Department will reduce expenditures for services and supplies and other charges and rely on the use of fund balance to sustain the 2014-2015 operations. The Department will need to be more strategic and targeted in regards to where investments in workforce training are provided. Training referrals will focus on programs that prepare individuals for occupations that are in high demand by local industries such as manufacturing, logistics, and health care. Individuals seeking employment in occupations other than those in very high demand will still have the ability to access labor market information, job search assistance, and job leads through the Career Resource Centers. In addition, customers can receive help with resume writing, interviewing skills, assessments, and job retention training in workshop settings that are offered on a weekly basis. It is anticipated that approximately 14,300 individuals will receive services through the Career Resource Centers, representing an increase of over 10% from prior fiscal year. This increase is due to the expected new Career Resource Center in Turlock.

As the economic recovery continues to take hold in the Central Valley, the Alliance Worknet will use information gathered from business surveys to help ensure that local businesses have the workforce with the skills necessary to grow and create jobs. All efforts will be made to provide job seeker and business services that will contribute to the continued growth of the economy.

#### **STAFFING IMPACTS**

Total current authorized positions— 90

There are no recommended changes to the current level of staffing.

#### **RECOMMENDED FINAL BUDGET**

It is recommended that a budget of \$8,945,056 be approved for Alliance Worknet. This budget is funded from \$8,361,056 in estimated department revenue and \$584,000 in department fund balance.

## HUMAN SERVICES Other Assistance

#### **ALLIANCE WORKNET—STANWORKS**

Budget Unit 1317 0033900 Special Revenue Fund

# Stanislaus County Striving to be the Best

#### **SERVICES PROVIDED**

The Alliance Worknet (AW) provides a wide range of employment and training services for local Temporary Aid to Needy Families (TANF) recipients through a contract with the Community Services Agency (CSA). AW assists TANF customers with job searching, resume writing, and interviewing skills. Clients needing additional assistance in securing employment and leaving TANF are provided with intensive case management, work experience, on-the-job training and individual referral to vocational training programs leveraging other dollars available.

#### **FUND/CASH BALANCE**

As of July 1, 2014, this fund had a zero fund balance compared to the July 1, 2013 positive fund balance of \$22,594. The decrease is due to a transfer of funds for the StanWORKs contract with Community Services Agency (CSA), which operates on a reimbursement basis.

As of July 1, 2014, this fund had a positive cash balance of \$47,911 compared to the July 1, 2013 positive balance of \$10,253. The increase is due to the timely submission of invoices to CSA and reimbursements from CSA. The difference between the cash and fund balance is the non-cash items listed on the balance sheet.

Alliance Worknet - StanWORKs							
Classification	2012-2013 Actual	2013-2014 Actual	2014-2015 Requested Final Budget	2014-2015 Recommended Adjustments	2014-2015 Recommended Final Budget		
Taxes	\$0	\$0	\$0	\$0	\$0		
Licenses, Permits, Franchises	\$0	\$0	\$0	\$0	\$0		
Fines, Forfeitures, Penalties	\$0	\$0	\$0	\$0	\$0		
Revenue from use of Assets	\$0	\$0	\$0	\$0	\$0		
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0		
Charges for Service	\$5,231,057	\$6,671,979	\$10,721,742	\$0	\$10,721,742		
Miscellaneous Revenue	\$0	(\$32,418)	\$0	\$0	\$0		
Other Financing Sources	\$19,428	\$0	\$0	\$0	\$0		
Total Revenue	\$5,250,485	\$6,639,561	\$10,721,742	\$0	\$10,721,742		
Salaries and Benefits	\$3,946,709	\$4,518,137	\$8,453,264	\$0	\$8,453,264		
Services and Supplies	\$1,064,509	\$1,872,810	\$2,047,655	\$0	\$2,047,655		
Other Charges	\$209,682	\$248,614	\$220,823	\$0	\$220,823		
Fixed Assets							
Equipment	\$2,664	\$0	\$0	\$0	\$0		
Other Financing Uses	\$0	\$22,594	\$0	\$0	\$0		
Equity	\$0	\$0	\$0	\$0	\$0		
Intrafund	\$0	\$0	\$0	\$0	\$0		
Contingencies	\$0	\$0	\$0	\$0	\$0		
Gross Costs	\$5,223,564	\$6,662,155	\$10,721,742	\$0	\$10,721,742		
Fund Balance	(\$26,921)	\$22,594	\$0	\$0	\$0		
Net County Cost	\$0	\$0	\$0	\$0	\$0		

#### PROGRAM DISCUSSION

At the requested level of funding, Alliance Worknet expects to provide over 4000 Stanislaus County residents with Welfare to Work (WTW) related services. A variety of workforce development services will be provided to assist StanWORKs participants in transitioning to employment and self-sufficiency. Approximately 3,000 customers will participate in intensive job readiness classes and job search assistance. The Department received an additional \$2.9 million in the StanWORKs contract above the 2013-2014 level, approximately \$4 million above the actual program revenue realized in 2013-2014. The Department will provide Expanded Subsidized Employment (ESE) services to the WTW subsidized employment program with approximately 200 subsidized positions being added in Fiscal Year 2014-2015 as a result of the increased funding. Participants will receive minimum wage for each hour worked and businesses find qualified employees at no cost to the business. The concept of the program is to provide WTW customers the opportunity to gain useful, marketable skills in public and private sector work experience assignments. The Department anticipates the program to increase to approximately 400 customers participating in the subsidized employment program per month. The new funding will allow participants to continue to develop new skills or improve their current skillset and improve their chances in transitioning to unsubsidized employment. The additional funding will also allow participants to extend their time working at a particular worksite as long as they continue to gain new skills.

About 1,000 customers will be involved in the Community Service Program, which provides unpaid work experience at public and nonprofit sites throughout the County. In addition, Contracted Adult Basic Education (ABE) and General Educational Development (GED) services will allow approximately 500 StanWORKs clients to receive remedial education and high school equivalency test preparation services.

#### STAFFING IMPACTS

Total current authorized positions—0

#### RECOMMENDED FINAL BUDGET

It is recommended that a budget of \$10,721,742 be approved for Alliance Worknet - StanWORKs. This budget is funded from \$10,721,742 in estimated department revenue.

## FISCAL GENERAL SERVICES Promotion



#### CHIEF EXECUTIVE OFFICE—ECONOMIC DEVELOPMENT BANK

Budget Unit 0105 0015291 General Fund

#### **SERVICES PROVIDED**

The Board of Supervisors established the Economic Development Bank in 2001 for the purpose of providing resources for economic development projects throughout Stanislaus County. It has been the Board of Supervisors intent that these funds be used by the nine cities and unincorporated communities to leverage other funding sources when available.

Chief Executive Office - Economic Development Bank						
Classification	2012-2013 Actual	2013-2014 Actual	2014-2015 Requested Final Budget	2014-2015 Recommended Adjustments	2014-2015 Recommended Final Budget	
Taxes	\$0	\$0	\$0	\$0	\$0	
Licenses, Permits, Franchises	\$0	\$0	\$0	\$0	\$0	
Fines, Forfeitures, Penalties	\$0	\$0	\$0	\$0	\$0	
Revenue from use of Assets	\$18,293	\$37,447	\$0	\$0	\$0	
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	
Charges for Service	\$0	\$0	\$0	\$0	\$0	
Miscellaneous Revenue	\$0	\$0	\$0	\$0	\$0	
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	
Total Revenue	\$18,293	\$37,447	\$0	\$0	\$0	
Salaries and Benefits	\$0	\$0	\$0	\$0	\$0	
Services and Supplies	\$48,419	\$104,802	\$0	\$0	\$0	
Other Charges	\$0	\$0	\$0	\$0	\$0	
Fixed Assets	\$0	\$0	\$0	\$0	\$0	
Other Financing Uses	\$785,700	\$6,087	\$0	\$0	\$0	
Equity	\$0	\$0	\$0	\$0	\$0	
Intrafund	\$0	\$0	\$0	\$0	\$0	
Contingencies	\$0	\$0	\$0	\$0	\$0	
Gross Costs	\$834,119	\$110,889	\$0	\$0	\$0	
Fund Balance	\$0	\$0	\$0	\$0	\$0	
Net County Cost	\$815,826	\$73,442	\$0	\$0	\$0	

#### PROGRAM DISCUSSION

The Economic Development Bank program earmarked \$1.5 million dollars annually for five years (Fiscal Year 2001-2002 – Fiscal Year 2005-2006) for economic development projects with strong job creation and retention emphasis. Over that five year period, appropriations were decreased three of those years (total appropriations \$6,211,950). An additional \$1.5 million was approved for Fiscal Year 2006-2007 as part of the annual budget approval process. For Fiscal Year 2007-2008 \$1.5 million was approved for the Economic Development Bank but redirected to establish the Community Development Fund under the existing program. Since that time, no additional funding has been approved for the Economic Development Bank as a result of the County's fiscal position. Additionally, as part of the budget balancing strategy for Fiscal Year 2009-2010, the Board released \$3 million dollars of Economic Development Bank fund balance to the General Fund during the Final Budget process.

To date, the Economic Development Bank has committed \$7,150,520 for 23 projects (six previously funded economic development projects have withdrawn their proposals and others have used only those funds necessary for implementation) and associated administrative costs. Projects have varied from road infrastructure and water system improvements to business park development, renovation efforts and workforce development. An additional \$1,236,693 in grant funding was allocated for a variety of economic development projects. These grants occurred during the early life of the program and this component was ultimately removed in Fiscal Year 2005-2006.

On October 16, 2012, the Board of Supervisors authorized the Chief Executive Officer to formally suspend the Economic Development Bank until further notice due to current economic conditions. At that time, the Board of Supervisors authorized the Chief Executive Officer to establish a procedure for granting loan repayment modification terms for previously funded projects based on performance, and authorized the Chief Executive Officer or his designee to sign amendments to the executed funding agreements consistent with the newly established procedures. This strategy will allow the available balance to increase to a level where it can be more effectively used in the future, either for economic development projects or other purposes, as deemed by the Board.

As of July 1, 2014, the uncommitted balance available in the Stanislaus County Economic Development Bank was approximately \$1,604,221 and included loan repayments and accrued interest.

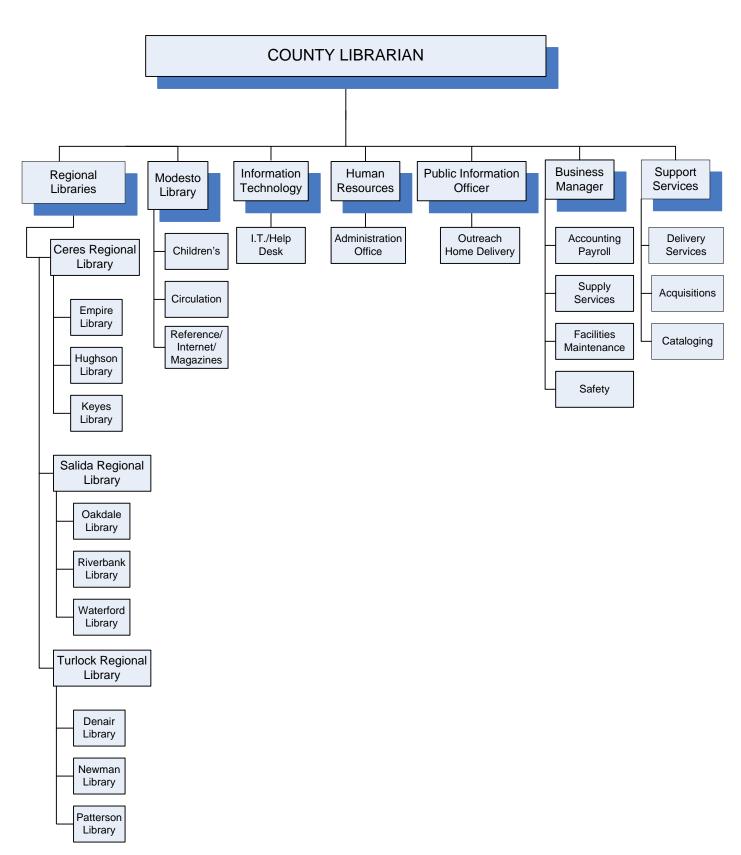
#### STAFFING IMPACTS

Total current authorized positions—0

#### RECOMMENDED FINAL BUDGET

There is no Recommended Final Budget for the Chief Executive Office – Economic Development Bank for Fiscal Year 2014-2015.

#### STANISLAUS COUNTY LIBRARY



Revised July 2014

## FISCAL GENERAL SERVICES Library Services



## LIBRARY Diane McDonnell, County Librarian

BUDGET AT A GLANCE	
Gross Costs	\$10,090,391
Total Revenue	\$9,094,950
Fund Balance/Retained Earnings	\$503,631
Net County Cost	\$491,810
Total Recommended Staffing	71
% Funded by Local Discretionary Funds	4.9%

#### **MISSION STATEMENT**

The Library fosters the love of reading and opens the door to knowledge.

#### **ACCOMPLISHMENTS AND OBJECTIVES**

The Accomplishments of 2013-2014 and Objectives for the 2014-2015 Fiscal Year for the Library include:

FISCAL YEAR 2013-2014	FISCAL YEAR 2014-2015
ACCOMPLISHMENTS	OBJECTIVES
<ul> <li>Delivered additional technology training to 100% of public service staff who are now better equipped to assist customers using electronic devices.</li> <li>Developed an evaluation tool for measuring Summer Reading Program outcomes for a more targeted approach to outreach efforts.</li> <li>Updated the Library's Information Technology three-year plan to address identified technology deficits. For example, book cover graphics were added to the Horizon catalog and the entire Library network was redesigned, a vital step for future technology service enhancements.</li> <li>Added approximately 2,210 eBooks to the collection in Fiscal Year 2013-2014, including 800 new children's eBooks, creating a new collection in this format.</li> <li>Enhanced the library's online public access catalog with enriched content, including reviews, cover images, summaries and awards data about books and materials, making information easier to find, and search results more relevant and useful for customers.</li> </ul>	<ul> <li>Revitalize the Ceres Library into a Fresh Collection Branch with current new materials, new furnishings and an emphasis on technology. Children's programs and outreach will increase.</li> <li>Install a new computer and training lab at the Patterson Library.</li> <li>Expand passport application services to the Turlock and Salida Libraries.</li> <li>Redesign the library's website to make it more attractive, user-friendly and up-to-date.</li> <li>Designate a large quiet/study room at the Modesto Library.</li> <li>Issue an RFP and award a contract for a Library Facilities and Technology Master Plan.</li> <li>Add additional on-line resources such as a language learning database and downloadable audio.</li> </ul>

## FISCAL GENERAL SERVICES Library Services



#### **LIBRARY**

Budget Unit 1651 0037000 Special Revenue Fund

#### SERVICES PROVIDED

The Stanislaus County Free Library operates 13 branches for educational and recreational purposes. Customers have access to resources in the Library such as reference and reader's advisory assistance, public computers, weekly story times at all branches, and to adult, teen, and children's programming throughout the year. Customers also have 24/7 access using any web-enabled device to online resources including database and reference services, and can take advantage of literacy tutoring, wireless internet (WiFi), a mobile app, a language learning course, eBooks, eAudio Books, eMagazines, and eNewspapers. The Library also offers workforce readiness programs, basic literacy services to adults, home delivery services throughout Stanislaus County, and passport application services at the Modesto Library.

#### **FUND/CASH BALANCE**

As of July 1, 2014, this fund has a positive fund balance of \$9,003,021 compared to the July 1, 2013 fund balance of \$7,561,609. The increase is due to a combination of increases in sales tax and passport revenues, and savings in operating costs primarily due to staff vacancies and the postponement of a large technology project and several large maintenance projects to Fiscal Year 2014-2015. The Department anticipates using \$503,631 in departmental fund balance in Fiscal Year 2014-2015 to purchase fixed assets and assist in balancing the budget.

As of July 1, 2014, this fund has a positive cash balance of \$7,926,524 compared to the July 1, 2013 positive balance of \$6,710,049. The increase is due to a combination of increases in sales tax revenues and savings in operating costs. The difference between the cash and fund balance is due to the assets that are listed on the balance sheet.

Library					
Classification	2012-2013 Actual	2013-2014 Actual	2014-2015 Requested Final Budget	2014-2015 Recommended Adjustments	2014-2015 Recommended Final Budget
Taxes	\$8,655,294	\$9,140,466	\$8,500,000	\$0	\$8,500,000
Licenses, Permits, Franchises	\$0	\$0	\$0	\$0	\$0
Fines, Forfeitures, Penalties	\$0	\$0	\$0	\$0	\$0
Revenue from use of Assets	\$4,600	\$3,588	\$3,500	\$0	\$3,500
Intergovernmental Revenue	\$119,702	\$112,269	\$112,000	\$0	\$112,000
Charges for Service	\$340,857	\$388,981	\$398,500	\$0	\$398,500
Miscellaneous Revenue	\$76,989	\$108,413	\$80,950	\$0	\$80,950
Other Financing Sources	\$120,000	\$0	\$0	\$0	\$0
Total Revenue	\$9,317,442	\$9,753,717	\$9,094,950	\$0	\$9,094,950
Salaries and Benefits	\$5,663,694	\$5,845,949	\$6,112,963	\$0	\$6,112,963
Services and Supplies	\$1,863,438	\$1,912,610	\$2,763,836	\$0	\$2,763,836
Other Charges	\$609,803	\$622,676	\$718,952	\$0	\$718,952
Fixed Assets					
Fixed Assets					
Buildings & Improvements	\$27,625	\$252,946	\$328,000	\$0	\$328,000
	\$27,625 \$53,408	\$252,946 \$22,595	\$328,000 \$166,640	\$0 \$0	\$328,000 \$166,640
Buildings & Improvements	' '	, ,	, ,	* *	
Buildings & Improvements Equipment	\$53,408	\$22,595	\$166,640	\$0	\$166,640
Buildings & Improvements Equipment Other Financing Uses	\$53,408 \$139,716	\$22,595 \$147,340	\$166,640 \$0	\$0 \$0	\$166,640 \$0
Buildings & Improvements Equipment Other Financing Uses Equity	\$53,408 \$139,716 \$0	\$22,595 \$147,340 \$0	\$166,640 \$0 \$0	\$0 \$0 \$0	\$166,640 \$0 \$0
Buildings & Improvements Equipment Other Financing Uses Equity Intrafund	\$53,408 \$139,716 \$0 \$0	\$22,595 \$147,340 \$0 \$0	\$166,640 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$166,640 \$0 \$0 \$0
Buildings & Improvements Equipment Other Financing Uses Equity Intrafund Contingencies	\$53,408 \$139,716 \$0 \$0 \$0	\$22,595 \$147,340 \$0 \$0 \$0	\$166,640 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$166,640 \$0 \$0 \$0 \$0

#### PROGRAM DISCUSSION

At the requested level of funding, the Department will continue to provide a consistent level of services to the public. All 13 Library branches will maintain a combined 474 hours open to the public per week. The Library's Strategic Plan 2011-2015 identifies Library facilities and technology as the two major areas for the next stage of planning. Technology is fundamentally changing the model of service delivery in libraries and this impacts library facilities and space needs. Funding is included in Fiscal Year 2014-2015 Final Budget to begin this strategic planning process.

Funds have been included in the Fiscal Year 2014-2015 Final Budget for four technology projects. Audio and video equipment upgrades are planned for both the Modesto Auditorium and Salida Community Room to enhance storytelling activities, special performances, trainings and community events. New computers and servers will be purchased to replace old and outdated customer and staff computers, monitors and equipment. A former meeting room at the Patterson Library will be transformed into a computer and training lab for adults.

In addition to new books and eBooks, electronic audio books (eAudio Books), electronic magazines (eMagazines) and electronic newspapers (eNewspapers) will be available for downloading through the Library website. A Children's eBook collection was added in Fiscal Year 2013-2014 and will continue to grow. Two new online resources, Mango Languages and Atomic Training, are planned to be added to provide customers the tools to learn new languages and new technology techniques.

New innovated service delivery in Fiscal Year 2014-2015 includes revitalizing the Ceres Library into a Fresh Collection Branch with current new materials, new furnishings and an emphasis on technology, and designating a large quiet/study room at the Modesto Library. The Fresh Collection Model has been very successful in other public libraries with similar demographics. Distinct features will include materials no older than eight years with requested older materials available the next day; electronic devices for customers to check out; a self-service DVD kiosk similar to a Redbox-type model; more adult, teen, and children's programming; and updated lighting, comfortable furniture and easy access to electrical outlets for using and recharging electronic devices. The new Modesto Library Quiet Room will

provide customers a calm and comfortable quiet space to relax, study and use electronic devices. The Modesto Library also plans to add Digital Signage in strategic areas to alert customers to upcoming library programs and events.

Progress is being made in many of the Library facilities to create a safer and more welcoming environment. Sidewalks and walkways that presented potential slip, trip and fall hazards have been repaired, and two of the three Modesto Library elevators were modernized during Fiscal Year 2013-2014. In Fiscal Year 2014-2015 the Library will fund a dedicated General Services Agency (GSA) Maintenance Engineer that will be assigned full time to the Library to focus on repairs, preventive maintenance and special projects for all thirteen Library branches. Several large projects have been identified for Fiscal Year 2014-2015 including repairing the 81 concrete and rock features on the portico and the basement tile flooring at the Modesto Library; remodeling the women's public restroom in Turlock; parking lot repairs in Waterford; and sealing and replacing leaky windows and doors at the Riverbank Library.

Outreach activities are instrumental in educating and informing County residents of the many programs, materials and services the Library has to offer. Two of the outreach activities planned for Fiscal Year 2014-2015 includes a special book launch and an evening with a world renowned author. Ashes in a Teardrop, a community novel written by 13 talented local writers is nearing completion and available on the Library Internet site with PDF and Audio versions available. Upon completion and final edit, Ashes in a Teardrop will be published and available for purchase during a special book launching event. The Library Foundation in partnership with the Gallo Center will hold a special event in October featuring guest author Daniel Handler of the Lemony Snicket book series.

The Department is requesting a Fiscal Year 2014-2015 Final Budget of \$10,090,391, an increase of 8% over last year's budget. The increase is due to increased salary and healthcare costs, cash-outs, and the new State minimum wage increase for part time workers. Total estimated revenue for Fiscal Year 2014-2015 Final Budget is \$9,094,950; an increase of 8% over last year's budget. This increase is primarily due to the projected increase in Sales and Use Tax revenue funded by a 1/8 cent dedicated sales tax extended through June 30, 2018, overwhelmingly approved by voters in June 2012. Fiscal Year 2013-2014 sales tax revenue came in slightly higher than anticipated as the economy continues to improve.

State Literacy funding of \$112,000 is anticipated per projections by California State Library program contacts. This amount is similar to the amount received in Fiscal Year 2013-2014 and will be used to fund Literacy services provided by the Learning Quest - Stanislaus Literacy Center on a contract basis. The Governor's Fiscal Year 2014-2015 Budget includes provisions for one-time increased funding for Literacy Services. At this time, the amount of additional Literacy funding to be allocated to Stanislaus County is uncertain. Historically, State Literacy funding notices go out in October. Any increases or decreases to the anticipated Literacy funding amount plus any one-time funding will be adjusted during a later budget cycle.

Local revenue is estimated at \$482,950, an increase of 23% over last year's budget. The increase is due to passport fees and a projected increase in donations. The demand for passport application services at the Modesto Library continues to increase therefore part time hours will be added to help mitigate the long wait times on Saturdays when the demand is greatest. Customers are traveling from neighboring counties, including the Bay Area, Sacramento and Fresno to take advantage of the convenient evening and Saturday hours. As a result, there are plans to expand passport services to the Salida and Turlock branches and add part time hours to assist staff in processing passport applications. Donations are projected to increase primarily due to the generous support of the Library Foundation and Friends of the Library, providing funding for adult, children, and teen programming as well as the summer reading program.

Fixed Assets is budgeted at \$494,640. Approximately \$268,000 will be used for deferred maintenance projects including modernizing HVAC controls, replacing cement features and floor tiles, a public restroom remodel, and for other unforeseen but necessary structural issues at all 13 branches. The balance of \$226,640 will fund structural upgrades, copy and scan stations, radio frequency identification (RFID) and a DVD Kiosk for the Ceres Library Fresh Collection project; the Modesto Library Quiet Room walls, wiring and installation; and Information Technology software.

#### **STAFFING IMPACTS**

Total current authorized positions—71

There are no recommended changes to the current level of staffing.

#### **RECOMMENDED FINAL BUDGET**

It is recommended that a budget of \$10,090,391 be approved for the Library. This budget is funded from \$9,094,950 in estimated department revenue, a use of \$503,631 in departmental fund balance, and a \$491,810 contribution from the General Fund.