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DEPT: Area Agency on Aging	BOARD AGENDA # B-14 AGENDA DATE May 22, 2012
Urgent Routine NO CEO Concurs with Recommendation YES NO (Information Attached)	AGENDA DATE May 22, 2012 4/5 Vote Required YES NO
SUBJECT:	

Approval to Accept a Report on Senior Program Demographic Data and Status of the Senior Meals Programs

STAFF RECOMMENDATIONS:

Accept the Report on Senior Program Demographic Data and Status of the Senior Meals Programs

FISCAL IMPACT:

There is no fiscal impact associated with this item. The Area Agency on Aging Fiscal Year 2011-2012 Adopted Final Budget of \$3,440,397 included funding to provide Older American Act (OAA) and Multiple Senior Services Program (MSSP) services.

BOARD ACTION AS FOLLOWS:	
	No. 2012-258
On motion of Supervisor	, Seconded by Supervisor <u>_Withrow</u>
Ayes: Supervisors: Chiesa, Withrow, Monteith, De Martin	ni, and Chairman O'Brien
Nono Nono	
Exercised or Abcenti Supervisores None	
Abetaining Suparvisory None	
1) x Approved as recommended	
2) Denied	
3) Approved as amended	
4) Other:	
MOTION:	

CHRISTINE FERRARO TALLMAN, Clerk

DISCUSSION:

On May 8, 2012, staff was directed to return to the Board of Supervisors to give a report on matters pertaining to the Senior Meals Programs and access to senior services for the Hispanic population based upon a request for information from Miguel Donoso and John Mataka.

This item will provide a status update on the Senior Meals program for both home delivered and congregate site locations and demographic data for all programs provided by and through the Area Agency on Aging.

The Area Agency on Aging (AAA) contracts with the California Department of Aging (CDA) to provide Older Americans Act (OAA) and Multipurpose Senior Services Program (MSSP) services. The OAA serves individuals who are 60 years of age or older.

Area Agency on Aging (AAA) staff is required by the California Department of Aging to collect ethnicity and race data according to the method used by the Census Bureau. The estimated number of senior citizens in Stanislaus County, aged 60 and older, is 88,945. Of those senior citizens, 18,891 are identified as ethnically Hispanic, which is 21% of the senior population. The Following is a list of senior services provided by and through the Area Agency on Aging:

		6 Month		
Service	Provider	Totals	Hispanic	Percentage
Homemaker	Catholic Charities	161	19	12%
Assisted Transportation	Catholic Charities	164	26	16%
Home-Delivered Meals	Howard Training Center	1053	213	20%
Congregate Meals	Howard Training Center	950	165	17%
Family Caregivers	Area Agency on Aging	113	21	19%
Health Promotion	Healthy Aging Association	1212	282	30%
Senior Law Project	Senior Advocacy Network	321	86	27%
HICAP (Health Insurance Counseling Advocacy Program	Area Agency on Aging	741	126	17%*
MSSP (Multipurpose Senior Services Program)	Area Agency on Aging	170	41	24%*
Information and Assistance	Area Agency on Aging	40	15	38%**

* 9 month totals

** 1 day total - varies according to the time of year

This data, which is submitted annually to the State, shows that 22% of senior services are accessed by Hispanic seniors. This is proportionate to the percentage of seniors that are Hispanic (21%) in Stanislaus County. However, the AAA recognizes the need to increase access and awareness of senior services in the community.

At the May 8, 2012 meeting, a request was made to form a task force to address the issue of access to services for the Hispanic senior population. It is recommended that the Commission on Aging form an ad hoc committee to develop a plan to increase outreach and access to services for all seniors, including minority populations in the community. The Commission on Aging is the local advisory board for the Area Agency on Aging and the Board of Supervisors. This commission meets regularly on all matters pertaining to seniors and provides leadership and advocacy on behalf of all senior citizens in Stanislaus County. It is recommended that the Commission on Aging reach out to other agencies during this effort to ensure a comprehensive response to these needs.

Senior Meals Programs

The Area Agency on Aging contracts with the Howard Training Center (HTC) to provide both congregate meal service and home delivered meals to seniors in Stanislaus County.

On an annual basis, the Congregate Meals Program serves approximately 65,000 meals at 14 Congregate Sites throughout the County. Hot meals are prepared daily at the central kitchen, and are required to provide one-third (1/3) of the recommended dietary allowance (RDA) based upon the current Dietary Guidelines for Senior Americans.

The Home-Delivered Meals Program provides approximately 135,000 meals to frail, homebound seniors. The meals are frozen, and consist of an entrée / vegetables, fresh milk, fruit or juice as needed. These meals must also provide one-third (1/3) of the recommended dietary allowance (RDA). The Home-Delivered meals have typically been delivered five days a week, except in rural areas of the County, where they are delivered three days a week.

Over the last 10 years, the national trend has shown a steady increase in the need for Home-Delivered Meals, with a decrease in Congregate Meals. Due to this national trend, the Administration on Aging allows a transfer of funding from Congregate Meals (C-1) to Home-Delivered Meals (C-2) of up to 30% of total available funding. The AAA has experienced the same trend here locally of increased need.

In Stanislaus County, the Home-Delivered Meals Program has experienced an 18% increase in demand, and available federal, state, and local funds to provide the program have been exhausted in the current fiscal year. In addition, the Congregate Meals Program has also experienced some additional growth during this fiscal year.

In anticipation of a significant increase in the demand for Home-Delivered Meals during the current fiscal year, the AAA reduced the contracted number of Congregate Meals from 84,100 (in FY 2010-11) to 60,000 in FY 2011-12, and increased the number of Home-Delivered Meals from 120,000 (in FY 2010-11) to 135,000 in FY 2011-12. Despite these actions, by the end of April Howard Training Center (HTC) exceeded the contracted number of meals.

Unfortunately, HTC and AAA didn't respond as quickly as necessary to address the impact of the increased need, resulting in a significant reduction in the number of seniors that received home delivered meals and a reduction in service days at Congregate meal sites. Significant process improvements are being implemented to ensure that this situation does not reoccur.

HTC has long relied on community donations and other sources of funding to supplement the Senior Meals program. The Community response to HTC's request for support has been significant and will allow the home delivery program to continue, serving the highest priority, homebound seniors through June 30, 2012. Out of the approximately 850 seniors who were being served during the current fiscal year, it is estimated that 200 seniors will continue to qualify for home delivered meals. These 200 seniors, who are 80+ years old, homebound, live alone or with another homebound senior.

It is anticipated that the demand for both Home-Delivered Meals and Congregate Meals will continue to increase, and available Federal, State, and local funding will remain stagnate or decrease slightly. Consequently, pending final approval from CDA, AAA staff anticipates continuing the prioritizing system for the Home-Delivered Meals Program, and serving meals three days per week at all Congregate Meal Sites in Fiscal Year 2012-13.

In addition, the AAA and HTC will implement process improvements to ensure that fiscal resources and service delivery balance. AAA staff will monitor both contracts (Congregate Meals and Home-Delivered Meals) closely throughout the new fiscal year to ensure program compliance, and will make additional modifications to the program as warranted. AAA will also provide the Board with quarterly written reports to better inform the Board of Supervisor and the public about this important program.

POLICY ISSUES:

Approval of this request supports the Board's priorities of A Healthy Community and the Efficient Delivery of Public Services by ensuring the continued delivery of meals to frail and homebound seniors and Congregate meal services at various locations within Stanislaus County.

STAFFING IMPACT:

Existing staff from the Area Agency on Aging will continue to provide support to these programs.

CONTACT PERSON:

Margie Palomino, Director. Telephone: (209) 525-4601

Area Agency on Aging

Stanislaus County Aging & Veterans Services

Introduction

On May 8, 2012, staff was directed to return to the Board to give a report on:

- Senior Meals Programs
- Access to senior services for the Hispanic population

The Area Agency on Aging contracts with the California Department of Aging to provide Older Americans Act and Multipurpose Senior Services Program services:

- Individuals 60+ years old
- Approximately 88,945 seniors 60+ in Stanislaus County

Demographics of our County

Of those senior citizens, **18,891 are identified as Hispanic, 21%** of the senior population.

Services & Service Providers

**One day total-vary according to the time of year

6 Month				
Service	Provider	Seniors Served	Hispanic	Percentage
Homemaker	Catholic Charities	161	19	12%
Assisted Transportation	Catholic Charities	164	26	16%
Home Delivered Meals	Howard	1053	213	20%
•	Training Center			
Congregate Meals	Howard	950	165	17%
•	Training Center			
 Family Caregivers 	Area Agency	113	21	19%
Health Promotion	Healthy Aging	1212	282	30%
 Senior Law Project 	Senior Advocacy	321	86	27%
•	Network			
HICAP	Area Agency	741	126	17%*
MSSP	Area Agency	170	41	24%*
 Information Assistance *9 month totals 	Area Agency	40	15	38%**

Demographics of our County

This data, submitted annually to the State, shows that **22%** of seniors who access senior services in Stanislaus County are Hispanic.

This is proportionate to the percentage of seniors that are Hispanic (21%)

Looking Forward

Area Agency on Aging recognizes more can be done:

- The Commission on Aging (COA) is the advisory board for the Area Agency on Aging & the Board of Supervisors.
- COA to form an Ad Hoc committee.
- Committee to develop a plan to increase outreach and access to services for all seniors.

The Area Agency on Aging contracts with Howard Training Center to provide both Congregate meal service and home delivered meals.

- Older Americans Act, Title III C1 and C2
- C1 Congregate Nutrition sites
- C2 Home Delivered Meals

Congregate Meals FY 2011/12

- Federal/State/Nutrition Supplemental Incentive Program (NSIP): \$285,505
- Program Income: \$43,476
- Cash Match: \$128,027 (As of April 2012)
- In-Kind:\$84,327

Total: \$541,335

Note: Required minimum match (10%)=
 \$33,672

Congregate Meals

- 14 Congregate sites, 60,000 meals annually
- Hot meals, made fresh daily meet
 1/3 of Dietary Recommended Intake (DRI)
- Eligible to any older individual (60 or older)
- The Spouse of any older Individual
- A person < 60 who resides in senior housing where the meals are served, or who lives with older individual who participates in the program.

Home Delivered Meals

- 135,000 Meals delivered annually
- Eligible to any older individual who is 60 or older, frail, and homebound by reason of illness, disability, or isolation.
- Frozen entrée meets1/3 of Dietary Recommended Intake (DRI)
- Delivered five days week except rural areas (3-day week minimum)

Home Delivered Meals FY 2011/12

- Federal/State/Nutrition Supplemental Incentive Program (NSIP): \$610,561
- Program Income: \$21,188
- Cash Match: \$70,443 (As of April 2012)
- In-Kind \$4,992

Total: \$707,184

Note: Required minimum match (10%) = \$63,494

Increase in demand

- National trend reflects increase in Home Delivered Meals and decrease in Congregate Meals. Same trend locally, up 18% from last year.
- In response, AAA:
 - Increased Home Delivered meals contract to 135,000.
 - Increased per meal reimbursement due to rising food and fuel costs.
 - Decreased the number of congregate meals to 60,000 anticipating continued decline.

Despite these actions, by the end of April of this year, Howard Training Center exceeded the contracted number of meals:

- 61,024 congregate meals served (60,000 contracted)
- 143,371 home delivered meals (135,000 contracted)

Home Delivered Meals Response

- Implemented a priority list for Home delivered meals.
- Prioritized greatest need as those current homebound clients 80 or older that live alone and have no caregiver during the day.
- Of the approximate 300 clients 80 or older just under **200** qualifies as Priority 1.

Congregate Meals Response

- Reduced from 5 days/week to 3 days/week
- Those sites that were already only three days/week were not further reduced:
 Modesto Senior Center
 Riverbank
 Grayson

Community Support

- Howard Training Center has long relied on community donations and other sources of funding to supplement the Senior Meals program.
- Community support has been significant, \$28,000 has been donated and will allow home delivery to continue to the highest priority, homebound seniors through June 30, 2012.

Implication for New Fiscal Year

- Anticipate continued demand for home delivered meals program.
- Area Agency on Aging will continue to prioritize home delivered meals program, serving Priority 1 clients.
- Continue reduced meals service days to 3 days/week.

Looking Forward

In addition, Area Agency and Agency and Howard Training Center will implement process improvements to ensure that fiscal resources and service delivery balance.

- Closely monitor program compliance
- Make modifications as soon as necessary
- HTC is applying for more grant funding
- AAA will provide the Board and public with quarterly updates

Howard Training Center

Claudia Miller, Executive Director

May 21, 2012

Dear Stanislaus County Board of Supervisors: .

I appreciate the opportunity to serve seniors in our community through the Senior Meal Programs.

As I am sure you are aware the Senior Meal Programs in Stanislaus County have grown considerably over the last few years. The Area Agency on Aging and HTC have worked together to meet the growing needs of seniors in our community. HTC has served more than the meals we have been contracted to serve in the past, and this year.

The regulations require that we serve all seniors who are eligible. We have done that to the best of our ability. Unfortunately the funding does not cover the number of seniors qualifying for meals. This fiscal year the need has out stripped resources. There is an 18% increase in the demand for home delivered meals.

We were contracted to provide 135,000 meals. We have provided 149,134 as of 5/21/2012. We have created a priority service for home delivered meals with the guidance of the Area Agency on Aging. This is a difficult task as the reasons seniors who are home bound need meals and their risk level is complex. We are serving only Priority 1 seniors through June 30, 2012. We are assessing how many seniors and meals can be served this next fiscal year utilizing the prioritization of service process.

The daily cost for home delivered meals ranges from \$2,952 to \$3,047/day to feed approximately 840 to 850 seniors. Funding to provide meals for everyone is exhausted: federal, state, Community Development Block Grant, FEMA, and donations. To serve the Priority 1 seniors (seniors living alone, 80 years and older) costs about \$5,000/week. The community has responded to this critical need and has made it possible to meet this commitment to the seniors of highest priority.

Effective May 7, 2012 we reduced the number of days congregate senior sites are open to only 3 days/week. This change affected 9 sites: Oakdale, Waterford, Hughson, Ceres, Mancini, Turlock, Patterson, Newman, Marple Manor, and Ralston Tower. HTC is contracted to serve 60,000 meals at congregate sites. As of May 21, 2012 we have served 64,754 meals. We have reduced 5 day/week sites to 3 day/week to reduce costs and continue serving meals through June 30, 2012.

We intend to serve the most frail seniors (80years and older meeting criteria) through June 30, 2012. We are doing everything in our power to obtain donations and additional funds. Current efforts have brought in over \$34,381. This provides almost 7 weeks of meals for Priority 1 seniors.

I am attaching detailed data to provide you with information regarding the presenting needs and funding shortage. We receive Federal, State and NSIP funding in the RFP

grant from Stanislaus County. HTC competes for Community Development Block Grants, FEMA grants, and other grants to support the match and serve as many seniors as possible.

We have created an annual fund raiser just for the Senior Meal Programs. We continue to ask the community to partner with HTC to ensure that our senior meals program continues to deliver the necessary meals to our most fragile citizens. Donations can be made on the Howard Training Center web-site at <u>www.howardtrainingcenter.com</u> under the Support HTC tab, and by check and credit card by calling 209-593-5618.

Howard Training Center, teaching people to soar for over 59 years.

If you need further information key staff and I are available to meet with you.

Sincerely,

Clauder K. Miller

Executive Director

Howard Training Center 209-593-5617 direct 209-595-1844 cell cmiller@howardtrainingcenter.com

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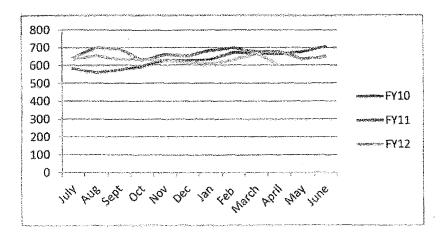
Overview of Senior Meal Programs FY 10 through FY 12 (May 21, 2012)

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Howard Training Center - May 21, 2012

Senior Meals - Congregate Sites

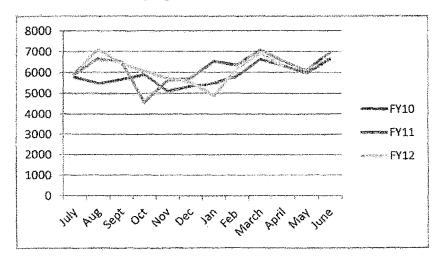
Seniors Served Monthly FY10 through FY12



Seniors Served at Congregate Sites Total FY

		YTD
FY10	FY11	FY12
7,579	7,994	6,310

Senior Meals Congregate Sites - Meals Served



Senior Meals Congregate Sites - Total Meals Served Total FY

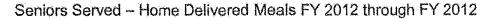
		YTD
FY10	FY11	FY12
69,973	74,457	64,754

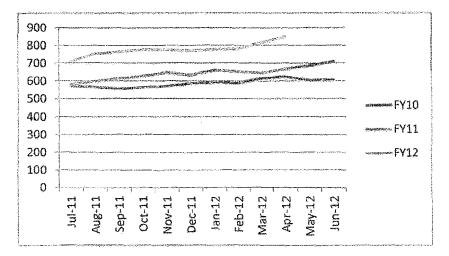
Summary for Congregate Meals - May 21, 2012

The need for congregate meals has remained steady over the last three years. HTC is contracted to serve 60,000 meals at congregate sites. As of May 21, 2012 we have served 64,754 meals. We have reduced 5 day / week sites to 3 days / week in order to reduce costs and continue serving meals through June 30, 2012. Between May 21 and June 30, 2012 we expect to serve approximately 5,162 additional meals.

Howard Training Center - May 21, 2012

Senior Meals - Home Delivered

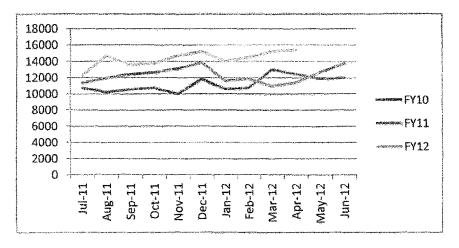




Total Seniors Served FY

		YTD
FY10	FY11	FY12
7,041	7,714	7,765

Senior Meals Congregate Sites – Meals Served FY10 through 12



Senior Meals Home Delivered - Total Meals Served Total / FY

FY10	FY11	YTD FY12
134,492	147,463	149,134

Summary for Home Delivered Meals FY 2012 – May 21, 2012

This is an 18% increase over FY11. Regulations require HTC to serve seniors who qualify for meals. That is what we have done. HTC has provided as many meals as possible over the contracted amount (135,000). We are now forced to limit service to Priority 1 seniors and suspend meals for Priority 2 and Priority 3 seniors the remainder of the fiscal year (May through June 30, 2012).

July 1, 2012 the new funding cycle begins and we will be able to resume home delivered meals. We are working with Area Agency on Aging to determine priority of service and the most effective methods to control costs and serve the most eligible seniors. It may be necessary to change delivery to only 1 or 2 days/week to permanently contain costs so that as many seniors as possible will benefit from home delivered meals. There are several strategies being considered in the 2013 FY.

It costs about \$62,000 to \$64,000/month to provide 5 meals a day for about 840 to 850 seniors. The daily cost for home delivered meals ranges from \$2,952 to \$3,047. There are many seniors in need.

As of May 21, 2012 we have served 149,134 meals to home bound seniors. We project that we will serve an additional 7,500 meals by June 30, 2012.

FY Comparison (FY 10 through FY 12) Unduplicated seniors Meals Served Poverty Levels Donations Funding Sources

• FY 12 (7/1/11 – 4/30/12)

Congregate Sites (C1)

Served as of 4/30/12: 1,116 seniors 44% in poverty

62,193 meals

30% Very Low Income

21% Low Income

11% Moderate Income

4% Above Moderate Income

34% Income / Poverty level not disclosed

Homebound Seniors (C2)

Served as of 4/30/12: 1,290 seniors 143,371 meals

48% in poverty

32% Very Low Income

30% Low Income

10% Moderate Income

1% Above Moderate Income

27% Income / Poverty level not disclosed

Donations-Participants year to date

- o C1 \$37,709
- o C2 \$ 18,763

Funding Sources

o Area Agency on Aging	
• C1	\$ 286,102 / 60,000 meals
• C2	\$ 610,561 / 135,000 meals
o Community Development Block Grants	
City of Modesto	\$ 13,926
City of Turlock	\$ 15,000
 Emergency Food and Shelter 	\$ 16,971
Total Funding	\$ 925,589

See the March 31, 2012 Final Report Following for a detail accounts of revenue and expenses of C1 and C2 for this year.

The ARC of Stanislaus dba HOWARD TRAINING CENTER COMP, STMT OF ACTIVITIES-FS-C1 For the Nine Months Ending March 31, 2012

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Net Revenue After Payroll Costs (3,523.57) 13,067.60 (16,59117) 59,639.34 68,910.55 (9,27121) Expenses Operating Expenses Accounting:FS-C1 100.90 106,65 (5.76) 906,25 3,559,66 (2,653.41) Advertsing:FS-C1 17.36 44.08 (28,72) 2,026,49 2,865,06 (188,69) Advertsing:FS-C1 17.36 6.00 135,00 1,47161 74.25 1,397.36 Contract Services:FS-C1 67.26 62.33 14.80 746.46 1,888 59 (11,42.13) Depreciation:FS-C1 63.00 0.00 720.00 800.00 (60.00) Duss, Lic: APermits:FS-C1 15.56 15.419 95.05 2.066.40 1,598.29 488.11 Inkind Expense:FS-C1 0.555.00 8.34.00 (32,78.00) 80,430.0 70.622.70 97.40.30 Inkind Expense:FS-C1 0.00 0.00 0.00 244.43 0.00 244.43 0.00 244.43 0.00 244.43 0.00 244.43 0.00		401.11	332.14	68.97	3,012.78	2,316.73	696.05
Expenses Operating Expenses Operating FS-C1 100.50 106.65 (5.75) 905.25 3.559.66 (2.653.41) Adversing FS-C1 17.36 44.08 (28.72) 2.026.49 2.865.06 (388.59) Adversing FS-C1 17.36 44.08 (28.72) 2.026.49 2.865.06 (388.59) Contract Services FS-C1 15.50 0.00 35.00 1.47161 74.25 1.397.96 Contract Services FS-C1 67.26 52.36 14.00 746.46 1.888.59 (11.42.13) Deparation FS-C1 60.00 80.00 0.00 720.00 800.00 (60.00) Dues, Lice Permits FS-C1 5.556.00 6.34.00 (32.78.07) 80.430 70.782.45 (65.791) Interact Expense FS-C1 0.00 0.00 0.00 24.43 000 284.43 000 284.43 000 284.43 000 284.43 000 284.43 000 284.43 000 284.43 000 284.43 000 284.43 000	Total Payroll Costs	22,502.59	23,612.57	(1,109.98)	183,099.63	191,828.65	(8,729,02)
Operating Expanses Accounting FS-C1 100.00 106.65 (5.75) 905.25 3,559.66 (2.653.41) Advensing FS-C1 17.36 44.08 (26.72) 2.026.49 2.265.06 (385.59) Adventing FS-C1 135.00 0.00 135.00 1.471.61 74.25 1.397.36 Contract Services: FS-C1 67.28 52.33 14.00 744.46 1.888.59 (1.12.13) Deprezation: FS-C1 80.00 80.00 0.00 722.00 1.888.59 (1.60.01) Dues, Lic & Permits: FS-C1 16.61 31.65 (15.04) 9.308.24 9.108.87 198.37 Equipment Lease FS-C1 2.652.00 8.34.00 (2.278.00) 80.433.00 70.062.70 9.74.03 Insurance-General: FS-C1 2.45 3.18 (10.31) 3.977.45 4.545.35 (166.791) Interest Expense: FS-C1 0.00 0.00 0.00 0.00 0.00 24.43 0.00 24.43 Measting: FS-C1 0.00 100.00 100.00 0.0	Net Revenue After Payroll Costs	(3,523.57)	13,067,60	(16,591 17)	59,639.34	68,910.55	(9,271 21)
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Dues, Lic& Permits:FS-C1 16.61 31.65 (15.04) 9.308.24 9.108.87 198.37 Equipment Lesse FS-C1 236.59 141.87 95.05 2.066.40 1.599.29 468.11 Inkind Expense:FS-C1 5,558.00 6,834.00 (3,278.00) 80,433.00 70,692.70 9,740.30 Insurance-General:FS-C1 2.45 3.18 (0.73) 242.25 70.72 (46.47) Legel&Professional:FS-C1 0.00 0.00 0.00 284.43 0.00 284.43 Mestings:FS-C1 0.00 100.00 (100.00) 0.00 100.00 (100.00) 100.00 (100.00) 100.00 (100.00) 100.00 (100.00) 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 0.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 100.00 0.00 0.00 100.00 100.00 100.00 100.00 100.00 0.00 100.00 100.00							(80.00)
Inking Expense FS-C1 5,556.00 6,834.00 (3,276.00) 80,433.00 70,692.70 9,740.30 Insurance-General:FS-C1 2,45 3,18 (0,73) 2,425 70,72 (46,47) Legal&Professional:FS-C1 0.00 0.00 0.00 284,43 0.00 284,43 Mestings:FS-C1 0.00 0.00 0.00 480.23 (480.23) Miscelianeoux:FS-C1 0.00 712 (7,12) 65.93 53.42 751 Property Tax:FS-C1 0.00 7.12 (7,12) 65.93 53.42 751 Property Tax:FS-C1 0.00 7.12 (7,12) 65.93 53.42 751 Property Tax:FS-C1 0.00 0.00 0.00 900.00 <							198.37
Insurance-General:FS-C1 449.02 552.43 (103 41) 3.977.45 4,545.36 (567.91) Interest Expense:FS-C1 2.45 3.18 (0.73) 24.25 70.72 (46.47) Legal&Professional:FS-C1 0.00 0.00 0.00 284.43 0.00 284.43 Mestings:FS-C1 0.00 0.00 0.00 0.00 480.23 (480.23) Miscellaneous:FS-C1 0.00 7.12 (7.12) 65.93 58.42 7.51 Property Tax:FS-C1 0.00 0.00 0.00 900.00 900.00 0.00 0.00 Rent:FS-C1 100.00 100.00 0.00 900.00 0.00							
Interest Expense:FS-C1 2.45 3.18 (0.73) 2.425 70.72 (46.47) Legal&Professional:FS-C1 0.00 0.00 0.00 284.43 0.00 284.43 Mestings:FS-C1 0.00 0.00 0.00 0.00 100.00 (100.00) 90.00 100.00 (100.00) 100.00 (100.00) 100.00 (100.00) 100.00 (100.00) 100.00 (100.00) 0.00 100.00 (100.00) 0.00 100.00 (100.00) 0.00 100.00 (100.00) 0.00 100.00 (100.00) 0.00 100.00 0.00 0.00 100.00 0.00							
Legal&Professional:FS-C1 0.00 0.00 0.00 284.43 0.00 284.43 Meetings:FS-C1 0.00 0.00 0.00 0.00 0.00 480.23 (480.23) Miscelianeous:FS-C1 0.00 100.00 (100.00) 0.00 0.00 100.00 (100.00) Property Tax:FS-C1 0.00 0.00 0.00 0.00 90.00 1875 (18.75) Rent:FS-C1 100.00 100.00 0.00 90.00 90.00 0.00 0.00 0.00 90.00 176.57 3.283.33 (776.76) 3.287.57 3.287.57 3.287.57 3.287.33 581.55 457.76 6.079.18 4.889.44 1.989.74 2.312 2.312 2							
Miscellaneous:FS-C1 0.00 100.00 (100.00) 0.00 100.00 (100.00) Postage:FS-C1 0.00 7.12 (7.12) 65.93 58.42 751 Property Tax:FS-C1 0.00 0.00 0.00 0.00 10							
Postage:FS-C1 0.00 7.12 (7.12) 65.93 58.42 7.51 Property Tax/FS-C1 0.00 0.00 0.00 0.00 0.00 18.75 (18.75) Rent:FS-C1 100.00 100.00 0.00 0.00 900.00 900.00 900.00 0.00 0.00 0.00 0.00 0.00 0.00 900.00 103.06 79.96 23.10 900.00 900.00 10.01.03.06 79.96 23.10 1000.0 10.	Meetings:FS-C1						
Property Tax:FS-C1 0.00 0.00 0.00 0.00 18.75 (18.75) Rent:FS-C1 100.00 100.00 0.00 900.00 900.00 176.32) R&M-Vehides:FS-C1 1.039.33 581.55 457.78 6.079.18 4.889.44 1.985.74 20.32 Staff Recouliment:FS-C1 0.00 0.00 100.36 79.96 23.10 Staff Recouliment:FS-C1 16.20 38.14 (22.94) 1.685.36 30.22.60 (1.041.94) Staff Supplies-Medical:FS-C1 0.00 6.00 0.00 1.034.358) Supplies-Medical:FS-C1 0.00 6.00 0.00 1.25 108.20 (106.95)							
Rent:FS-C1 100.00 100.00 0.00 900.00 900.00 900.00 0.00 R&M-General:FS-C1 152.64 247.60 (94.96) 2.518.57 3.283.33 (778.76) R&M-Guipment:FS-C1 163.71 17.97 145.74 782.64 956.96 (176.32) R&M-Vehicles:FS-C1 1.039.33 581.55 457.78 6.879.18 4.889.44 1.989.74 Staff Development:FS-C1 0.65 69.47 (68.82) 766.19 748.87 20.32 Staff Recognition:FS-C1 0.000 0.000 0.000 103.06 79.95 23.10 Staff Recognition:FS-C1 372.55 292.46 80.09 780.66 1.822.60 (1.041.94) Supplies-Generat:FS-C1 16.20 33.14 (22.94) 1.685.36 3.028.94 (1.343.58) Supplies-Generat:FS-C1 0.000 0.00 1.25 108.20 (160.95) Supplies-Generat:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Teleph						56.4Z	
R&M-General/FS-C1 152.64 247.60 (94.96) 2,516.57 3,293.33 (776.76) R&M-Equipment/FS-C1 163.71 17.97 145.74 782.64 959.96 (176.32) R&M-Venides:FS-C1 1,039.33 581.55 457.78 6,879.18 4,889.44 1,989.74 Staff Development/FS-C1 0.055 69.47 (68.82) 769.19 748.87 20.32 Staff Recognition:FS-C1 0.00 0.00 103.05 79.95 23.10 Staff Recountimer/FS-C1 372.55 292.46 80.09 780.66 1,822.60 (1.041.94) Supplies-General:FS-C1 16.20 39.14 (22.94) 1,685.38 3,028.94 (1.343.59) Supplies-Medical:FS-C1 0.00 0.00 1.02 106.95 10.95 106.95 106.95					900.00	900.00	
R&M-EquipmentFS-C1 163.71 17.97 145.74 782.64 958.96 (176.32) R&M-Vehicles:FS-C1 1,039.33 581.55 457.76 6,879.18 4,889.44 1,989.74 Staff Development:FS-C1 0.65 69.47 (58.82) 766.19 748.87 20.32 Staff Recognition:FS-C1 0.00 0.00 103.06 79.95 23.10 Staff Recognition:FS-C1 372.55 292.46 80.09 760.66 1,822.60 (1.041.94) Supplies-Generat:FS-C1 16.20 38.14 (22.94) 1,685.36 3,028.94 (1.343.66) Supplies-Medical:FS-C1 0.00 6.00 0.00 1.25 108.20 (106.95) Supplies-Medical:FS-C1 0.00 6.00 0.00 1.25 108.20 (106.95) Supplies-Medical:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Supplies-Medical:FS-C1 2.056.44 2.338.46 (282.02) 14.259.38 13.188.91 1.070.47 Utilities:FS					2,516.57		
Staff Development:FS-C1 0.65 69.47 (68.82) 766.19 748.87 20.32 Staff Recognition:FS-C1 0.00 0.00 0.00 103.06 799.6 23.13 Staff Recognition:FS-C1 372.55 292.46 80.09 780.66 1.822.60 (1.041.94) Supplies-General:FS-C1 162.0 33.14 (22.94) 1.685.38 3.028.94 (1.343.68) Supplies-Medical:FS-C1 0.00 0.00 0.00 1.25 108.20 (106.95) Supplies-Office:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephome:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Travel/Mileage/FS-C1 2.056.44 2.338.46 (282.02) 14.259.38 13.188.91 1.070.47 Utilities:FS-C1 701.78 630.62 71.16 8.364.39 8.237.93 126.44 Admin Allocation:FS-C1 1.091.67 607.13 284.54 9.214.75 6.950.31 2.264.44 Total Operating Expenses 13.057.41 15.708.31 (2.650.90) 155.039.22<	R&M-Equipment/FS-C1			145.74			
Staff Recognition:FS-C1 0.00 0.00 103.06 79.96 23.10 Staff Recognition:FS-C1 372.55 292.46 80.09 780.66 1.822.60 (1.041.94) Supplies-General:FS-C1 16.20 33.14 (22.94) 1.685.36 3.022.94 (1.343.54) Supplies-Medical:FS-C1 0.00 0.00 1.25 108.20 (106.95) Supplies-Office:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephome:FS-C1 549.51 583.23 66.28 5,760.05 5185.73 574.33 Trave/IMileage/FS-C1 2.056.44 2.338.46 (282.02) 14,259.38 13,188.91 1.070.47 Utilities:FS-C1 1.091.67 607.13 284.54 9,214.75 6,930.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145,547 14 9,492.08 Change in Net Assets before Resir Re (16,580.99) (2,640.71) (13,940.27) (95,399.88) (76,636.59) (18,763.29)	R&M-Vehicles:FS-C1						
Staff Recruitment:FS-C1 372.55 292.46 80.09 760.66 1,822.60 (1,041.94) Supplies-Generat:FS-C1 16.20 33.14 (22.94) 1,685.36 3,028.94 (1,343.69) Supplies-Medical:FS-C1 0.00 6.00 0.00 1.25 108.20 (106.59) Supplies-Office:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephome:FS-C1 649.51 583.23 66.28 5,760.06 5,185.73 574.33 Trave/Mileage:FS-C1 2,056.44 2,338.46 (280.02) 14,259.38 13,188.91 1,070.47 Utilities:FS-C1 701.78 630.62 71.16 8,364.39 8,237.93 126.46 Admin Allocation:FS-C1 1.091.67 607.13 284.54 9.214.75 6,950.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155.039.22 145,547.14 9,492.06 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95,399.68)							
Supplies-Generat/FS-C1 16.20 39.14 (22.94) 1,685.36 3,028.94 (1,343.69) Supplies-Medical:FS-C1 0.00 0.00 1.25 108.20 (106.95) Supplies-Office:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephone:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephone:FS-C1 649.51 583.23 66.28 5,760.06 5,185.73 574.33 Trave/I/Mileage/FS-C1 2,056.44 2,338.46 (282.02) 14,259.38 13,188.91 1,070.47 Utilities:FS-C1 701.78 630.62 71.16 8,364.39 8,237.93 126.46 Admin Allocation:FS-C1 1,091.67 607.13 284.54 9,214.75 6,950.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145,547.14 9,492.06 Change in Net Assets before Resir Re (16,580.99) (2,640.71) (13,940.27) (95,399.88) (76,638.59)							
Supplies-Office:FS-C1 51.41 47.34 4.07 972.22 292.04 680.18 Telephone:FS-C1 649.51 583.23 66.28 5,760.06 5,185.73 574.33 Trave/Mileage:FS-C1 2,056.44 2,338.46 (280.02) 14,259.38 13,188.91 1,070.47 Utilities:FS-C1 701.78 630.62 71.16 8,354.39 8,237.93 126.46 Admin Allocation:FS-C1 1,091.67 607.13 284.54 9,214.75 6,950.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145,547.14 9,492.06 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,638.59) (18,763.29) Restricted Revenue	Supplies-General:FS-C1						
Telephone:FS-C1 549.51 583.23 66.28 5,760.06 5,185.73 574.33 Travel/Mileage/FS-C1 2,056.44 2,338.45 (282.02) 14,259.38 13,188.91 1,070.47 Utilities:FS-C1 701.78 630.62 71.16 8,364.39 8,237.93 126.46 Admin Allocation:FS-C1 1,091.67 607.13 284.54 9,214.75 6,950.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145,547.14 9,492.06 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,638.59) (18,763.29) Restricted Revenue							
Travel/Mileage/FS-C1 2,056.44 2,338.45 (282.02) 14,259.38 13,188.91 1,070.47 Utilities:FS-C1 701.78 630.62 71,16 8,354.39 8,237.93 126.46 Admin Allocation:FS-C1 1,091.67 607.13 284.54 9.214.75 6,950.31 2,264.44 Total Operaling Expenses 13,057.41 15,708.31 (2,650.90) 155.039.22 145.547.14 9,492.08 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95.399.88) (76.636.59) (18,763.29) Restricted Revenue							
Utilities:FS-C1 701.78 630.62 71.16 8,364.39 8,237.93 126.46 Admin Allocation:FS-C1 1.091.67 607.13 284.54 9.214.75 6,990.31 2,264.44 Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145.547 14 9,492.06 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,638.59) (18,763.29) Restricted Revenue							
Total Operating Expenses 13,057.41 15,708.31 (2,650.90) 155,039.22 145,547.14 9,492.06 Change in Net Assets before Resir Re (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,636.59) (18,763.29) Restricted Revenue	Utilities:FS-C1	701.78	630.62	71.16	8,364.39	8,237.93	126.46
Change in Net Assets before Restr Re (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,636.59) (18,763.29) Restricted Revenue	Admin Allocation: FS-C1	1.091.67	·····		9,214.75	6,950.31	2,264.44
Restricted Revenue							
Total Restricted Revenue	•	(16,580,98)	(2,640.71)	(13,940.27)	(45,399.88)	(76,636.59)	(18,763.29)
			·····				
Change in Net Assets (16,580.98) (2,640.71) (13,940.27) (95,399.88) (76,636.59) (18,763.29)	Total Restricted Revenue		·	···			
	Change in Net Assets	(16,580.98)	(2,649.71)	(13,940.27)	(95,399.88)	(76,636.59)	(18,763,29)

FOR INTERNAL MANAGEMENT ONLY

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The ARC of Stanislaus dba HOWARD TRAINING CENTER COMP STMT OF ACTIVITIES-FS-C2 For the Nine Months Ending March 31, 2012

TIC Sellior Medicio	yianis		-			
	ACTUAL	PERIOD TO DATE PRIOR YEAR	PRIOR YR VAR	ACTUAL	YEAR TO DATE PRIOR YEAR	PRIOR YR VAR
_						
Revenue						
Funding Source Revenue						
Contributions-Indiv:FS-C2	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00
County AAA:FS-C2	60,888.00 1,922.77	49,038.75 1,632.00	11,849.25 290.77	559,096.00 18,763.06	482,850.46 16,252.32	76,245.54 2,510 74
Misc. Revenue:FS-C2 Inkind Revenue:FS-C2	552.00	294.00	258.00	4,508,85	5,363.04	(854.19)
Total Funding Source Revenue	63,362.77	50,964.75	12,398.02	582,867.91	504,465.82	78,402.09
Production Revenue & Expenses						
Production Expense:FS-C2	(31,313.95)	(24,154,36)	(7,159.59)	(283,565.08)	(240,617 60)	(42,947,48)
Production Costs Other:FS-C2	(1.443.68)	(366.12)	(1,077.56)	(5,169.67)	(4,938.54)	(231 13)
Total Production Revenue & Expenses	(32,757.63)	(24,520.48)	(8,237 15)	(288,734,75)	(245,558.14)	(43,178.61)
Total Revenue	30,605.14	26,444.27	4,160.87	294,133.16	258,909.68	35,223.48
Payroll Costs						
Wages:FS-C2	18,704.15	17,480.64	1,223.51	173,938.84	155,006.98	18,931 86
Payroll Taxes:FS-C2	1,394.00	1,302.19	91.81	12,649.65	11,615.16	1,034.49
W/C:FS-C2	1,618.01 0.00	630.20 0.00	987 81 0.00	10,415.68 (1,965.78)	6,338 94 1,891 83	4,077.74
Accrued Vacation:FS-C2 Employee Insurance:FS-C2	733.89	607.69	126.20	5,000.94	5,316 46	(3,857.61) (315.52)
Total Payroll Costs	22,450.05	20,020.72	2,429.33	200.040.33	180,169.37	19,870.96
Net Revenue After Payroll Costs	8,155.09	6,423.55	1,731 54	94,092.83	78,740.31	15,352.52
Expenses						
Operating Expenses						
Accounting:FS-C2	341.85	42.66	299 19	3,073,87	2.854.47	219.40
Advertising:FS-C2	26.03	55.62	(29.59)	2,312.75	3,839.85	(1,527 10)
Alarm:FS-C2	256.50	0.00	256.50	2,577.32	74.25	2,503.07
Contract Services:FS-C2	100.89	20,95	79.94	1,161.72	1,617.58	(455 86)
Depreciation:FS-C2	95.00	95.00	0.00	855.00	906.00	(51 00)
Dues, Lic.& Permits:FS-C2 Equipment Lease:FS-C2	28.65 418.72	12.66 155.16	15.99 262.56	814.94 3,703.29	715.07 1.534 70	99.87 2,168 59
Inkind Expense:FS-C2	552.00	294.00	258.00	4,508.85	5,363.04	(854 19)
Insurance-General:FS-C2	449.02	552.43	(103 41)	3,977.45	3,968,64	8,81
Interest Expense:FS-C2	4.09	2.88	1 21	38,58	42.55	(3.97)
Legal&Professional:FS-C2	0.00	0.00	0.00	426.65	0.00	426.65
Meetings:FS-C2	0.00	0.00	0.00	0.00	254.00	(254.00)
Postage:FS-C2	0.00	2.85	(2.85)	95.39	23.37	72.02
Property Tax:FS-C2 Rent:FS-C2	0.00	0.00 57.00	0.00 (57.00)	0.00 53.50	18.75 260.50	(18.75)
Rem.rs-cz R&M-GeneratFS-C2	348.28	311.92	36.36	4,831,07	3,376.23	(207 00) 1,454.84
R&M-Equipment:FS-C2	362.94	17.97	344.97	1,638.20	2,361.83	(723.63)
R&M-Vehicles:FS-C2	1,908.24	2,838.98	(930.74)	15,654,39	22,388.90	(6,734.51)
Stelf Development:FS-C2	0.98	134.45	(133.47)	773.02	1,929.29	(1,156.27)
Stalf Recognition:FS-C2	0.00	0.00	0.00	154.60	31 99	122.61
Staff Recruitment:FS-C2	294.27	0.00	294.27	492.63	532.54	(39.91)
Supplies-General:FS-C2	33.48	56.47	(22.99)	2,302.81	1,309.02	993.79
Supplies-Medical:FS-C2 Supplies-Office:FS-C2	0.00 73.42	0.00 31,31	0.00 42.11	1.88 855.76	260.19 269.87	(278.31)
Telephone:FS-C2	310,94	546.57	(235.63)	2,947.88	3,457.89	585.89 (510.01)
Travel/Mileage:FS-C2	3,426.69	2.531.05	895.64	26,054.35	21,306.48	4,747,88
Utilities:FS-C2	982.26	665.47	316.79	11,693.66	7,986.78	3,706.88
Admin Allocation: FS-C2	1,150.68	807.13	343.55	9,712.85	6.950.31	2,762.54
Total Operating Expenses	11,164.93	9,233.53	1,931.40	100,712.42	93,654.09	7,058.33
Change in Net Assets before Restr Re	(3,009.84)	(2,809.98)	(199.86)	(6,619.59)	(14,913,78)	8,294 19
Restricted Revenue		<u></u>				
Total Restricted Revenue						
Change in Net Assets	(3,009.84)	(2,809.98)	(199.86)	(6,619.59)	(14,913 78)	8.294.19

FOR INTERNAL MANAGEMENT ONLY

.

• FY 11 (7/1/10 - 6/30/11)

Congregate Sites (C1)

76.351 meals

Served: 1,359 seniors 9% increase in meals served from previous year 36% in poverty

28% Very Low Income

22% Low Income

12% Moderate Income

5% Above Moderate Income

33% Income / Poverty level not disclosed

Homebound Seniors (C2)

Served: 1,165 seniors 147,463 meals 10% increase in meals served from previous year 44% in poverty

30% Very Low Income

28% Low Income

8% Moderate Income

3% Above Moderate Income

31% Income / Poverty level not disclosed

Donations year to date

- o C1 \$46,109
- o C2 \$ 22,078

C1

C2

Funding Sources

- o Area Agency on Aging
- \$ 364,154 / 84,100 meals
 - \$ 545,575 / 120,000 meals
- o CDBG & other misc. grants
- \$ 52.303

City of Modesto, City of Turlock, Stanislaus County, Emergency food & shelter, and Walmart.

Total Funding

\$ 962,032

Funding from Area Agency on Aging of \$909,729 is 14% of HTC Total Revenue \$6,477,993.50 for FY

See the Schedule of Revenues and Expenses for the Year End June 30, 2011 following this page.

THE ARC OF STANISLAUS DBA HOWARD TRAINING CENTER (A California Nonprofit Corporation) SCHEDULE OF REVENUES AND EXPENSES-TITLE III NUTRITIONAL SERVICES For the Year Ended June 30, 2011

Revenues Grants-AAA \$ 285,931 \$ 554,314 \$ 840,245 Grants-AAA-OTO 59,912 36,882 \$ 96,794 Grants-NSIP 44,574 - 44,574 Grants-NSIP 44,574 - 44,574 Grants-DBG 44,804 3,118 47,922 Grants-CDBG 44,804 3,118 47,922 Grants-Revenue 94,318 6,715 101,033 Donations-Participants 46,109 22,078 68,137 In-Kind Revenue 94,318 6,715 101,033 Donations-Others .76,389 30,000 106,389 Total Revenues .661,556 .653,107 1.314,663 Expenses Production Expense 208,065 316,576 524,641 Personnol Costs 2.57,742 225,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Alarm .425 425 850 Contract Services 1,9			<u>C-1</u>	<u>C-2</u>		Total
Grants-AAA-OTO 59,912 $36,882$ $96,794$ Grants-NSIP $44,574$ - $44,574$ Grants-NSIP-OTO $2,019$ - $2,019$ Grants-NSIP-OTO $2,019$ - $2,019$ Grants-EFS $7,500$ - $7,500$ Donations-Participants $46,109$ $22,078$ $68,137$ In-Kind Revenue $94,318$ $6,715$ $100,033$ Donations-Others $76,289$ $30,000$ $106,339$ Total Revenues $661,556$ $653,107$ $1.314,663$ Expenses Production Expense $208,065$ $316,576$ $524,641$ Personnol Costs $257,242$ $235,273$ $492,515$ Accounting $4,946$ $4,058$ $9,004$ Alarm 4225 425 850 Contract Services $1,982$ $1,673$ $3,655$ Depreciation $1,040$ $1,911$ $2,231$ Dues & Licenses $9,606$ $1,475$ $11,081$ </td <td>Revenues</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Revenues					
Grants-NSIP 44,574 - 44,574 Grants-NSIP-OTO 2,019 - 2,019 Grants-EFS 7,500 - 7,500 Donations-Participants 46,109 22,078 68,137 In-Kind Revenue 94,318 6,715 101,033 Donations-Others 76,389 30,000 106,339 Total Revenues 661,556 653,107 1.314,663 Expenses - 208,065 316,576 524,641 Personucl Costs 257,242 235,273 492,515 Accounting 4,946 4,038 9,004 Advertising 2,958 3,991 6,649 Alarm 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 Insurance-General 5,771 5,357 1	Grants-AAA	\$	285,931 \$	554,314	\$	840,245
Grants-NSIP-OTO $2,019$ - $2,019$ Grants-CDBG 44,804 3,118 47,922 Grants-EFS 7,500 - 7,500 Donations-Participants 46,109 22,078 68,187 In-Kind Revenue 94,318 6,715 101,033 Donations-Others 76,389 30,000 106,389 Total Revenues 661,556 653,107 1.314,663 Expenses Personnel Costs 257,242 235,273 492,515 Accounting 4,946 4,058 9,004 Adventising 2,958 3,655 Depreciation 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 110,1092 1837 11,128 Interest Expense 92 53 145 Meetings 483 257 740 Miscellaneous 9,436 3,935 13,371 1,228 11,128 11,128 Interest Expense 92	Grants-AAA-OTO		59,912	36,882		
Grants-CDBG 44,804 3,118 47,922 Grants-EFS 7,500 - 7,500 Donations-Participants 46,109 22,078 68,187 In-Kind Revenue 94,318 6,715 101,033 Donations-Others 76,389 30,000 106,339 Total Revenues 661,556 653,107 1,314,663 Expenses Production Expense 208,065 316,576 524,641 Personnol Costs 257,242 235,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Aham 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 In-kind Expense 92 53 145 Meetings 483 257 740 Miscellaneous 9,436 3,935 13,371	Grants-NSIP		44,574	-		44,574
Grants-EFS 7,500 - 7,500 Donations-Participants 46,109 22,078 68,137 In-Kind Revenue 94,318 6,715 101,033 Donations-Others .76,389 30,000 106,389 Total Revenues .661,556 .653,107 1,314,663 Expenses Production Expanse 208,065 316,576 524,641 Personnel Costs 2.57,242 235,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Aharn 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 In-kind Expense 92 53 145 Meetings 483 257 740 Miscellaneous 9,436 3,935	Grants-NSIP-OTO		2,019	-		2,019
Donations-Participants $46,109$ $22,078$ $68,187$ in-Kind Revenue $94,318$ $6,715$ $101,033$ Donations-Others $76,389$ $30,000$ $106,389$ Total Revenues $661,556$ $653,107$ $1.314,663$ Expenses 9004 $105,389$ $30,000$ $106,389$ Expenses $9704xction$ $295,7242$ $235,273$ $492,515$ Accounting $4,946$ $4,058$ $9,004$ Advertising $2,958$ $3,991$ $6,949$ Alarin 425 425 850 Contract Services $1,982$ $1,673$ $3,655$ Depreciation $1,040$ $1,191$ $2,231$ Dues & Licenses $9,606$ $1,475$ $11,081$ Equipment Lease $2,100$ $2,037$ $4,137$ In-kind Expense $94,377$ $6,715$ $101,092$ Insurance-General $5,771$ $5,357$ $11,128$ Interest Expense 92 53 145 Meetings 483 257 740 Miscellaneous $9,436$ $3,935$ $13,371$ Postage 66 31 97 Property Tax 19 19 38 Rent $1,200$ 261 $1,461$ R&M General $4,082$ $4,440$ $8,522$ R&M General $4,082$ $4,440$ $8,522$ R&M General $4,082$ $4,440$ $8,522$ R&M Vehicles $9,112$ $29,889$ $39,301$ Staff Development $2,940$ <	Grants-CDBG		44,804	3,118		47,922
In-Kind Revenue 94,318 6,715 101,033 Donations-Others 76,389 30,000 106,339 Total Revenues 661,556 653,107 1,314,663 Expenses Production Expense 208,065 316,576 524,641 Personnel Costs 257,242 235,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Alarm 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 In-tind Expense 92 53 145 Meetings 483 257 740 Miscellaneous 9,436 3,935 13,371 Postage 66 31 97 Property Tax 19 19 38 <t< td=""><td>Grants-EFS</td><td></td><td>7,500</td><td></td><td></td><td>7,500</td></t<>	Grants-EFS		7,500			7,500
Donations-Others 76.389 30.000 106.389 Total Revenues 661.556 653.107 1.314.663 Expenses Production Expense 208,065 316,576 524,641 Personnel Costs 257,242 235,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Alarm 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 In-kind Expense 92 53 145 Meetings 483 257 740 Miscelfaneous 9,436 3,935 13,371 Postage 66 31 97 Property Tax 19 19 38 Rent 1,200 261 1,461 R	Donations-Participants		46,109	22,,078		68,187
Total Revenues $661,556$ $653,107$ $1.314,663$ Expenses Production Expense $208,065$ $316,576$ $524,641$ Personnol Costs $257,242$ $235,273$ $492,515$ Accounting $4,946$ $4,058$ $9,004$ Advertising $2,958$ $3,991$ $6,949$ Alarm 425 425 850 Contract Services $1,982$ $1,673$ $3,655$ Depreciation $1,040$ $1,191$ $2,231$ Dues & Licenses $9,606$ $1,475$ $11,081$ Equipment Lease $2,100$ $2,037$ $4,137$ In-kind Expense $94,377$ $6,715$ $101,092$ Insurance-General $5,771$ $5,357$ $11,128$ Interest Expense 92 53 145 Meetings 483 257 740 Miscellaneous $9,436$ $3,935$ $13,371$ Potage 66 31 97	In-Kind Revenue		94,318	6,715		101,033
Expenses Production Expense 208,065 316,576 524,641 Personnel Costs 257,242 235,273 492,515 Accounting 4,946 4,058 9,004 Advertising 2,958 3,991 6,949 Alarm 425 425 850 Contract Services 1,982 1,673 3,655 Depreciation 1,040 1,191 2,231 Dues & Licenses 9,606 1,475 11,081 Equipment Lease 2,100 2,037 4,137 In-kind Expense 94,377 6,715 101,092 Insurance-General 5,771 5,357 11,128 Interest Expense 92 53 145 Meetings 483 257 740 Miscellaneous 9,436 3,935 13,371 Postage 66 31 97 Property Tax 19 19 38 Rent 1,200 261 1,461 R&M Ge	Donations-Others		76,389	30,000		106,389
Production Expense208,065316,576524,641Personnol Costs257,242235,273492,515Accounting4,9464,0589,004Advertising2,9583,9916,949Alarm425425850Contract Services1,9821,6733,655Depreciation1,0401,1912,231Dues & Licenses9,6061,47511,081Equipment Lease2,1002,0374,137In-kind Expense94,3776,715101,092Insurance-General5,7715,35711,128Interest Expense9253145Meetings483257740Miscellaneous9,4363,93513,371Postage663197Property Tax191938Rent1,2002611,461R&M General4,0824,4408,522R&M Equipment9902,3873,377R&M Vehicles9,41229,88939,301Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses over Revenues $\underline{s}($	Total Revenues	•	661,556	653,107		1.314,663
Production Expense208,065316,576524,641Personnol Costs257,242235,273492,515Accounting4,9464,0589,004Advertising2,9583,9916,949Alarm425425850Contract Services1,9821,6733,655Depreciation1,0401,1912,231Dues & Licenses9,6061,47511,081Equipment Lease2,1002,0374,137In-kind Expense94,3776,715101,092Insurance-General5,7715,35711,128Interest Expense9253145Meetings483257740Miscellaneous9,4363,93513,371Postage663197Property Tax191938Rent1,2002611,461R&M General4,0824,4408,522R&M Equipment9902,3873,377R&M Vehicles9,41229,88939,301Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses over Revenues $\underline{s}($						
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Meetings483257740Miscellaneous9,4363,93513,371Postage663197Property Tax191938Rent1,2002611,461R&M General4,0824,4408,522R&M Equipment9902,3873,377R&M Vehicles9,41229,88939,301Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses713,567711,7171,425,284Net Expenses over Revenues $(52,011) (53,610)$ (110,621)Restricted Contributions Senior Meals 6-30-106,838				5,357		11,128
Miscellaneous $9,436$ $3,935$ $13,371$ Postage 66 31 97 Property Tax 19 19 38 Rent $1,200$ 261 $1,461$ R&M General $4,082$ $4,440$ $8,522$ R&M Equipment 990 $2,387$ $3,377$ R&M Vehicles $9,412$ $29,889$ $39,301$ Staff Development $2,940$ $3,198$ $6,138$ Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $§(52,011)$ $§(58,610)$ (110,621)Restricted Contributions - Senior Meals 6-30-10 $6,838$	Interest Expense		92	53		145
Postage 66 31 97 Property Tax191938Rent $1,200$ 261 $1,461$ R&M General $4,082$ $4,440$ $8,522$ R&M Equipment990 $2,387$ $3,377$ R&M Vehicles $9,412$ $29,889$ $39,301$ Staff Development $2,940$ $3,198$ $6,138$ Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities10,96010,859 $21,819$ Vehicle Fuel19,954 $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $\S(52,011)$ $\S(58,610)$ (110,621)Restricted Contributions Senior Meals 6-30-10 $6,838$			483	257		740
Property Tax191938Rent1,2002611,461R&M General4,0824,4408,522R&M Equipment9902,3873,377R&M Vehicles9,41229,88939,301Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses713,567711,7171,425,284Net Expenses over Revenues $(52,011) (58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-106,838	Miscellaneous		9,436	3,935		13,371
Rent1,2002611,461R&M General4,0824,4408,522R&M Equipment9902,3873,377R&M Vehicles9,41229,88939,301Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses713,567711,7171,425,284Net Expenses over Revenues $(5,2,011) (5,6,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-106,838	Postage		66	31		97
R&M General $4,082$ $4,440$ $8,522$ R&M Equipment990 $2,387$ $3,377$ R&M Vehicles $9,412$ $29,889$ $39,301$ Staff Development $2,940$ $3,198$ $6,138$ Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $$(-52,011)$(-58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-10 $6,838$	Property Tax		19	19		38
R&M Equipment990 $2,387$ $3,377$ R&M Vehicles $9,412$ $29,889$ $39,301$ Staff Development $2,940$ $3,198$ $6,138$ Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $\S(52,011)$ $\S(58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-10 $6,838$	Rent		1,200	261		1,461
R&M Vehicles $9,412$ $29,889$ $39,301$ Staff Development $2,940$ $3,198$ $6,138$ Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $\$(52,011)$ $\$(58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-10 $6,838$	R&M General		4,082	4,440		8,522
Staff Development2,9403,1986,138Supplies3,7662,3546,120Telephone6,9644,65411,618Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses713,567711,7171,425,284Net Expenses over Revenues $(5, 52, 011) (58, 610)$ (110,621)Restricted Contributions – Senior Meals 6-30-106,838	R&M Equipment		990	2,387		3,377
Supplies $3,766$ $2,354$ $6,120$ Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1.425,284$ Net Expenses over Revenues $\S(52,011)$ $\S(58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-10 $6,838$	R&M Vehicles		9,412	29,889		39,301
Telephone $6,964$ $4,654$ $11,618$ Utilities $10,960$ $10,859$ $21,819$ Vehicle Fuel $19,954$ $29,715$ $49,669$ OTO-Vehicles & Equipment $45,571$ $31,785$ $77,356$ Admin Allocation $9,120$ $9,109$ $18,229$ Total Expenses $713,567$ $711,717$ $1,425,284$ Net Expenses over Revenues $\S(52,011)$ $\S(58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-10 $6,838$	Staff Development		2,940	3,198		6,138
Utilities10,96010,85921,819Vehicle Fuel19,95429,71549,669OTO-Vehicles & Equipment45,57131,78577,356Admin Allocation9,1209,10918,229Total Expenses713,567711,7171,425,284Net Expenses over Revenues $\S(52,011)$ $\S(58,610)$ (110,621)Restricted Contributions – Senior Meals 6-30-106,838	Supplies		3,766	2,354		6,120
Vehicle Fuel 19,954 29,715 49,669 OTO-Vehicles & Equipment 45,571 31,785 77,356 Admin Allocation 9,120 9,109 18,229 Total Expenses 713,567 711,717 1,425,284 Net Expenses over Revenues $(52,011)$ (58,610) (110,621) Restricted Contributions – Senior Meals 6-30-10 6,838	Telephone		6,964	4,654		11,618
OTO-Vehicles & Equipment 45,571 31,785 77,356 Admin Allocation 9,120 9,109 18,229 Total Expenses 713,567 711,717 1,425,284 Net Expenses over Revenues \$(52,011)\$(58,610) (110,621) Restricted Contributions – Senior Meals 6-30-10 6,838	Utilities		10,960	10,859		21,819
Admin Allocation 9,120 9,109 18,229 Total Expenses 713,567 711,717 1,425,284 Net Expenses over Revenues \$ (52,011) \$ (58,610) (110,621) Restricted Contributions Senior Meals 6-30-10 6,838	Vehicle Fuel		19,954	29,715		49,669
Total Expenses 713,567 711,717 1,425,284 Net Expenses over Revenues \$ (52,011) \$ (58,610) (110,621) Restricted Contributions Senior Meals 6-30-10 6,838	OTO-Vehicles & Equipment		45,571	31,785		77,356
Net Expenses over Revenues \$ (52.011) \$ (58.610) (110,621) Restricted Contributions Senior Meals 6-30-10 6,838	Admin Allocation		9,120	9,109		18,229
Net Expenses over Revenues \$ (52.011) \$ (58.610) (110,621) Restricted Contributions Senior Meals 6-30-10 6,838	Total Expenses		713,567			1,425,284
Restricted Contributions Senior Meals 6-30-10 6,838	Net Expenses over Revenues	\$ (52,011)\$ ((
	Rectricted Contributions - Serier Marle & 20.10					
					5	

• FY 10 (7/1/9 - 6/30/10)

Congregate Sites (C1)

Served: 1,363 seniors 24% in poverty

69,973 meals

31% Very Low Income 25% Low Income

14% Moderate Income

8% Above Moderate Income

22% Income / Poverty level not disclosed

Homebound Seniors (C2)

Served: 1,130 seniors

134,492 meals

\$ 903,459

34% in poverty

- 36% Very Low Income
- 32% Low Income
- 9% Moderate Income
- 2% Above Moderate Income
- 21% Income / Poverty level not disclosed

Donations year to date

- o C1 \$ 70,178
- o C2 \$ 21,836

Funding Sources

• Area Agency on Aging

Total Funding

	 C1 	\$ 313,467
	• C2	\$ 559,420
0	CDBG & Misc. grants	\$ 30,572
	City of Modesto, City of Turlock, Stanislaus County	

Funding from Area Agency on Aging of \$872,887 is 13% of HTC Total Revenue \$6,622,789.68 for FY

See the Schedule of Revenues and Expenses for the Year End June 30, 2010 following this page.

THE ARC OF STANISLAUS DBA HOWARD TRAINING CENTER (A California Nonprofit Corporation) SCHEDULE OF REVENUES AND EXPENSES-TITLE III NUTRITIONAL SERVICES For the Year Ended June 30, 2010

2	<u>C-1</u>	<u>C-2</u>	C-1 Stimulus	C-2 Stimulus	Total		
Revenues							
Grants-AAA	\$ 208,986	\$ 412,920	\$ 51,340	\$ 36,897	\$ 710,143		
Grants-AAA-OTO	11,707	43,821			55,528		
Grants-NSIP	41,435	73,153		-	114,588		
Grants-CDBG	35,174	13,138	••	-	48,312		
Grants-EFS	15,986	-	-	-	15,986		
Donations-Participants	70,178	21,836	-		92,014		
In-Kind Revenue	85,962	8,551	2	-	94,513		
Donations-Others	74,236	35,712	9.464	6,802	126,214		
Total Revenue	543,664	609,131	60,804	43,699	1,257,298		
Expenses	100.000	551 0 0 0	4/1 0 9/1	r 000	40.4.000		
Production Expense	139,893	301,872	47,237	5,880	494,882		
Personnel Costs	236,125	208,467	9,163	18,109	471,864		
Accounting	1,152	572	100	50	1,874		
Advertising	3,411	5,039	50	4,000	12,500		
Alarm	50	49	-	-	99		
Contract Services	3,272	3,278	-	-	6,550		
Depreciation	960	1,008	-	-	1,968		
Dues & Licenses	7,390	2,423	-	-	9,813		
Equipment Lease	1,109	1,048	-	-	2,157		
In-kind Expense	85,962	8,551	~	-	94,513		
Insurance-General	5,541	5,541	120	120	11,322		
Interest Expense	225	261	-	-	486		
Postage	64	32	-	-	96		
Rent	1,200	-	~	-	1,200		
R&M General	6,715	3,619	95	200	10,629		
R&M Equipment	2,297	782	150	150	3,379		
R&M Vehicles	6,994	17,834	1,950	3,065	29,843		
Staff Development	2,023	1,696	· 🗸	-	3,719		
Supplies	2,680	5,316	175	105	8,276		
Telephone	7,116	4,675	-	-	11,791		
Utilities	10,112	5,907	850	100	16,969		
Vehicle Fuel	4,371	14,914	914	11,920	32,119		
Admin Allocation	8,433	8,431	-	-	16,864		
Equipment-OTO	11,764		-	**	56,395		
Total Expense	548,859	645,946	60,804	43,699	1,299,308		
Net Expense over Revenu			\$	<u>S</u>	\$ (42,010)		

Restricted Contributions - Senior Meals 6-30-09 Restricted Contributions - Senior Meals 6-30-10

<u>48,848</u> \$ 6,838

Congregate Site Schedule Proposed C-2 Prioritization May 21, 2012

Congregate Site Reduced Schedule of Operating Days

Effective May 7, 2012

The following sites were reduced from 5 to 3 days a week effective May 7th

Oakdale

Waterford

Hughson

Witmer Hall

Mancini Hall

Turlock

Patterson

Newman

Marple Manor

Ralston Tower

*The following sites will continue to operate at 3 days a week

Westley

Bodem

Riverbank

C2 Prioritization

Priority 1:

- 80 + Homebound
- Lives alone or lives with spouse who is also homebound
- Both unable to drive

Priority 2:

- 70 79 Homebound
- Live alone or with spouse who doesn't drive
- Frail (1 ADL or more)

Priority 3:

- 60 + Homebound
- Live with others who are not homebound

Effective 5/9/12.

Only serving Priority 1 as of 5/9/12. All seniors under P2 & P3 will be placed on suspend. New seniors requesting services will be placed on a wait list in the order received.

Donations May 1 through May 21, 2012 For Senior Meal Programs

The Community has donated a total of \$34,319.00 as of May 21, 2012.

A total of 157 donors Largest donation: \$10,000.00 Smallest donation: \$5.00 Most Frequent donation: \$110.00 Average donation: \$218.59

Senior Meal Programs Status May 15, 2012

Home Delivered Meals

- 1. We are serving Priority 1 Seniors through June 30, 2012 (approximately 221 seniors)
- 2. We have funding for almost 7 weeks for Priority 1 Seniors
- 3. As of May 15, 2012 there were 10 Priority 1 Seniors on the waiting list for meals

Congregate Meals

- 1. Congregate Meal Sites will operate 3 days / week through June 30
- 2. We have met our contract obligations of 60,000 meals served this Fiscal Year
- 3. The Stanislaus Community Foundation has indicated that the \$100,000 usually contributed to Senior Meals should be coming by the end of the current FY

We are continuing to seek donations for both programs. The first priority was to keep the Priority 1 Seniors who are home bound receiving meals.

We are working with the Area Agency on Aging to establish service criteria for the coming FY that addresses the increased demand and the available funding. A number of strategies are being looked at to determine the best combination to serve the most seniors and contain costs. These strategies include increasing the suggested donation, home delivery 2x/week, reduction in the number of congregate sites in Modesto, inclusion of income as part of the prioritization process, and other strategies.

We are continuing to build community support and donation base for the Senior Meals Program

We have received a \$10,000 equipment grant from Walmart in the recent MOWAA and Walmart Campaign. This grant will be used to obtain equipment to keep meals cold as per required in the grant.

Cost Summary to Provide a Meal

- \$110 serves a senior receiving home delivered meals for a month (22 days)
- \$5,000 serves 221 seniors (Priority 1) for 1 week (5 days)

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We are monitoring seniors, meals, and donations daily to most effectively serve the seniors, contain costs, and live within the budget