

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
ACTION AGENDA SUMMARY

DEPT: Chief Executive Office

BOARD AGENDA # *B-1

Urgent

Routine

AGENDA DATE November 13, 2012

CEO Concurs with Recommendation YES NO

4/5 Vote Required YES NO

(Information Attached)

SUBJECT:

Approval to Declare California Forensic Medical Group (CFMG) as the Successful Proposer to Provide Inmate Health Care Services for Stanislaus County

STAFF RECOMMENDATIONS:

1. Declare California Forensic Medical Group (CFMG) as the highest scorer of the Request for Proposal (RFP) process for the provision of inmate health care in the Stanislaus County detention facilities.
2. Authorize the County to enter into the contract negotiation process with CFMG.

FISCAL IMPACT:

The current annual contract for inmate health care services is \$7.9 million and is included in the Fiscal Year 2012-2013 General Fund budget for the Jail Medical Program. The monthly amount, approximately \$660,000, will be paid to the existing contractor throughout the next several months for services rendered as specified in their contract until the new provider contract is negotiated. Until the completion of the negotiations and the transition to the new provider, the fiscal impact to the General Fund remains an unknown.

BOARD ACTION AS FOLLOWS:

No. 2012-560

On motion of Supervisor Chiesa, Seconded by Supervisor Withrow
and approved by the following vote,

Ayes: Supervisors: Chiesa, Withrow, Monteith, De Martini and Chairman O'Brien

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1) Approved as recommended

2) Denied

3) Approved as amended

4) Other:

MOTION:



ATTEST: CHRISTINE FERRARO TALLMAN, Clerk

File No.

DISCUSSION:

California Correct Care Solutions, PC, (CCCS) is currently under contract with Stanislaus County for the provision of inmate health care services. The initial term of the agreement was for the period of July 1, 2009, through June 30, 2014, with the possibility of two one-year extensions for a total term of seven years.

On July 20, 2012, CCCS sent a letter to the County requesting early termination of the contract. Cited were numerous challenges from the beginning of the contract, coupled with changing California laws related to inmate healthcare, resulting in a negative financial impact to CCCS. They proposed that the Contract terminate no earlier than January 1, 2013, but continue until transition to a new provider was completed in order to assure continuity of care. On August 2, 2012, the Board of Supervisors approved the early termination request and authorized the issuance of a Request for Proposals for a new inmate health care provider.

A team consisting of representatives from the General Services Agency Purchasing Division (GSA), Chief Executive Office, County Counsel, Probation, and the Sheriff's Office met numerous times to develop the RFP documents. The RFP was structured in such a way that medical care and mental health care were scored separately so that the provision of mental health services could be awarded separately if it was determined to be in the County's best interests. GSA posted the Request for Proposal (RFP) #12-31 MP Comprehensive Inmate Medical Care on August 7, 2012.

The RFP was sent to 123 vendors and 18 of them downloaded the RFP. On August 20, 2012, a mandatory pre-conference was held and 8 vendors were in attendance. The RFP closed on September 17, 2012 and GSA received complete responses from 3 vendors, listed below.

- California Forensic Medical Group (CFMG) of Monterey, California;
- Corizon Health, Inc. (Corizon) of Brentwood, Tennessee; and
- MTC Medical, LLC (MTC) of Centerville, Utah.

All three proposers met the minimum qualifications set forth in Phase I of the Evaluation Phase, which included a financial review. A committee of 7 evaluators was selected to further evaluate the proposals. The Evaluation Committee (Committee) included representatives from the following County departments: Sheriff, Probation, Public Health, Chief Executive Office and a qualified representative from San Joaquin County. The Committee completed Phase II of the evaluation process.

Phase II consisted of a review and evaluation of each proposer's response, qualification and general understanding of the project, considering such factors as the proposer's experience and qualifications, service delivery proposal and capabilities. A total of 75 possible points for medical care services and 75 possible points for mental health services were available.

In Phase III, the pricing proposals submitted by each proposer were evaluated. Price was evaluated based upon a weighted average, with the lowest price assigned 100% of the 25 possible points for medical care services and 25 possible points for mental health services.

The highest overall score was given to the vendor whose proposal best met the criteria set forth in the RFP and provides the best value to the County, with price and all other factors considered. This determination was made by adding the scores from Phases II and III for each proposer. The final scores are as follows:

Proposer	Final Score
CFMG	171.0
Corizon	142.6
MTC	138.5

As shown above, CFMG received the highest score of 171.0 of a possible 200 points. On November 2, 2012, GSA notified CFMG of their award of the highest score and issued notices of non-award to the other two proposers. No letters of protest were received during the five-day protest period of the RFP process.

It is now the intent of the County to negotiate an acceptable contract for the provision of inmate health care. County staff from the Sheriff's Office, Probation, County Counsel and the Chief Executive Office will meet to draft and negotiate the contract with CFMG to determine the most appropriate form and level of healthcare service for the inmates housed in Stanislaus County's detention facilities. In this negotiation process, attention and consideration will be given to several issues including: the role of the County's Behavioral Health and Recovery Services (BHRS) Department in the provision of mental health services; strategies to leverage federal Patient Protection and Affordable Care Act coverage starting in January 2014; how best to respond to changing health needs related to the AB109 population; and changes to services necessitated by the completion of the AB 900 Public Safety Center Expansion/Jail Construction Project. Negotiation and resolution of these issues may result in a contract and cost proposal different than that originally contemplated in the RFP. The County desires to move through the negotiation process as quickly and prudently as possible as the goal is to be transitioned to a new provider by February 1, 2013.

POLICY ISSUES:

The Board of Supervisors is asked to decide if staff's recommendation is consistent with the provision of a constitutional level of medical care to inmates and its Board Priority of A Safe Community.

STAFFING IMPACTS:

Existing staff from the Sheriff's Office, Probation, County Counsel, and the Chief Executive Office will continue to meet to ensure the success of an inmate healthcare contract. There is no additional impact to staffing.

CONTACT PERSON:

Stan Risen, Assistant Executive Officer, (209) 525-6333.