

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
ACTION AGENDA SUMMARY

DEPT: Health Services Agency

BOARD AGENDA # *B-2

Urgent

Routine

AGENDA DATE June 14, 2011

CEO Concurs with Recommendation YES NO
(Information Attached)

4/5 Vote Required YES NO

SUBJECT:

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2011-2012

STAFF RECOMMENDATIONS:

1. Approve the list of Independent and Personal Services Contractor Agreements between the Stanislaus County Health Services Agency (HSA) and various contractors for Fiscal Year 2011-2012.
2. Authorize the HSA Managing Director or her Designee to sign the agreements included in this agenda item.

(Continued on Page 2)

FISCAL IMPACT:

The annual cost to the Health Services Agency (HSA) for the proposed agreements total \$12,543,272 for Fiscal Year 2011-2012. The HSA's Proposed Fiscal Year 2011-2012 Budget includes the services and expenses, as applicable, to be provided under these agreements.

BOARD ACTION AS FOLLOWS:

No. 2011-356

On motion of Supervisor O'Brien, Seconded by Supervisor Withrow

and approved by the following vote,

Ayes: Supervisors: O'Brien, Chiesa, Withrow, DeMartini, and Chairman Monteith

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1) X Approved as recommended

2) _____ Denied

3) _____ Approved as amended

4) _____ Other:

MOTION:

ATTEST:


CHRISTINE FERRARO TALLMAN, Clerk

File No.

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2011-2012

Page 2

STAFF RECOMMENDATIONS (Continued):

3. Authorize the HSA Managing Director, her designee or successor, to negotiate and sign individual amendments to the agreements, not to exceed \$75,000 per agreement.
4. Authorize the HSA Managing Director to maintain a Non-Contracted Medical Services policy and procedure for the Medically Indigent Adult program as set forth in this agenda item.

DISCUSSION:

The attached list of Independent and Personal Services Contractors includes direct medical providers, and other contractors to fulfill the mission of the HSA in providing medical care to County Indigents and other County patients, and services to fulfill the County's public health mandates and other grant funded responsibilities.

Consistent with the policy adopted by the Board of Supervisors on January 24, 2006, and amended on March 22, 2011, the attached list includes those contractors for whom Board approval is required as the cumulative amount estimated to be paid to these contractors by the HSA from the period July 1, 2009 through June 30, 2012 will be more than \$100,000, as well as those that are required to be reported to the Board of Supervisors, as the cumulative amount for that period is in excess of \$50,000.

The total amount of contracts over \$100,000 cumulatively, to be approved by the Board of Supervisors through this agenda item is \$12,543,272 for Fiscal Year 2011-2012.

Specifically regarding the Medically Indigent Adult (MIA) program, the HSA secures many contractual agreements for the services not provided directly by HSA's Clinic and Ancillary division, such as cardiology and radiology, and as illustrated on the attached list. Since the MIA program is often arranging medical care for which time is of the essence, it is not always possible to use a provider already under contract and as a result circumstances exist that make it infeasible or impossible to secure written contractual agreements for every covered service; however, these circumstances in no way relieve the County of the obligation to arrange for and pay for those services required under the Welfare and Institutions Code Section 17000. Such circumstances generally include emergency services, shortage of provider capacity, unwillingness by providers to commit to a written contract to serve the indigent population, and locum tenens (short-term substitute physician). For perspective, staff reviewed Fiscal Year 2009/2010 expenditures and noted that 5.3% of healthcare expenditures needed to be secured in instances where there was not a written contract in place. Regardless of the existence of a written contract or Memorandum of Understanding, all healthcare providers submit claims for reimbursement using nationally recognized procedural code and/or services rendered descriptions, and the program achieves a discounted rate of reimbursement in almost every instance, including those not supported by a written

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 Between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2011-2012

Page 3

agreement. In the past two years, staff reported that claims were paid without achieving a discount on 13 claims out of more than 150,000 total claims. HSA staff has worked with both the County Counsel's office and with the General Services Agency to develop an administrative policy and procedure which acknowledges the important needs of the HSA and the circumstances of the MIA program and which provides for alternative efforts to assure appropriateness of services and reimbursement, provider credentials and the existence of industry standard liability coverage.

POLICY ISSUES:

Approval of these recommendations supports the Board's priorities of A Healthy Community, Effective Partnerships, and Efficient Delivery of Public Services through effectively securing available, needed resources in a planned, organized and compliant manner.

STAFFING IMPACT:

There is no staffing impact associated with this request.

DEPARTMENT CONTACT:

Mary Ann Lee, Managing Director, 209-558-7163

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$50,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Admin	Cardenas, Al	IT Systems Analyst	\$52,867	\$20,800	\$73,667
Health Services Agency	Admin	Sandner, Margery	IT Systems Analyst	\$41,925	\$16,900	\$58,825
Health Services Agency	Admin	Santino, Heidi	Stanislaus Foundation Executive Director	\$30,802	\$22,814	\$53,616
Health Services Agency	Clinic & Ancillary	Cohen, Marlene PhD	Behavioral Health Consultant	\$66,131	\$25,000	\$91,131
Health Services Agency	Clinic & Ancillary	Fernandes, Tim	Physical Therapist	\$79,734	\$7,043	\$86,777
Health Services Agency	Clinic & Ancillary	Mueller, Julius MD	Ophthalmologist	\$49,480	\$30,000	\$79,480
Health Services Agency	Clinic & Ancillary	Anderson, Gordon MD	General Surgeon	\$36,724	\$35,000	\$71,724
Health Services Agency	Clinic & Ancillary	Wunshel, Steven MD	Urologist	\$42,791	\$25,000	\$67,791
Health Services Agency	Clinic & Ancillary	Blakemore Center for Hearing and Balance	Audiology Services	\$35,879	\$19,760	\$55,639
Health Services Agency	Clinic & Ancillary	Stanislaus County Youth for Christ	Title X Teen Outreach	\$36,433	\$19,200	\$53,633
Health Services Agency	Indigent Health Care Program	Porteous, John MD	General Surgeon	\$36,549	\$62,000	\$98,549
Health Services Agency	Indigent Health Care Program	Manosov Lea – Smiles for Miles	Dental Services	\$31,162	\$45,000	\$76,162
Health Services Agency	Indigent Health Care Program	American Medical Response West	Ambulance Services	\$3,843	\$72,000	\$75,843
Health Services Agency	Public Health	Lombardo-Cox, Lisa	Registered Dietician	\$54,945	\$36,254	\$91,199
Health Services Agency	Public Health	Farley, Joy MD	TB/CHDP Physician	\$46,618	\$35,000	\$81,618

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$50,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Public Health	Miller, Amy	Physical Therapist	\$38,950	\$39,000	\$77,950
Health Services Agency	Public Health	Lara, Erica	Program Assistant	\$45,344	\$24,800	\$70,144
Health Services Agency	Public Health	Willis, Stephen	Laboratory Director	\$0	\$57,240	\$57,240
Health Services Agency	Total Proposed Contract Amount for FY07/01/11-06/30/12				\$592,811	

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Admin	Davis Wright Tremaine	Healthcare Legal Services	\$117,416	\$150,000	\$267,416
Health Services Agency	Admin	HFS Consulting	Healthcare/FQHC Management Consulting	\$74,583	\$100,000	\$174,583
Health Services Agency	Admin	Health Management Associates	Healthcare Consulting	\$6,178	\$143,822	\$150,000
Health Services Agency	Admin	Sage Associates - Compliance	Compliance (chart) auditing	\$92,872	\$52,100	\$144,972
Health Services Agency	Clinic & Ancillary	Scenic Faculty Medical Group	Professional Services	\$8,651,574	\$3,800,000	\$12,451,574
Health Services Agency	Clinic & Ancillary	Williams, Robert Michael MD	Oncologist	\$1,161,006	\$600,000	\$1,761,000
Health Services Agency	Clinic & Ancillary	California Healthcare Medical Billing, Inc.	Urgent Care Provider Staffing	\$815,340	\$435,000	\$1,250,340
Health Services Agency	Clinic & Ancillary	Stanislaus Orthopaedic and Sports Medicine Clinic	Orthopedic Surgeon	\$599,309	\$300,000	\$899,309
Health Services Agency	Clinic & Ancillary	Guardsmark, Inc	Security	\$445,034	\$295,000	\$740,034
Health Services Agency	Clinic & Ancillary	McHenry Medical Group, Inc.	On-call Surgery/Urology Gastroenterology Services	\$332,228	\$215,000	\$547,228
Health Services Agency	Clinic & Ancillary	Caton, Robert MD	Orthopedic Surgeon	\$295,718	\$180,000	\$475,718
Health Services Agency	Clinic & Ancillary	Tresenriter, Wesley	Physical Therapy Manager	\$302,570	\$153,903	\$456,473
Health Services Agency	Clinic & Ancillary	Berrien, Stephen MD	Orthopedic Surgeon	\$259,076	\$180,000	\$439,076
Health Services Agency	Clinic & Ancillary	Mid-Valley Healthcare Services, Inc.	Pharmaceutical Services	\$222,000	\$120,000	\$342,000

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Health Services Agency	Clinic & Ancillary	Sutter Gould Foundation	Ear, Nose & Throat (ENT) Physician	\$209,657	\$120,000	\$329,657
Health Services Agency	Clinic & Ancillary	Smith, Bradley MD	Orthopedic Surgeon	\$101,800	\$140,000	\$241,800
Health Services Agency	Clinic & Ancillary	Dhaliwal, Gurpreet MD	Neurologist	\$152,983	\$88,200	\$241,183
Health Services Agency	Clinic & Ancillary	Romeo Medical Clinic, Inc.	Physician	\$143,200	\$75,000	\$218,200
Health Services Agency	Clinic & Ancillary	Clarke, Kathleen	Physical Therapist	\$138,381	\$61,616	\$199,997
Health Services Agency	Clinic & Ancillary	Palacek, Denise	Registered Nurse	\$109,189	\$66,300	\$175,489
Health Services Agency	Clinic & Ancillary	Halseth, Leslie NP	Nurse Practitioner	\$105,611	\$53,988	\$159,599
Health Services Agency	Clinic & Ancillary	Walker, Catherine dba Medical Transcription	Medical Transcription	\$110,045	\$45,000	\$155,045
Health Services Agency	Clinic & Ancillary	Fultz, Anne	Occupational Therapist	\$98,160	\$54,823	\$152,983
Health Services Agency	Clinic & Ancillary	Whitaker, Anita NP	Nurse Practitioner	\$75,735	\$58,408	\$134,143
Health Services Agency	Clinic & Ancillary	Bairamian, Dikran MD	Neurosurgeon	\$79,739	\$50,000	\$129,739
Health Services Agency	Clinic & Ancillary	Jones Vicki - Transcriptionist	Medical Transcriptionist	\$76,792	\$40,000	\$116,792
Health Services Agency	Clinic & Ancillary	Walker, Larry	Radiology Technician	\$70,133	\$45,000	\$115,133
Health Services Agency	Indigent Health Care Program	Modesto Radiological Medical Group	Radiology Services	\$1,502,218	\$858,000	\$2,360,218
Health Services Agency	Indigent Health Care Program	Wynn, Soe L. DMD - AllStar Family Dentistry	Dental Services	\$549,107	\$400,000	\$949,107

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Indigent Health Care Program	Valley Heart Medical Group	Cardiology Services	\$519,628	\$331,000	\$850,628
Health Services Agency	Indigent Health Care Program	Tran, Anthony DDS – Standiford Dental Office	Dental Services	\$449,945	\$265,000	\$714,945
Health Services Agency	Indigent Health Care Program	Modesto Anesthesiology Medical Group	Medical Services	\$318,771	\$218,000	\$536,771
Health Services Agency	Indigent Health Care Program	Quest Diagnostics	Laboratory Services	\$0	\$514,836	\$514,836
Health Services Agency	Indigent Health Care Program	Doctors Medical Center	Emergency Medical Services SB 12/612 Hospitals Fund	\$185,431	\$139,995	\$325,426
Health Services Agency	Indigent Health Care Program	Shaw, Michael PhD, DDS	Oral Surgeon	\$176,347	\$100,000	\$276,347
Health Services Agency	Indigent Health Care Program	Golden Valley Health Centers	Eligibility and Medical Services	\$147,685	\$82,000	\$229,685
Health Services Agency	Indigent Health Care Program	Sien, Peter MD dba Prigge Oncology Center	Radiation Oncologist	\$88,598	\$140,000	\$228,598
Health Services Agency	Indigent Health Care Program	Yosemite Pathology Medical Group, Inc.	Pathology & Laboratory Services	\$99,543	\$70,000	\$169,543
Health Services Agency	Indigent Health Care Program	Oga, Karen DDS – Infinity Dental	Dental Services	\$99,541	\$60,000	\$159,541
Health Services Agency	Indigent Health Care Program	Sutter Central Valley Hospitals - Memorial Medical Center	Emergency Medical Services SB 12/612 Hospitals Fund	\$60,000	\$96,270	\$156,270
Health Services Agency	Indigent Health Care Program	Logue, Drew MD	Pulmonologist	\$92,339	\$55,000	\$147,339
Health Services Agency	Indigent Health Care Program	Hospitalist of Modesto Group	Inpatient Medical Services	\$55,872	\$81,000	\$136,872
Health Services Agency	Indigent Health Care Program	PROFX Consulting	IHCP System Programmer	\$84,491	\$50,000	\$134,491

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Indigent Health Care Program	Stanislaus Surgical Hospital	Surgical Services	\$25,085	\$95,000	\$120,085
Health Services Agency	Public Health	Center for Human Services	Multi Contracts Healthy Birth Outcomes Project/Medi-Cal Administrative Activities	\$565,004	\$285,000	\$850,004
Health Services Agency	Public Health	West Modesto King Kennedy Neighborhood	Multi Contracts Healthy Birth Outcomes Project/Medi-Cal Administrative Activities	\$246,668	\$175,000	\$421,668
Health Services Agency	Public Health	Funamura, Janwyn MD	CCS Medical Director	\$185,805	\$130,410	\$316,215
Health Services Agency	Public Health	Sierra Vista Child & Family	Healthy Birth Outcomes Project	\$191,107	\$55,000	\$246,107
Health Services Agency	Public Health	Stiers, Taryn	Physical Therapist	\$138,620	\$81,000	\$219,620
Health Services Agency	Public Health	Reynolds, Naomi MD	Physician	\$132,263	\$78,000	\$210,263
Health Services Agency	Public Health	Marable, Judith	Physical Therapist	\$124,893	\$71,000	\$195,893
Health Services Agency	Public Health	Koester, Sandra	Physical Therapist	\$123,183	\$71,000	\$194,183
Health Services Agency	Public Health	Aspiranet dba Moss Beach Homes, Inc. Turlock Family Resource Center	Healthy Birth Outcomes Project	\$129,005	\$55,000	\$184,005
Health Services Agency	Public Health	Family Support Network/Oak Valley Hospital	Healthy Birth Outcomes Project	\$129,005	\$55,000	\$184,005
Health Services Agency	Public Health	Wenberg, Sharlyn	Occupational Therapist	\$114,414	\$64,000	\$178,414

CONTRACT LIST FISCAL YEAR 2011-2012
Contracts Over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/09-06/30/11	Proposed Contract Amount for FY07/01/11-06/30/12	Cumulative Contract Total
Health Services Agency	Public Health	Wadley, Joseph	Special Projects Coordinator/Grant Writer	\$95,707	\$78,601	\$174,308
Health Services Agency	Public Health	Rio-Altura Health Start/Riverbank Unified School District	Healthy Birth Outcomes Project	\$98,876	\$55,000	\$153,876
Health Services Agency	Public Health	Patterson Unified School District – GFRC	Healthy Birth Outcomes Project	\$75,921	\$55,000	\$130,921
Health Services Agency	Public Health	Parent Resource Center – Airport HBO	Healthy Birth Outcomes Project	\$71,579	\$55,000	\$126,579
Health Services Agency	Total Proposed Contract Amount FY 07/01/11-06/30/12				\$12,543,272	