

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS  
ACTION AGENDA SUMMARY

DEPT: General Services Agency

BOARD AGENDA # \*B-11

Urgent ☐

Routine ☒

AGENDA DATE July 27, 2010

CEO Concurs with Recommendation YES ☒ NO ☐  
(Information Attached)

4/5 Vote Required YES ☐ NO ☒

SUBJECT:

Approval of a County-Wide Agreement with Pestmaster Services, Inc. of Bishop, California for Pest Control Services

STAFF RECOMMENDATIONS:

1. Approve a county-wide agreement with Pestmaster Services, Inc. for pest control services.
2. Authorize the General Services Agency Director/Purchasing Agent to execute the county-wide agreement and any subsequent amendments to the county-wide agreement on behalf of the County during the term of the agreement.

FISCAL IMPACT:

The County currently has an agreement in place with AAI Termite & Pest Control, Inc. which provides for pest control services for 85 County locations. This agreement has an annual expense of approximately \$51,738, of which \$22,074 is paid from the General Fund. Several other County locations are serviced by a variety of other vendors and some County locations do not utilize pest control services. Approval of a new county-wide pest control agreement is estimated to reduce the cost of pest control services at the 85 County locations currently under contract by approximately 19% or \$9,653 annually, of which \$4,009 is a  
(continued)

BOARD ACTION AS FOLLOWS:

No. 2010-485

On motion of Supervisor Chiesa, Seconded by Supervisor DeMartini

and approved by the following vote,

Ayes: Supervisors: O'Brien, Chiesa, Monteith, DeMartini, and Chairman Grover

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1) ☒ Approved as recommended

2) ☐ Denied

3) ☐ Approved as amended

4) ☐ Other:

MOTION:

ATTEST:

CHRISTINE FERRARO TALLMAN, Clerk

File No.

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California for Pest Control Services

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**FISCAL IMPACT:** (Continued)

savings to the General Fund. Additional savings could be realized by including additional County locations to be serviced and utilizing a 3% prompt payment discount available under the proposed agreement.

At this time, the General Services Agency (GSA) is requesting authority to enter into a County-Wide Agreement with Pestmaster Services, Inc., of Bishop, CA (Pestmaster) for pest control services. The proposed term of the County-Wide Agreement with Pestmaster is from August 1, 2010 to June 30, 2015 (Initial Term), with the option to renew on an annual basis for two additional one-year terms beginning July 1, 2016 and ending June 30, 2017.

The total expenditure for the Initial Term (through June 30, 2015) with the Board's approval of the County-Wide Agreement is estimated at \$219,450, of which \$95,132 is to be paid from the General Fund. An itemization of the annual expense for each of the five years in the initial term is shown below.

Fiscal Year:	Annual Expenditure*:
**2010-2011:	\$ 40,822
2011-2012:	41,640
2012-2013:	42,477
2013-2014:	43,322
2014-2015:	44,189
Total expenditure	\$212,450

\*includes 3% prompt payment discount

\*\*FY 2010-2011 is 11 months

Funding to support the first year of this agreement is included in the 2010-2011 Adopted Proposed Budget for each Department using pest control services. Funding for subsequent fiscal years will be included in future budget submissions. Should the determination be made to extend the County-Wide Agreement for two additional one-year terms, the total expenditure over the seven years is estimated to be \$303,497 which includes pricing increases estimated at 2% per year. Of this total expense \$131,579 is estimated to be paid from the General Fund.

**DISCUSSION:**

The County's current county-wide agreement with AAI Termite & Pest Control, Inc. has been in place for approximately 5 years and provides pest control services to 85 County locations. The other County locations are serviced by other vendors on a month-to-month basis, varying from department to department. To explore additional savings and efficiencies available to the County, the General Services Agency (GSA) elected to submit a competitive process for pest control services. If approved, it is anticipated that the new county-wide agreement will save approximately \$9,653 per year on the 85 locations currently under contract, of which \$4,009 is a savings to the General Fund.

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GSA posted the Invitation to Bid (BID) #10-20-CB; Countywide Pest Control Services on April 26, 2010 and on May 25, 2010, the bid closed. The bid set forth each of the locations currently serviced under the existing agreement and 14 additional locations. The scope of work included adjustments to the basic services provided under the current agreement and required use of eco-friendly products. The bid was downloaded by 23 vendors and Stanislaus County received 9 responses.

<u>Vendor</u>	<u>Unit Price Total</u>	<u>Annual Total</u>
AAI Termite & Pest Control, Inc., Salida, CA	\$3,721.00	\$ 52,390.00
Applied Pest Management, Inc., Vallejo, CA	\$3,852.00	\$ 49,474.00
Eagleshield Pest Control, Paradise, CA	\$3,960.00	\$ 49,920.00
Orkin Pest Control, Stockton, CA	\$8,263.92	\$105,863.84
Pestmaster Services, Inc., Bishop, CA	\$2,292.89	\$ 42,084.92
The Pied Piper Exterminators, Scotts Valley, CA	\$4,835.50	\$ 65,256.00
Step Aside Exterminators, Modesto, CA	\$3,693.00	\$ 45,352.00
Terminix Pest Control, Stockton, CA	\$5,178.00	\$ 60,856.00
Western Exterminator Company, Anaheim, CA	\$4,779.45	\$ 61,240.60

On May 28, 2010, GSA issued the intent to award to the lowest, most responsive bidder, Pestmaster. On May 28, 2010, non-award letters were issued to the remaining 8 vendors.

If approved, the agreement will be effective August 1, 2010 and will continue for a period of 5 years, with the option of 2 one-year renewals. The proposed new agreement adds the locations listed below. Half of these new locations are only recently in need of pest control services, while the other half have historically been serviced by other vendors on a month-to-month basis.

<b>COUNTY OFFICE</b>	<b>ADDRESS</b>
ANIMAL SERVICES	2846 FINCH RD, MODESTO, CA
BURBANK/PARADISE, BLDG. J	1325 BEVERLY DR, MODESTO, CA
CENTER II, WAREHOUSE I	714 SCENIC DR, MODESTO, CA
CENTER II, WAREHOUSE II	714 SCENIC DR, MODESTO, CA
COMMUNITY SERVICES AGENCY (CSA)	251 E. HACKETT RD, MODESTO, CA
CSA TURLOCK #1	101 LANDER AVE, TURLOCK, CA
CSA TURLOCK #2	275 S. 3RD ST, TURLOCK, CA
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET, MODESTO, CA
OAKDALE YARD	551 CENTER ST, OAKDALE, CA
PW. ROAD AND BRIDGES	1716 MORGAN RD, MODESTO, CA
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD, MODESTO, CA
PATTERSON YARD	301 S FIRST ST, PATTERSON, CA
STAN. BEHAV. HEALTH CTR	1501 CLAUS ROAD MODESTO, CA
TENTH STREET PLACE	1010 10th STREET MODESTO, CA

The benefits of the agreement would be available to all County departments and, if agreeable to the parties, can be extended to other government or publicly funded agencies.

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**POLICY ISSUES:**

Approval of award of this agreement supports the Board's priority of Efficient Delivery of Public Services and Effective Partnerships by providing cost-efficient services to County departments.

**STAFFING IMPACT:**

Existing GSA staff will manage the agreement for pest control services.

**CONTACT:**

Julie Mefferd, GSA Director (209) 525-7640

**COUNTY-WIDE AGREEMENT  
FOR  
INDEPENDENT CONTRACTOR SERVICES**

This Agreement for Independent Contractor Services (the "Agreement") is made and entered into by and between the County of Stanislaus ("County") and Pestmaster Services, Inc., a California corporation, ("Contractor") as of August 1, 2010.

**Recitals**

WHEREAS, the County has a need for county-wide pest control services; and

WHEREAS, the Contractor is specially trained, experienced and competent to perform and has agreed to provide such services;

NOW, THEREFORE, in consideration of the mutual promises, covenants, terms and conditions hereinafter contained, the parties hereby agree as follows:

**Terms and Conditions**

**1. Scope of Work**

1.1 The Contractor shall furnish to the County upon execution of this Agreement or receipt of the County's written authorization to proceed, those services and work set forth in **Exhibit A**, attached hereto and, by this reference, made a part hereof.

1.2 All documents, drawings and written work product prepared or produced by the Contractor under this Agreement, including without limitation electronic data files, are the property of the Contractor; provided, however, the County shall have the right to reproduce, publish and use all such work, or any part thereof, in any manner and for any purposes whatsoever and to authorize others to do so. If any such work is copyrightable, the Contractor may copyright the same, except that, as to any work which is copyrighted by the Contractor, the County reserves a royalty-free, non-exclusive, and irrevocable license to reproduce, publish, and use such work, or any part thereof, and to authorize others to do so.

1.3 Services and work provided by the Contractor at the County's request under this Agreement will be performed in a timely manner consistent with the requirements and standards established by applicable federal, state and County laws, ordinances, regulations and resolutions, and in accordance with a schedule of work set forth in Exhibit A. If there is no schedule, the hours and times for completion of said services and work are to be set by the Contractor; provided, however, that such schedule is subject to review by and concurrence of the County.

**2. Consideration**

2.1 County shall pay Contractor as set forth in Exhibit A.

2.2 Except as expressly provided in Exhibit A of this Agreement, Contractor shall not be entitled to nor receive from County any additional consideration, compensation, salary,

wages or other type of remuneration for services rendered under this Agreement. Specifically, Contractor shall not be entitled by virtue of this Agreement to consideration in the form of overtime, health insurance benefits, retirement benefits, disability retirement benefits, sick leave, vacation time, paid holidays or other paid leaves of absence of any type or kind whatsoever.

2.3 County will not withhold any Federal or State income taxes or Social Security tax from any payments made by County to Contractor under the terms and conditions of this Agreement. Payment of all taxes and other assessments on such sums is the sole responsibility of Contractor. County has no responsibility or liability for payment of Contractor's taxes or assessments.

2.4 Pursuant to Penal Code section 484b and to Business and Professions Code section 7108.5, the Contractor must apply all funds and progress payments received by the Contractor from the County for payment of services, labor, materials or equipment to pay for such services, labor, materials or equipment. Pursuant to Civil Code section 1479, the Contractor shall direct or otherwise manifest the Contractor's intention and desire that payments made by the Contractor to subcontractors, suppliers and materialmen shall be applied to retire and extinguish the debts or obligations resulting from the performance of this Agreement.

### 3. Term

3.1 The term of this Agreement shall be from the date of approval of this Agreement until completion of the agreed upon services unless sooner terminated as provided below or unless some other method or time of termination is listed in Exhibit A.

3.2 Should either party default in the performance of this Agreement or materially breach any of its provisions, the other party, at that party's option, may terminate this Agreement by giving written notification to the other party.

3.3 This Agreement shall terminate automatically on the occurrence of (a) bankruptcy or insolvency of either party, (b) sale of Contractor's business, (c) cancellation of insurance required under the terms of this Agreement, and (d) if, for any reason, Contractor ceases to be licensed or otherwise authorized to do business in the State of California, and the Contractor fails to remedy such defect or defects within thirty (30) days of receipt of notice of such defect or defects.

3.4 The County may terminate this agreement upon 30 days prior written notice to the Contractor. Termination of this Agreement shall not affect the County's obligation to pay for all fees earned and reasonable costs necessarily incurred by the Contractor as provided in Paragraph 2 herein, subject to any applicable setoffs.

### 4. Required Licenses, Certificates and Permits

Any licenses, certificates or permits required by the federal, state, county or municipal governments for Contractor to provide the services and work described in Exhibit A must be procured by Contractor and be valid at the time Contractor enters into this Agreement. Further, during the term of this Agreement, Contractor must maintain such licenses, certificates and permits in full force and effect. Licenses, certificates and permits may include but are not

limited to driver's licenses, professional licenses or certificates and business licenses. Such licenses, certificates and permits will be procured and maintained in force by Contractor at no expense to the County.

5. Office Space, Supplies, Equipment, Etc.

Unless otherwise provided in Exhibit A, Contractor shall provide such office space, supplies, equipment, vehicles, reference materials and telephone service as is necessary for Contractor to provide the services identified in Exhibit A to this Agreement. County is not obligated to reimburse or pay Contractor for any expense or cost incurred by Contractor in procuring or maintaining such items. Responsibility for the costs and expenses incurred by Contractor in providing and maintaining such items is the sole responsibility and obligation of Contractor.

6. Insurance

6.1 Contractor shall take out, and maintain during the life of this Agreement, insurance policies with coverage at least as broad as follows:

6.1.1 General Liability. Comprehensive general liability insurance covering bodily injury, personal injury, property damage, products and completed operations with limits of no less than One Million Dollars (\$1,000,000) per incident or occurrence. If Commercial General Liability Insurance or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to any act or omission by Contractor under this Agreement or the general aggregate limit shall be twice the required occurrence limit.

6.1.2 Automobile Liability Insurance. If the Contractor or the Contractor's officers, employees, agents, representatives or subcontractors utilize a motor vehicle in performing any of the work or services under this Agreement, owned/non-owned automobile liability insurance providing combined single limits covering bodily injury, property damage and transportation related pollution liability with limits of no less than One Million Dollars (\$1,000,000) per incident or occurrence.

6.1.3 Workers' Compensation Insurance. Workers' Compensation insurance as required by the California Labor Code. In signing this contract, the Contractor certifies under section 1861 of the Labor Code that the Contractor is aware of the provisions of section 3700 of the Labor Code which requires every employer to be insured against liability for workmen's compensation or to undertake self-insurance in accordance with the provisions of that code, and that the Contractor will comply with such provisions before commencing the performance of the work of this Agreement.

6.2 Any deductibles, self-insured retentions or named insureds must be declared in writing and approved by County. At the option of the County, either: (a) the insurer shall reduce or eliminate such deductibles, self-insured retentions or named insureds, or (b) the Contractor shall provide a bond, cash, letter of credit, guaranty or other security satisfactory to the County guaranteeing payment of the self-insured retention or deductible and payment of any and all costs, losses, related investigations, claim administration and defense expenses. The County,

in its sole discretion, may waive the requirement to reduce or eliminate deductibles or self-insured retentions, in which case, the Contractor agrees that it will be responsible for and pay any self-insured retention or deductible and will pay any and all costs, losses, related investigations, claim administration and defense expenses related to or arising out of the Contractor's defense and indemnification obligations as set forth in this Agreement.

6.3 The Contractor shall obtain a specific endorsement to all required insurance policies, except Workers' Compensation insurance and Professional Liability insurance, if any, naming the County and its officers, officials and employees as additional insureds regarding: (a) liability arising from or in connection with the performance or omission to perform any term or condition of this Agreement by or on behalf of the Contractor, including the insured's general supervision of its subcontractors; (b) services, products and completed operations of the Contractor; (c) premises owned, occupied or used by the Contractor; and (d) automobiles owned, leased, hired or borrowed by the Contractor. For Workers' Compensation insurance, the insurance carrier shall agree to waive all rights of subrogation against the County and its officers, officials and employees for losses arising from the performance of or the omission to perform any term or condition of this Agreement by the Contractor.

6.4 The Contractor's insurance coverage shall be primary insurance regarding the County and County's officers, officials and employees. Any insurance or self-insurance maintained by the County or County's officers, officials and employees shall be excess of the Contractor's insurance and shall not contribute with Contractor's insurance.

6.5 Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the County or its officers, officials, employees or volunteers.

6.6 The Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.

6.7 Each insurance policy required by this section shall be endorsed to state that coverage shall not be suspended, voided, canceled by either party except after thirty (30) days' prior written notice has been given to County. The Contractor shall promptly notify, or cause the insurance carrier to promptly notify, the County of any change in the insurance policy or policies required under this Agreement, including, without limitation, any reduction in coverage or in limits of the required policy or policies.

6.8 Insurance shall be placed with California admitted insurers (licensed to do business in California) with a current rating by Best's Key Rating Guide acceptable to the County; provided, however, that if no California admitted insurance company provides the required insurance, it is acceptable to provide the required insurance through a United States domiciled carrier that meets the required Best's rating and that is listed on the current List of Eligible Surplus Line Insurers maintained by the California Department of Insurance. A Best's rating of at least A-VII shall be acceptable to the County; lesser ratings must be approved in writing by the County.

6.9 Contractor shall require that all of its subcontractors are subject to the insurance and indemnity requirements stated herein, or shall include all subcontractors as additional insureds under its insurance policies.



6.10 At least ten (10) days prior to the date the Contractor begins performance of its obligations under this Agreement, Contractor shall furnish County with certificates of insurance, and with original endorsements, showing coverage required by this Agreement, including, without limitation, those that verify coverage for subcontractors of the Contractor. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates and endorsements shall be received and, in County's sole and absolute discretion, approved by County. County reserves the right to require complete copies of all required insurance policies and endorsements, at any time.

6.11 The limits of insurance described herein shall not limit the liability of the Contractor and Contractor's officers, employees, agents, representatives or subcontractors.

## 7. Defense and Indemnification

7.1 To the fullest extent permitted by law, Contractor shall indemnify, hold harmless and defend the County and its agents, officers and employees from and against all claims, damages, losses, judgments, liabilities, expenses and other costs, including litigation costs and attorneys' fees, arising out of, resulting from, or in connection with the performance of this Agreement by the Contractor or Contractor's officers, employees, agents, representatives or subcontractors and resulting in or attributable to personal injury, death, or damage or destruction to tangible or intangible property, including the loss of use; provided, however, such indemnification shall not extend to or cover loss, damage or expense arising from the sole negligence or willful misconduct of the County or its agents, officers and employees.

7.2 Contractor's obligation to defend, indemnify and hold the County and its agents, officers and employees harmless under the provisions of this paragraph is not limited to or restricted by any requirement in this Agreement for Contractor to procure and maintain a policy of insurance.

## 8. Status of Contractor

8.1 All acts of Contractor and its officers, employees, agents, representatives, subcontractors and all others acting on behalf of Contractor relating to the performance of this Agreement, shall be performed as independent contractors and not as agents, officers or employees of County. Contractor, by virtue of this Agreement, has no authority to bind or incur any obligation on behalf of County. Except as expressly provided in Exhibit A, Contractor has no authority or responsibility to exercise any rights or power vested in the County. No agent, officer or employee of the County is to be considered an employee of Contractor. It is understood by both Contractor and County that this Agreement shall not be construed or considered under any circumstances to create an employer-employee relationship or a joint venture.

8.2 At all times during the term of this Agreement, the Contractor and its officers, employees, agents, representatives or subcontractors are, and shall represent and conduct themselves as, independent contractors and not employees of County.

8.3 Contractor shall determine the method, details and means of performing the work and services to be provided by Contractor under this Agreement. Contractor shall be responsible to County only for the requirements and results specified in this Agreement and,

except as expressly provided in this Agreement, shall not be subjected to County's control with respect to the physical action or activities of Contractor in fulfillment of this Agreement. Contractor has control over the manner and means of performing the services under this Agreement. Contractor is permitted to provide services to others during the same period service is provided to County under this Agreement. If necessary, Contractor has the responsibility for employing other persons or firms to assist Contractor in fulfilling the terms and obligations under this Agreement.

8.4 If in the performance of this Agreement any third persons are employed by Contractor, such persons shall be entirely and exclusively under the direction, supervision and control of Contractor. All terms of employment including hours, wages, working conditions, discipline, hiring and discharging or any other term of employment or requirements of law shall be determined by the Contractor.

8.5 It is understood and agreed that as an independent Contractor and not an employee of County, the Contractor and the Contractor's officers, employees, agents, representatives or subcontractors do not have any entitlement as a County employee, and do not have the right to act on behalf of the County in any capacity whatsoever as an agent, or to bind the County to any obligation whatsoever.

8.6 It is further understood and agreed that Contractor must issue W-2 forms or other forms as required by law for income and employment tax purposes for all of Contractor's assigned personnel under the terms and conditions of this Agreement.

8.7 As an independent Contractor, Contractor hereby indemnifies and holds County harmless from any and all claims that may be made against County based upon any contention by any third party that an employer-employee relationship exists by reason of this Agreement.

#### Records and Audit

8.1 Contractor shall prepare and maintain all writings, documents and records prepared or compiled in connection with the performance of this Agreement for a minimum of four (4) years from the termination or completion of this Agreement. This includes any handwriting, typewriting, printing, photostatic, photographing and every other means of recording upon any tangible thing, any form of communication or representation including letters, words, pictures, sounds or symbols or any combination thereof.

8.2 Any authorized representative of County shall have access to any writings as defined above for the purposes of making audit, evaluation, examination, excerpts and transcripts during the period such records are to be maintained by Contractor. Further, County has the right at all reasonable times to audit, inspect or otherwise evaluate the work performed or being performed under this Agreement.

#### 9. Confidentiality

The Contractor agrees to keep confidential all information obtained or learned during the course of furnishing services under this Agreement and to not disclose or reveal such information for any purpose not directly connected with the matter for which services are provided.

10. Nondiscrimination

During the performance of this Agreement, Contractor and its officers, employees, agents, representatives or subcontractors shall not unlawfully discriminate in violation of any federal, state or local law, rule or regulation against any employee, applicant for employment or person receiving services under this Agreement because of race, religion, color, national origin, ancestry, physical or mental disability, medical condition (including genetic characteristics), marital status, age, political affiliation, sex, or sexual orientation. Contractor and its officers, employees, agents, representatives or subcontractors shall comply with all applicable Federal, State and local laws and regulations related to non-discrimination and equal opportunity, including without limitation the County's nondiscrimination policy; the Fair Employment and Housing Act (Government Code sections 12900 et seq.); California Labor Code sections 1101, 1102 and 1102.1; the Federal Civil Rights Act of 1964 (P.L. 88-352), as amended; and all applicable regulations promulgated in the California Code of Regulations or the Code of Federal Regulations.

11. Assignment

This is an agreement for the services of Contractor. County has relied upon the skills, knowledge, experience and training of Contractor and the Contractor's firm, associates and employees as an inducement to enter into this Agreement. Contractor shall not assign or subcontract this Agreement without the express written consent of County. Further, Contractor shall not assign any monies due or to become due under this Agreement without the prior written consent of County.

12. Waiver of Default

Waiver of any default by either party to this Agreement shall not be deemed to be waiver of any subsequent default. Waiver or breach of any provision of this Agreement shall not be deemed to be a waiver of any other or subsequent breach, and shall not be construed to be a modification of the terms of this Agreement unless this Agreement is modified as provided below.

13. Notice

Any notice, communication, amendment, addition or deletion to this Agreement, including change of address of either party during the term of this Agreement, which Contractor or County shall be required or may desire to make shall be in writing and may be personally served or, alternatively, sent by prepaid first class mail to the respective parties as follows:

**To County:**

County of Stanislaus  
GSA Purchasing Division  
Attention: Purchasing Agent  
1010 10th Street, Suite 5400  
Modesto, CA 95354

**To Contractor:**

Pestmaster Services, Inc.  
136 E. South Street  
Bishop, CA 93514  
(800) 525-8866

14. Conflicts

Contractor agrees that it has no interest and shall not acquire any interest direct or indirect which would conflict in any manner or degree with the performance of the work and services under this Agreement.

15. Severability

If any portion of this Agreement or application thereof to any person or circumstance shall be declared invalid by a court of competent jurisdiction or if it is found in contravention of any federal, state or county statute, ordinance or regulation the remaining provisions of this Agreement or the application thereof shall not be invalidated thereby and shall remain in full force and effect to the extent that the provisions of this Agreement are severable.

16. Amendment

This Agreement may be modified, amended, changed, added to or subtracted from by the mutual consent of the parties hereto if such amendment or change is in written form and executed with the same formalities as this Agreement and attached to the original Agreement to maintain continuity.

17. Entire Agreement

This Agreement supersedes any and all other agreements, either oral or in writing, between any of the parties herein with respect to the subject matter hereof and contains all the agreements between the parties with respect to such matter. Each party acknowledges that no representations, inducements, promises or agreements, oral or otherwise, have been made by any party, or anyone acting on behalf of any party, which are not embodied herein, and that no other agreement, statement or promise not contained in this Agreement shall be valid or binding.

18. Advice of Attorney

Each party warrants and represents that in executing this Agreement, it has received independent legal advice from its attorneys or the opportunity to seek such advice.

19. Construction

Headings or captions to the provisions of this Agreement are solely for the convenience of the parties, are not part of this Agreement, and shall not be used to interpret or determine the validity of this Agreement. Any ambiguity in this Agreement shall not be construed against the drafter, but rather the terms and provisions hereof shall be given a reasonable interpretation as if both parties had in fact drafted this Agreement.

20. Governing Law and Venue

This Agreement shall be deemed to be made under, and shall be governed by and construed in accordance with, the laws of the State of California. Any action brought to enforce the terms or provisions of this Agreement shall have venue in the County of Stanislaus, State of California.

IN WITNESS WHEREOF, the parties or their duly authorized representatives have executed this Agreement on the day and year first hereinabove written.

**COUNTY OF STANISLAUS**

By:   
Julie Mefferd, GSA Director/Purchasing  
Agent

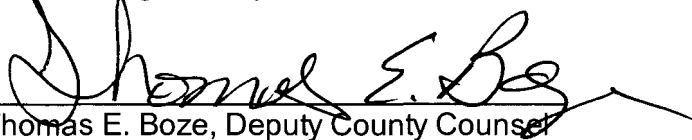
"County"

APPROVED: BOS Resolution # 2010-485

APPROVED AS TO CONTENT:  
GSA Facilities Maintenance Division

By:   
Bob Carpenter, Facilities Manager

APPROVED AS TO FORM:  
John P. Doering, County Counsel

By:   
Thomas E. Boze, Deputy County Counsel

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**PESTMASTER SERVICES, INC.**

By: Catherine Sube

Name: <sup>CMS</sup>  
~~Contract~~ Catherine Sube

Title: Contract Research

"Contractor"

## EXHIBIT A

### A. SCOPE OF WORK

1. The Contractor shall provide all supervision, labor, materials and equipment necessary for the monitoring, trapping, pesticide application and pest removal components at County's buildings and/or locations (each a "Service Location"). Please see Appendix 1 for a list of Service Locations and frequency of service at each Service Location initially covered by this Agreement.
2. Basic service hereunder shall include interior and exterior treatment for the control of ants, cockroaches, spiders, beetles, moths, earwigs, fleas, silverfish, rats, mice and other like rodents. Specifically excluded from this Agreement is treatment for termites or any other wood-destroying organisms.

If pests are found in Service Location at any time, the Contractor shall, within eight (8) hours of notification from County, take remedial action necessary. Contractor shall also remove any webs, nests and other habitat caused or created by the presence of spiders, insects and other pests at the Serviced Location.

Service shall be performed after hours to cause the least amount of disruption to county services. If interior work is necessary, this can only be performed with the building or area unoccupied.

3. Contractor shall provide services outside of normal County business hours (8:00 am to 5:00 pm Monday through Friday). County's Project Manager shall be available outside of County's business hours for building entry and/or for interior treatments in the mornings between the hours of 5:00 am and 7:30 am, or in the evenings after 5:00 pm.
4. Contractor shall make a good faith effort to utilize environmentally responsible products and practices to minimize any adverse effect on the environment. All chemicals are to be eco-friendly/green to include botanical pesticides and insecticides and low impact products. Contractor shall provide a Material Safety Data Sheet (MSDS) as part of the written Integrated Pest Management Plan as set forth in more detail in paragraph 7a. below. All products and materials used shall comply with all federal, state and county laws and ordinances. Contractor shall be responsible for application of pesticides according to label. All pesticides used by Contractor must be registered with the U.S. Environmental Protection Agency (EPA), state or local jurisdiction. Transport, handling and use of all pesticides shall be in strict accordance with the manufacturer's label instructions and all applicable federal, state and local laws and regulations.
5. Each of Contractor's employees shall:
  - a. Receive all appropriate safety training in all aspects of pest control operations.
  - b. Wear distinctive uniform clothing and identification.

- c. Maintain certification as a commercial pesticide applicator in the category of industrial, institutional, structural and health related pest control. Uncertified employees working under the supervision of a certified applicator will not be permitted to provide service under this Agreement.
6. Each of Contractor's staff working in security-sensitive Service Location (as determined by the County) shall, at Contractor's expense:
- a. Pass a Department of Justice and F.B. I. background check;
  - b. Pass a drug screen at an approved medical facility; and
  - c. Be bondable.
7. Contractor has developed a pest control plan known as an Integrated Pest Management Plan (hereafter referred to as an "IPM Plan") for each Service Location. Each IPM Plan shall provide, at a minimum, the following:
- a. Proposed material and equipment for service: The Contractor shall provide the current labels and Material Safety Data Sheets (MSDS) for all pesticides to be used, and brand name of all pesticide equipment to be used, rodent bait boxes, insect and rodent trapping devices, pest monitoring devices, pest detection equipment and any other pest control devices or equipment that may be used to provide service. Attached hereto as Appendix 2 is a list of all County-approved products to be used by Contractor at any of the Service Locations as of the date hereof.
  - b. Proposed method for monitoring and detection: Description of methods and procedures used for identifying sites of pest harborage and access, and for making objective assessments of pest population levels throughout the term of the contract.
  - c. Service schedule for each building or site: Schedules shall include specific days of the week for contractor visits and their approximate duration of each visit. . Service frequency shall insure and guarantee that each Service Location remains free from pests.
  - d. Required changes: Description of any structural or operational changes that would facilitate the pest control effort-describe site specific solutions for observed sources of pest food, water, harborage and access.
  - e. Quality Control Program: The program shall include inspection process to insure quality levels are being met, a quality control service report check list for each location or site serviced by the Contractor and a record-keeping process.

The parties' respective Project Managers (hereinafter defined) shall collaborate to revise the IPM Plan as the County's pest control needs change at each of the Service Locations. All such revisions shall not constitute an amendment to this Agreement but rather shall be made informally and in writing signed by both Project Managers.

8. All services provided by Contractor and the manner in which services are to be provided are more particularly set forth in County's Invitation to Bid #10-20-CB; the Contractor's responding bid, as well as any plans, specifications, addenda, and any documents particularly required or provided (as may be applicable), all of which are incorporated herein by reference and made a part hereof (collectively, the "Bid"). All of the foregoing documents, as may be applicable, together with this Agreement,

comprise the contract and all services provided hereunder shall be performed in accordance therewith. In the event there is a conflict between the terms and conditions set forth in this Agreement, those set forth in the Bid, and those set forth in Exhibit A, then in such case, the terms and conditions shall control in this order: 1<sup>st</sup>, Exhibit A, 2<sup>nd</sup>, this Agreement, and 3<sup>rd</sup> the Bid.

## **B. COMPENSATION**

1. The Contractor shall be compensated for the services provided hereunder during the Initial Term of this Agreement (hereinafter defined) in accordance with the pricing schedule set forth in Appendix 1.
2. Consultant shall submit monthly invoices in arrears for services under this Agreement as follows:

<b>SERVICE LOCATION:</b>	<b>BILL TO:</b>
Mancini Hall	1010 10th Street, Suite 6800 Attn: Accounts Payable Modesto, CA 95354
Tenth Street Place	City of Modesto Attn: Accounts Payable PO Box 642 Modesto, CA 95354
All other service locations	1010 10th Street, Suite 5400 Attn: Accounts Payable Modesto, CA 95354

3. The parties hereto acknowledge the maximum amount to be paid by the County for services provided shall not exceed \$220,000 during the Initial Term (hereinafter defined) and approximately \$94,000.00 during the two Extension Terms (hereinafter defined) for a total of \$314,000.00 over the entire term of this Agreement. This amount shall include, without limitation, the cost of any subcontractors, consultants, experts or investigators retained by the Contractor to perform or to assist in the performance of its work under this Agreement.

## **C. TERM**

Paragraph 3.1 of the body of this Agreement is amended to read as follows:

3.1 The term of this Agreement shall be from August 1, 2010 through June 30, 2015 (the "Initial Term") unless otherwise terminated as provided below. This Agreement will not automatically renew but may be renewed for two (2) additional one-year terms (each a "Renewal Term") by mutual, written agreement of the parties. Such renewal shall be in the form of an amendment to the Agreement. In no such case shall the renewal extend beyond seven (7) years from the beginning of the Initial Term of Agreement.



#### **D. REPRESENTATIVES**

The parties' respective Project Managers shall be:

**For County:**

Harrison "Rusty" James  
Stanislaus County General Services Agency  
Facilities Maintenance Division  
1010 10th Street, B-460  
Modesto, CA 95354  
(209) 652-0721

**For Contractor:**

Andrea Mejia  
Pestmaster Services, Inc.  
5910 Price Avenue  
McClellan, CA 95652  
(209) 652-2824

#### **E. PUBLIC AGENCY PARTICIPATION**

The following is added as Section 23 to the Body of this Agreement:

23. Public Agency Participation

If mutually agreeable to all parties, this Agreement may be extended to other government or publicly funded agencies. It shall be understood that all terms and conditions as specified herein shall apply.

**COUNTY-WIDE AGREEMENT  
FOR  
INDEPENDENT CONTRACTOR SERVICES  
PESTMASTER SERVICES, INC.**

**APPENDIX 1 – SERVICE LOCATIONS AND PRICING**



GSA PURCHASING DIVISION  
1010 10th Street, Suite 5400, Modesto, CA 95354  
PO Box 3229, Modesto, CA 95353-3229  
Phone: (209) 525-6319  
Fax: (209) 525-7787

## ADDENDUM NO. 1 BID No. 10-20-CB

To: All Prospective Proposers

May 4, 2010

Prospective Proposers for the **BID #10-20-CB Countywide Pest Control Services** are hereby notified of the following revised "form of bid" adding the additional service locations as highlighted in "blue" prepared for your use and submission:

### FORM OF BID

**STANISLAUS COUNTY GSA PURCHASING DIVISION  
COUNTY OF STANISLAUS, STATE OF CALIFORNIA  
COUNTYWIDE PEST CONTROL SERVICES**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below. Bidder is to provide a cost for the first year and each year the contract could be extended. Copy sheets and submit a schedule for each of the five years.

### **PRICING SCHEDULE FOR YEAR**

(2010-2011)

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
ADMIN. ANNEX IV	1021 I STREET MODESTO, CA	42,000	Every other month	17.20	206.40
AG. CENTER, BLDG. A (STANISLAUS BLDG)	3800 CORNUCOPIA MODESTO, CA	56,315	Monthly	40.32	483.84
AG. CENTER, BLDG. B (HARVEST HALL)	3800 CORNUCOPIA MODESTO, CA	12,544	Monthly	27.33	327.96
AG. CENTER, BLDG. C (TUOLUMNE BLDG)	3800 CORNUCOPIA MODESTO, CA	18,184	Monthly	30.35	364.20
AG. CENTER, BLDG. D (ENCLOSED WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	10,854	Monthly	27.33	327.96
AG. CENTER, BLDG. E (OPEN WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	6,564	Monthly	25.27	303.24
ANIMAL SERVICES	2846 FINCH RD MODESTO, CA	13,100	Monthly	27.33	327.96
BEHAVIORAL HEALTH	830 SCENIC DR	19,318	Monthly	30.35	364.20

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
BLDG. IV	MODESTO, CA				
BEHAVIORAL HEALTH TRAILER	800 SCENIC DR MODESTO, CA	720	Monthly	18.24	218.88
BEHAVIORAL HEALTH TRAILER A	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.24	218.88
BEHAVIORAL HEALTH TRAILER B	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.24	218.88
BEHAVIORAL HEALTH BLDG. A & H	800 SCENIC DR MODESTO, CA	3,200	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. B	800 SCENIC DR MODESTO, CA	2,452	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. C	800 SCENIC DR MODESTO, CA	3,129	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. D	800 SCENIC DR MODESTO, CA	3,004	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. E	800 SCENIC DR MODESTO, CA	2,856	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. F	800 SCENIC DR MODESTO, CA	3,617	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. G	800 SCENIC DR MODESTO, CA	2,567	Monthly	22.28	267.36
BEHAVIORAL HEALTH BLDG. J	800 SCENIC DR MODESTO, CA	2,789	Monthly	22.28	267.36
BURBANK/PARADISE BLDG. J	1325 BEVERLY DR. MODESTO, CA	5,000	Monthly	22.28	267.36
CENTER II WAREHOUSE I	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.24	218.88
CENTER II WAREHOUSE II	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.24	218.88
CENTER III BLDG. I	917 OAKDALE RD MODESTO, CA	23,544	Monthly	30.35	364.20
CENTER III, BLDG II (USPS)	921 OAKDALE RD MODESTO, CA	25,720	Every other month	22.13	265.56
CENTER IV MAIN BUILDING	1716 MORGAN RD MODESTO, CA	9,504	Monthly	27.33	327.96
CENTRAL SERVICES	1018 SCENIC DRIVE MODESTO, CA	8,307	Monthly	25.27	303.24
CERES STORAGE FACILITY	1900 MEMORIAL DR CERES	34,000	Monthly	34.25	411.00
CIVIL TRAILER	800 11TH ST MODESTO, CA	2,100	Monthly	22.28	267.36
COMMUNITY SERVICES AGENCY	251 E. HACKETT RD MODESTO, CA	252,355	Monthly	68.70	824.40
COMMUNITY SERVICES AGENCY	TURLOCK #1 101 Lander Ave.	15,400	Monthly	30.35	364.20

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
	TURLOCK, CA 95380				
COMMUNITY SERVICES AGENCY	TURLOCK #2 275 S. 3 <sup>RD</sup> ST TURLOCK, CA 95380	5,954	Monthly	25.27	303.24
CORONER	939 OAKDALE RD MODESTO, CA	3,520	Every other Month	16.14	193.68
COUNTY ANNEX VI (Formerly City Hall)	801 - 11 <sup>TH</sup> ST MODESTO, CA	47,525	Monthly	34.25	411.00
EMPIRE COMMUNITY CENTER	18 SOUTH ABBIE EMPIRE CA	5,760	Monthly	25.27	303.24
FACILITIES MAINTENANCE CARPENTER	1716 MORGAN RD MODESTO, CA	2,740	Monthly	22.28	267.36
FLEET SERVICES	448 E. HACKETT ROAD MODESTO CA	13,260	Every other Month	18.72	224.64
GRAYSON COMMUNITY CENTER	8900 LAIRD RD. GRAYSON, CA	33,165	Monthly	34.25	411.00
HSA BLDG. I	830 SCENIC DR MODESTO, CA	17,100	Monthly	30.35	364.20
HSA BLDG. II	830 SCENIC DR MODESTO, CA	18,423	Monthly	30.35	364.20
HSA BLDG. III	830 SCENIC DR MODESTO, CA	23,287	Monthly	30.35	364.20
HSA BUSINESS OFFICE	1030 SCENIC DR MODESTO, CA	16,252	Monthly	30.35	364.20
HSA CENTRAL UNIT	830 SCENIC DR MODESTO, CA	84,110	Monthly	50.22	602.64
HSA FAMILY PRACTICE	830 SCENIC DR MODESTO, CA	15,667	Monthly	30.35	364.20
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET MODESTO CA	34,779	Monthly	34.25	411.00
HSA VETERANS' SERVICES TRAILER (INTERNAL MEDICINE)	830 SCENIC DR MODESTO, CA	3,000	Monthly	22.28	267.36
HONOR FARM (ENTIRE COMPLEX)	8224 W. GRAYSON RD MODESTO, CA	37,871	Monthly	34.25	411.00
JAIL (MEN'S)	1115 H ST MODESTO, CA	53,208	Twice a Month	104.74	1256.88
JUVENILE JUSTICE CENTER	2215 BLUE GUM AVE MODESTO, CA	81,106	Monthly	50.22	602.64
MODESTO MAIN LIBRARY	1500 I ST MODESTO, CA	62,000	Monthly	40.32	483.84

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
NEWMAN LIBRARY	1305 KERN MODESTO, CA	2,613	Monthly	22.28	267.36
OAKDALE LIBRARY	151 S. FIRST AVE OAKDALE, CA	6,500	Monthly	25.27	303.24
OAKDALE YARD	551 CENTER ST OAKDALE	1,000	Monthly	18.24	218.88
ENVIRONMENTAL RESOURCES	4000 FINK RD CROWS LANDING, CA	2,626	Monthly	22.28	267.36
PW. ROAD AND BRIDGES	1716 MORGAN RD MODESTO, CA	8,100	Monthly	25.27	303.24
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD MODESTO, CA	2,500	Monthly	22.28	267.36
PATTERSON LIBRARY	46 N. SALADO AVE PATTERSON, CA	4,070	Monthly	22.28	267.36
PATTERSON YARD	301 S FIRST ST PATTERSON CA	1,000	Monthly	18.24	218.88
PUBLIC HEALTH	820 SCENIC DR MODESTO, CA	10,439	Monthly	27.33	327.96
PUBLIC SAFETY CENTER	200 E. HACKETT RD MODESTO, CA	135,523	Monthly	57.56	690.72
PSC SUPPORT SERVICES	200 E. HACKETT RD MODESTO, CA	47,580	Monthly	34.25	411.00
PSC MINIMUM HOUSING	200 E. HACKETT RD MODESTO, CA	35,600	Monthly	24.25	291.00
PSC PROGRAMS TRAILER	200 E. HACKETT RD MODESTO, CA	1,800	Monthly	18.24	218.88
PURCH. WAREHOUSE I (ELECTIONS)	909 CENTER III MODESTO, CA	14,400	Monthly	27.33	327.96
PURCH. WAREHOUSE II (CENTRAL STORES)	909 CENTER III MODESTO, CA	13,600	Monthly	27.33	327.96
RAY SIMON CENTER (CLASSROOM)	3805 CORNUCOPIA MODESTO, CA	8,582	Monthly	27.33	327.96
RAY SIMON CENTER (GYM)	3805 CORNUCOPIA MODESTO, CA	11,873	Monthly	27.33	327.96
RAY SIMON CENTER (TRAILER)	3805 CORNUCOPIA MODESTO, CA	2,160	Monthly	22.28	267.36
RIVERBANK LIBRARY	3442 SANTA FE RIVERBANK	3,594	Monthly	22.28	267.36
SALIDA BRANCH LIBRARY & COMMUNITY CENTER (Formerly Bruener's)	4835 SISK ROAD MODESTO CA	56,000	Monthly	40.32	483.84
SHERIFF'S OPERATION CENTER	250 E. HACKETT RD MODESTO, CA	41,616	Monthly	34.25	411.00
SHERIFF - IT DEPARTMENT (Modules)	442 E. HACKETT ROAD MODESTO, CA	7,200	Monthly	25.27	303.24
STANISLAUS BEHAVIORAL HEALTH	1501 CLAUS ROAD MODESTO, CA	48,000	Monthly	34.25	411.00

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
CENTER					
STANISLAUS RECOVERY CENTER	1904 RICHLAND AVE. MODESTO, CA	41,932	Monthly	34.25	411.00
STANISLAUS REGIONAL 9-11	3705 OAKDALE RD MODESTO, CA	18,000	Monthly	30.35	364.20
SHOP/BOILER ROOM	830 SCENIC DR MODESTO, CA	17,302	Monthly	30.35	364.20
TENTH STREET PLACE	1010 10th STREET MODESTO, CA	206,466	Monthly	68.70	824.40
TURLOCK LIBRARY	550 MINARET AVE TURLOCK, CA	10,000	Monthly	27.33	327.96
12 <sup>th</sup> & I OFFICE BUILDING	832-12 <sup>th</sup> STREET MODESTO, CA	90,000	Monthly	50.22	602.64
12 <sup>th</sup> & I PARKING GARAGE	826-12 <sup>th</sup> STREET MODESTO, CA	242,056	Monthly	68.70	824.40
WATERFORD LIBRARY	324 F STREET WATERFORD, CA	3,000	Monthly	22.28	267.36
Mancini Hall	718 Toulumne	3,825	Monthly	22.28	267.36
Ceres Library	2250 Magnolia, Ceres	5,000	Monthly	22.28	267.36
Sheriff's Field & Track	3805 Cornucopia (gophers)	5 acres	Weekly	291.56	3798.72
Public Safety	424 E. Hackett (grn sqrls)	219,000	Weekly	369.40	4432.80
BHS-Leaps & Bounds	4640 Spyres Way	4,950	Quarterly	7.43	89.12
HSA -Payroll/Safety Trlr	830 Scenic Dr	2,400	Monthly	22.28	267.36
IWF Program Class Room	450 E. Hackett	1,200	Monthly	18.24	218.88
Behavioral Health Service	1917 Memorial Dr., Ceres	41,932	Monthly	34.25	411.00
HSA - Pediatrics Dept.	830 Scenic Dr.	15,667	Monthly	30.35	364.20
Water Resource Bldg.	303 S. 1 <sup>st</sup> St., Patterson	7,000	Monthly	25.87	310.44
Denair Library	4801 Kersey Rd, Denair	2,400	Monthly	22.28	267.36
Keys Library	4420 Maud Ave., Keys	2,400	Monthly	22.28	267.36

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
Sheriff's Drug Trafficking	250 E. Hackett	6,000	Monthly	25.87	310.44
B.A.S.	424 E. Hackett	1,200	Monthly	18.24	218.88
HSA - Ceres Medical	3109 E. Whitmore, Ceres	20,000	Monthly	30.35	364.20
HSA - Hughson Medical	3412 3 <sup>rd</sup> St., Hughson	2,000	Monthly	18.24	218.88
Hughson Library	2412 3 <sup>rd</sup> St., Hughson	3,500	Monthly	22.28	267.36
Behavioral Health Trl C	2215 Bluegum	1,200	Monthly	18.24	218.88
HSA - Paradise Medical	401 Paradise Rd.	21,000	Monthly	30.35	364.20
<b>TOTAL AMOUNT OF BID (ALL BASIC SERVICES)</b>				\$3,452.06	\$41,724.56

ADDITIONAL SERVICE	RESPONSE TIME	FREQUENCY OF SERVICE	UNIT OF COST/ INCIDENT	ANNUAL COST
WASP IRRADIATION	8 Hour	As Needed	\$62.00/hour	TBD
Pigeon Control & Netting	8 Hour	As Needed		To be price/quoted when required
BAT IRRADIATION	8 Hour	As Needed		To be price/quoted when required.
BAIT BOXES	8 Hour	As Needed	\$62.00/hour	TBD

**F.O.B. - Destination**

**Escalation Clause:** The amount of compensation paid to the Contractor under this BID may be adjusted, to reflect changes in the Contractor's costs to provide services under this BID, including, without limitation, the cost of insurance and the cost of reasonably necessary supplies and materials, but excluding labor costs. The term of the agreement shall be for a period of five (5) years, with two (2) one-year extension options at the sole discretion of the County, for a total of seven (7) years. Pricing shall remain firm for the first two (2) years of the agreement, which may be awarded pursuant to this BID. Price increases for subsequent contract years, three, four and five, shall not exceed the Consumer Price Index (CPI) for West Urban Area in any one contract year, and shall be negotiated through the Purchasing Division. Requests for price increases shall be submitted by Contractor(s) in writing, sixty (60) days prior to the annual anniversary date of the contract to be effective for the subsequent year. The changed contract price shall become effective thirty (30) days after the adjusted contract price is determined by the parties. Either party may terminate this Agreement for any reason without penalty any time prior to the effective date of the adjusted contract price.

**Prompt Payment Discount**

Cash discount of 3 % for payment within 20 calendar days, which will be computed from the date delivery is made and accepted by the County or the date a proper invoice is received, **whichever is later**. Discount offered with payment terms of less than (20) calendar days will not be considered for award purposes. If no discount is shown, then it shall be assumed that none is offered and that the terms are **Net 30 days**.



**Payment and Invoicing**

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted in **duplicate** to facilitate payment.

The undersigned Bidder has examined all of the documents and specifications.

DATE: 5-20-10

CONTRACTOR'S SIGNATURE: Catherine Sube

TITLE: Contract Research

COMPANY NAME: Pestmaster Services, Inc.

**DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID**

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ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

**THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH RFP #BID NO. 10-20-CB.**

Please submit further requests for clarification to: [blairc@stancounty.com](mailto:blairc@stancounty.com)

Catherine Sube  
Proposer Catherine Sube, Contract Research

Cathy Blair  
Cathy Blair, Senior Buyer



GSA PURCHASING DIVISION  
1010 10th Street, Suite 5400, Modesto, CA 95354  
PO Box 3229, Modesto, CA 95353-3229  
Phone: (209) 525-6319  
Fax: (209) 525-7787

## ADDENDUM NO. 1 BID No. 10-20-CB

To: All Prospective Proposers

May 4, 2010

Prospective Proposers for the **BID #10-20-CB Countywide Pest Control Services** are hereby notified of the following revised "form of bid" adding the additional service locations as highlighted in "blue" prepared for your use and submission:

### FORM OF BID

#### **STANISLAUS COUNTY GSA PURCHASING DIVISION COUNTY OF STANISLAUS, STATE OF CALIFORNIA COUNTYWIDE PEST CONTROL SERVICES**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below. Bidder is to provide a cost for the first year and each year the contract could be extended. Copy sheets and submit a schedule for each of the five years.

### **PRICING SCHEDULE FOR YEAR**

(2011-2012)

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
ADMIN. ANNEX IV	1021 I STREET MODESTO, CA	42,000	Every other month	17.54	210.53
AG. CENTER, BLDG. A (STANISLAUS BLDG)	3800 CORNUCOPIA MODESTO, CA	56,315	Monthly	41.13	493.56
AG. CENTER, BLDG. B (HARVEST HALL)	3800 CORNUCOPIA MODESTO, CA	12,544	Monthly	27.88	334.56
AG. CENTER, BLDG. C (TUOLUMNE BLDG)	3800 CORNUCOPIA MODESTO, CA	18,184	Monthly	30.96	371.52
AG. CENTER, BLDG. D (ENCLOSED WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	10,854	Monthly	27.88	334.56
AG. CENTER, BLDG. E (OPEN WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	6,564	Monthly	25.78	309.36
ANIMAL SERVICES	2846 FINCH RD MODESTO, CA	13,100	Monthly	27.88	334.56
BEHAVIORAL HEALTH	830 SCENIC DR	19,318	Monthly	30.96	371.52

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
BLDG. IV	MODESTO, CA				
BEHAVIORAL HEALTH TRAILER	800 SCENIC DR MODESTO, CA	720	Monthly	18.60	223.20
BEHAVIORAL HEALTH TRAILER A	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.60	223.20
BEHAVIORAL HEALTH TRAILER B	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.60	223.20
BEHAVIORAL HEALTH BLDG. A & H	800 SCENIC DR MODESTO, CA	3,200	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. B	800 SCENIC DR MODESTO, CA	2,452	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. C	800 SCENIC DR MODESTO, CA	3,129	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. D	800 SCENIC DR MODESTO, CA	3,004	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. E	800 SCENIC DR MODESTO, CA	2,856	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. F	800 SCENIC DR MODESTO, CA	3,617	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. G	800 SCENIC DR MODESTO, CA	2,567	Monthly	22.73	272.76
BEHAVIORAL HEALTH BLDG. J	800 SCENIC DR MODESTO, CA	2,789	Monthly	22.73	272.76
BURBANK/PARADISE BLDG. J	1325 BEVERLY DR. MODESTO, CA	5,000	Monthly	22.73	272.76
CENTER II WAREHOUSE I	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.60	223.20
CENTER II WAREHOUSE II	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.60	223.20
CENTER III BLDG. I	917 OAKDALE RD MODESTO, CA	23,544	Monthly	30.96	371.52
CENTER III, BLDG II (USPS)	921 OAKDALE RD MODESTO, CA	25,720	Every other month	22.57	270.84
CENTER IV MAIN BUILDING	1716 MORGAN RD MODESTO, CA	9,504	Monthly	27.88	334.56
CENTRAL SERVICES	1018 SCENIC DRIVE MODESTO, CA	8,307	Monthly	25.78	309.36
CERES STORAGE FACILITY	1900 MEMORIAL DR CERES	34,000	Monthly	34.94	419.28
CIVIL TRAILER	800 11TH ST MODESTO, CA	2,100	Monthly	22.73	272.76
COMMUNITY SERVICES AGENCY	251 E. HACKETT RD MODESTO, CA	252,355	Monthly	70.07	840.84
COMMUNITY SERVICES AGENCY	TURLOCK #1 101 Lander Ave.	15,400	Monthly	30.96	371.52

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
	TURLOCK, CA 95380				
COMMUNITY SERVICES AGENCY	TURLOCK #2 275 S. 3 <sup>RD</sup> ST TURLOCK, CA 95380	5,954	Monthly	25.76	309.12
CORONER	939 OAKDALE RD MODESTO, CA	3,520	Every other Month	16.47	197.58
COUNTY ANNEX VI (Formerly City Hall)	801 - 11 <sup>TH</sup> ST MODESTO, CA	47,525	Monthly	34.94	419.28
EMPIRE COMMUNITY CENTER	18 SOUTH ABBIE EMPIRE CA	5,760	Monthly	25.76	309.12
FACILITIES MAINTENANCE CARPENTER	1716 MORGAN RD MODESTO, CA	2,740	Monthly	22.73	272.76
FLEET SERVICES	448 E. HACKETT ROAD MODESTO CA	13,260	Every other Month	19.04	228.48
GRAYSON COMMUNITY CENTER	8900 LAIRD RD. GRAYSON, CA	33,165	Monthly	34.94	419.28
HSA BLDG. I	830 SCENIC DR MODESTO, CA	17,100	Monthly	30.96	371.52
HSA BLDG. II	830 SCENIC DR MODESTO, CA	18,423	Monthly	30.96	371.52
HSA BLDG. III	830 SCENIC DR MODESTO, CA	23,287	Monthly	30.96	371.52
HSA BUSINESS OFFICE	1030 SCENIC DR MODESTO, CA	16,252	Monthly	30.96	371.52
HSA CENTRAL UNIT	830 SCENIC DR MODESTO, CA	84,110	Monthly	51.24	614.88
HSA FAMILY PRACTICE	830 SCENIC DR MODESTO, CA	15,667	Monthly	30.96	371.52
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET MODESTO CA	34,779	Monthly	34.94	419.28
HSA VETERANS' SERVICES TRAILER (INTERNAL MEDICINE)	830 SCENIC DR MODESTO, CA	3,000	Monthly	22.73	272.76
HONOR FARM (ENTIRE COMPLEX)	8224 W. GRAYSON RD MODESTO, CA	37,871	Monthly	34.94	419.28
JAIL (MEN'S)	1115 H ST MODESTO, CA	53,208	Twice a Month	106.84	1282.08
JUVENILE JUSTICE CENTER	2215 BLUE GUM AVE MODESTO, CA	81,106	Monthly	51.22	614.64
MODESTO MAIN LIBRARY	1500 I ST MODESTO, CA	62,000	Monthly	41.13	493.56

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
NEWMAN LIBRARY	1305 KERN MODESTO , CA	2,613	Monthly	22 . 73	272 . 76
OAKDALE LIBRARY	151 S. FIRST AVE OAKDALE, CA	6,500	Monthly	25 . 76	309 . 12
OAKDALE YARD	551 CENTER ST OAKDALE	1,000	Monthly	18 . 60	223 . 20
ENVIRONMENTAL RESOURCES	4000 FINK RD CROWS LANDING, CA	2,626	Monthly	22 . 73	272 . 76
PW. ROAD AND BRIDGES	1716 MORGAN RD MODESTO, CA	8,100	Monthly	25 . 76	309 . 12
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD MODESTO, CA	2,500	Monthly	22 . 73	272 . 76
PATTERSON LIBRARY	46 N. SALADO AVE PATTERSON, CA	4,070	Monthly	22 . 73	272 . 76
PATTERSON YARD	301 S FIRST ST PATTERSON CA	1,000	Monthly	18 . 60	223 . 60
PUBLIC HEALTH	820 SCENIC DR MODESTO, CA	10,439	Monthly	27 . 88	334 . 56
PUBLIC SAFETY CENTER	200 E. HACKETT RD MODESTO, CA	135,523	Monthly	58 . 71	704 . 52
PSC SUPPORT SERVICES	200 E. HACKETT RD MODESTO, CA	47,580	Monthly	34 . 94	419 . 28
PSC MINIMUM HOUSING	200 E. HACKETT RD MODESTO, CA	35,600	Monthly	24 . 74	296 . 88
PSC PROGRAMS TRAILER	200 E. HACKETT RD MODESTO, CA	1,800	Monthly	18 . 60	223 . 20
PURCH. WAREHOUSE I (ELECTIONS)	909 CENTER III MODESTO, CA	14,400	Monthly	27 . 88	334 . 56
PURCH. WAREHOUSE II (CENTRAL STORES)	909 CENTER III MODESTO, CA	13,600	Monthly	27 . 88	334 . 56
RAY SIMON CENTER (CLASSROOM)	3805 CORNUCOPIA MODESTO, CA	8,582	Monthly	27 . 88	334 . 56
RAY SIMON CENTER (GYM)	3805 CORNUCOPIA MODESTO, CA	11,873	Monthly	27 . 88	334 . 56
RAY SIMON CENTER (TRAILER)	3805 CORNUCOPIA MODESTO, CA	2,160	Monthly	22 . 73	272 . 76
RIVERBANK LIBRARY	3442 SANTA FE RIVERBANK	3,594	Monthly	22 . 73	272 . 76
SALIDA BRANCH LIBRARY & COMMUNITY CENTER (Formerly Bruener's)	4835 SISK ROAD MODESTO CA	56,000	Monthly	41 . 13	493 . 56
SHERIFF'S OPERATION CENTER	250 E. HACKETT RD MODESTO, CA	41,616	Monthly	34 . 94	419 . 28
SHERIFF - IT DEPARTMENT (Modules)	442 E. HACKETT ROAD MODESTO, CA	7,200	Monthly	25 . 76	309 . 12
STANISLAUS BEHAVIORAL HEALTH	1501 CLAUS ROAD MODESTO, CA	48,000	Monthly	34 . 94	419 . 28

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
CENTER					
STANISLAUS RECOVERY CENTER	1904 RICHLAND AVE. MODESTO, CA	41,932	Monthly	34 . 94	419 . 28
STANISLAUS REGIONAL 9-11	3705 OAKDALE RD MODESTO, CA	18,000	Monthly	30 . 96	371 . 52
SHOP/BOILER ROOM	830 SCENIC DR MODESTO, CA	17,302	Monthly	30 . 96	371 . 52
TENTH STREET PLACE	1010 10th STREET MODESTO, CA	206,466	Monthly	70 . 07	840 . 84
TURLOCK LIBRARY	550 MINARET AVE TURLOCK, CA	10,000	Monthly	27 . 88	334 . 56
12 <sup>th</sup> & I OFFICE BUILDING	832-12 <sup>th</sup> STREET MODESTO, CA	90,000	Monthly	51 . 22	614 . 64
12 <sup>th</sup> & I PARKING GARAGE	826-12 <sup>th</sup> STREET MODESTO, CA	242,056	Monthly	70 . 07	840 . 84
WATERFORD LIBRARY	324 F STREET WATERFORD, CA	3,000	Monthly	22 . 73	272 . 76
Mancini Hall	718 Toulumne	3,825	Monthly	22 . 73	272 . 76
Ceres Library	2250 Magnolia, Ceres	5,000	Monthly	22 . 73	272 . 76
Sheriff's Field & Track	3805 Cornucopia (gophers)	5 acres	Weekly	321 . 94	3862 . 23
Public Safety	424 E. Hackett (grn sqrls)	219,000	Weekly	376 . 80	4521 . 60
BHS-Leaps & Bounds	4640 Spyres Way	4,950	Quarterly	7 . 58	90 . 92
HSA -Payroll/Safety Trlr	830 Scenic Dr	2,400	Monthly	22 . 73	272 . 76
IWF Program Class Room	450 E. Hackett	1,200	Monthly	18 . 60	223 . 20
Behavioral Health Service	1917 Memorial Dr., Ceres	41,932	Monthly	34 . 94	419 . 28
HSA – Pediatrics Dept.	830 Scenic Dr.	15,667	Monthly	30 . 96	371 . 52
Water Resource Bldg.	303 S. 1 <sup>st</sup> St., Patterson	7,000	Monthly	26 . 39	316 . 68
Denair Library	4801 Kersey Rd, Denair	2,400	Monthly	22 . 73	272 . 76
Keys Library	4420 Maud Ave., Keys	2,400	Monthly	22 . 73	272 . 76

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
Sheriff's Drug Trafficking	250 E. Hackett	6,000	Monthly	26.39	316.68
B.A.S.	424 E. Hackett	1,200	Monthly	18.60	223.20
HSA - Ceres Medical	3109 E. Whitmore, Ceres	20,000	Monthly	30.96	371.52
HSA - Hughson Medical	3412 3 <sup>rd</sup> St., Hughson	2,000	Monthly	18.60	223.20
Hughson Library	2412 3 <sup>rd</sup> St., Hughson	3,500	Monthly	22.73	272.76
Behavioral Health Trl C	2215 Bluegum	1,200	Monthly	18.60	223.20
HSA - Paradise Medical	401 Paradise Rd.	21,000	Monthly	30.96	371.52
<b>TOTAL AMOUNT OF BID (ALL BASIC SERVICES)</b>				\$3,560.89	\$42,548.78

ADDITIONAL SERVICE	RESPONSE TIME	FREQUENCY OF SERVICE	UNIT OF COST/ INCIDENT	ANNUAL COST
WASP IRRADIATION	8 Hour	As Needed	\$63.24/hour	TBD
Pigeon Control & Netting	8 Hour	As Needed		To be price/quoted when required
BAT IRRADIATION	8 Hour	As Needed		To be price/quoted when required.
BAIT BOXES	8 Hour	As Needed	\$63.24/hour	TBD

**F.O.B. - Destination**

**Escalation Clause:** The amount of compensation paid to the Contractor under this BID may be adjusted, to reflect changes in the Contractor's costs to provide services under this BID, including, without limitation, the cost of insurance and the cost of reasonably necessary supplies and materials, but excluding labor costs. The term of the agreement shall be for a period of five (5) years, with two (2) one-year extension options at the sole discretion of the County, for a total of seven (7) years. Pricing shall remain firm for the first two (2) years of the agreement, which may be awarded pursuant to this BID. Price increases for subsequent contract years, three, four and five, shall not exceed the Consumer Price Index (CPI) for West Urban Area in any one contract year, and shall be negotiated through the Purchasing Division. Requests for price increases shall be submitted by Contractor(s) in writing, sixty (60) days prior to the annual anniversary date of the contract to be effective for the subsequent year. The changed contract price shall become effective thirty (30) days after the adjusted contract price is determined by the parties. Either party may terminate this Agreement for any reason without penalty any time prior to the effective date of the adjusted contract price.

**Prompt Payment Discount**

Cash discount of 3 % for payment within 20 calendar days, which will be computed from the date delivery is made and accepted by the County or the date a proper invoice is received, **whichever is later**. Discount offered with payment terms of less than (20) calendar days will not be considered for award purposes. If no discount is shown, then it shall be assumed that **none** is offered and that the terms are **Net 30 days**.

**Payment and Invoicing**

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted **in duplicate** to facilitate payment.

The undersigned Bidder has examined all of the documents and specifications.

DATE: 5-20-10

CONTRACTOR'S SIGNATURE: Catherine Sube

TITLE: Contract Research

COMPANY NAME: Pestmaster Services, Inc.

**DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID**

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ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

**THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH RFP #BID NO. 10-20-CB.**

Please submit further requests for clarification to: [blairc@stancounty.com](mailto:blairc@stancounty.com)

Catherine Sube  
Proposer Catherine Sube, Contract Research

Cathy Blair  
Cathy Blair, Senior Buyer





GSA PURCHASING DIVISION  
1010 10th Street, Suite 5400, Modesto, CA 95354  
PO Box 3229, Modesto, CA 95353-3229  
Phone: (209) 525-6319  
Fax: (209) 525-7787

## ADDENDUM NO. 1 BID No. 10-20-CB

To: All Prospective Proposers

May 4, 2010

Prospective Proposers for the **BID #10-20-CB Countywide Pest Control Services** are hereby notified of the following revised "form of bid" adding the additional service locations as highlighted in "blue" prepared for your use and submission:

### FORM OF BID

**STANISLAUS COUNTY GSA PURCHASING DIVISION  
COUNTY OF STANISLAUS, STATE OF CALIFORNIA  
COUNTYWIDE PEST CONTROL SERVICES**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below. Bidder is to provide a cost for the first year and each year the contract could be extended. Copy sheets and submit a schedule for each of the five years.

### **PRICING SCHEDULE FOR YEAR**

(2012-2013)

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
ADMIN. ANNEX IV	1021 I STREET MODESTO, CA	42,000	Every other month	17.90	214.74
AG. CENTER, BLDG. A (STANISLAUS BLDG)	3800 CORNUCOPIA MODESTO, CA	56,315	Monthly	41.95	503.40
AG. CENTER, BLDG. B (HARVEST HALL)	3800 CORNUCOPIA MODESTO, CA	12,544	Monthly	28.44	341.28
AG. CENTER, BLDG. C (TUOLUMNE BLDG)	3800 CORNUCOPIA MODESTO, CA	18,184	Monthly	31.58	378.96
AG. CENTER, BLDG. D (ENCLOSED WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	10,854	Monthly	28.44	341.28
AG. CENTER, BLDG. E (OPEN WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	6,564	Monthly	26.30	315.60
ANIMAL SERVICES	2846 FINCH RD MODESTO, CA	13,100	Monthly	28.44	341.28
BEHAVIORAL HEALTH	830 SCENIC DR	19,318	Monthly	31.58	378.96

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
BLDG. IV	MODESTO, CA				
BEHAVIORAL HEALTH TRAILER	800 SCENIC DR MODESTO, CA	720	Monthly	18.97	227.64
BEHAVIORAL HEALTH TRAILER A	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.97	227.64
BEHAVIORAL HEALTH TRAILER B	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	18.97	227.64
BEHAVIORAL HEALTH BLDG. A & H	800 SCENIC DR MODESTO, CA	3,200	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. B	800 SCENIC DR MODESTO, CA	2,452	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. C	800 SCENIC DR MODESTO, CA	3,129	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. D	800 SCENIC DR MODESTO, CA	3,004	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. E	800 SCENIC DR MODESTO, CA	2,856	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. F	800 SCENIC DR MODESTO, CA	3,617	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. G	800 SCENIC DR MODESTO, CA	2,567	Monthly	23.18	278.16
BEHAVIORAL HEALTH BLDG. J	800 SCENIC DR MODESTO, CA	2,789	Monthly	23.18	278.16
BURBANK/PARADISE BLDG. J	1325 BEVERLY DR. MODESTO, CA	5,000	Monthly	23.18	278.16
CENTER II WAREHOUSE I	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.97	227.64
CENTER II WAREHOUSE II	714 SCENIC DR MODESTO, CA	1,200	Monthly	18.97	227.64
CENTER III BLDG. I	917 OAKDALE RD MODESTO, CA	23,544	Monthly	31.58	378.96
CENTER III, BLDG II (USPS)	921 OAKDALE RD MODESTO, CA	25,720	Every other month	23.02	276.24
CENTER IV MAIN BUILDING	1716 MORGAN RD MODESTO, CA	9,504	Monthly	28.44	341.28
CENTRAL SERVICES	1018 SCENIC DRIVE MODESTO, CA	8,307	Monthly	26.30	315.60
CERES STORAGE FACILITY	1900 MEMORIAL DR CERES	34,000	Monthly	35.64	427.68
CIVIL TRAILER	800 11TH ST MODESTO, CA	2,100	Monthly	23.18	278.16
COMMUNITY SERVICES AGENCY	251 E. HACKETT RD MODESTO, CA	252,355	Monthly	71.47	857.64
COMMUNITY SERVICES AGENCY	TURLOCK #1 101 Lander Ave.	15,400	Monthly	31.58	378.96

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
	TURLOCK, CA 95380				
COMMUNITY SERVICES AGENCY	TURLOCK #2 275 S. 3 <sup>RD</sup> ST TURLOCK, CA 95380	5,954	Monthly	26.28	315.36
CORONER	939 OAKDALE RD MODESTO, CA	3,520	Every other Month	16.80	201.54
COUNTY ANNEX VI (Formerly City Hall)	801 - 11 <sup>TH</sup> ST MODESTO, CA	47,525	Monthly	35.64	427.68
EMPIRE COMMUNITY CENTER	18 SOUTH ABBIE EMPIRE CA	5,760	Monthly	26.28	315.36
FACILITIES MAINTENANCE CARPENTER	1716 MORGAN RD MODESTO, CA	2,740	Monthly	23.18	278.16
FLEET SERVICES	448 E. HACKETT ROAD MODESTO CA	13,260	Every other Month	19.42	233.04
GRAYSON COMMUNITY CENTER	8900 LAIRD RD. GRAYSON, CA	33,165	Monthly	35.64	427.68
HSA BLDG. I	830 SCENIC DR MODESTO, CA	17,100	Monthly	31.58	378.96
HSA BLDG. II	830 SCENIC DR MODESTO, CA	18,423	Monthly	31.58	378.96
HSA BLDG. III	830 SCENIC DR MODESTO, CA	23,287	Monthly	31.58	378.96
HSA BUSINESS OFFICE	1030 SCENIC DR MODESTO, CA	16,252	Monthly	31.58	378.96
HSA CENTRAL UNIT	830 SCENIC DR MODESTO, CA	84,110	Monthly	52.26	627.12
HSA FAMILY PRACTICE	830 SCENIC DR MODESTO, CA	15,667	Monthly	31.58	378.96
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET MODESTO CA	34,779	Monthly	35.64	427.68
HSA VETERANS' SERVICES TRAILER (INTERNAL MEDICINE)	830 SCENIC DR MODESTO, CA	3,000	Monthly	23.18	278.16
HONOR FARM (ENTIRE COMPLEX)	8224 W. GRAYSON RD MODESTO, CA	37,871	Monthly	35.64	427.68
JAIL (MEN'S)	1115 H ST MODESTO, CA	53,208	Twice a Month	108.98	1307.76
JUVENILE JUSTICE CENTER	2215 BLUE GUM AVE MODESTO, CA	81,106	Monthly	52.26	627.12
MODESTO MAIN LIBRARY	1500 I ST MODESTO, CA	62,000	Monthly	41.95	503.40

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
NEWMAN LIBRARY	1305 KERN MODESTO , CA	2,613	Monthly	23.18	278.16
OAKDALE LIBRARY	151 S. FIRST AVE OAKDALE, CA	6,500	Monthly	26.28	315.36
OAKDALE YARD	551 CENTER ST OAKDALE	1,000	Monthly	18.97	227.64
ENVIRONMENTAL RESOURCES	4000 FINK RD CROWS LANDING, CA	2,626	Monthly	23.18	278.16
PW. ROAD AND BRIDGES	1716 MORGAN RD MODESTO, CA	8,100	Monthly	26.28	315.36
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD MODESTO, CA	2,500	Monthly	23.18	278.16
PATTERSON LIBRARY	46 N. SALADO AVE PATTERSON, CA	4,070	Monthly	23.18	278.16
PATTERSON YARD	301 S FIRST ST PATTERSON CA	1,000	Monthly	18.97	227.64
PUBLIC HEALTH	820 SCENIC DR MODESTO, CA	10,439	Monthly	28.44	341.28
PUBLIC SAFETY CENTER	200 E. HACKETT RD MODESTO, CA	135,523	Monthly	59.88	718.56
PSC SUPPORT SERVICES	200 E. HACKETT RD MODESTO, CA	47,580	Monthly	35.64	427.68
PSC MINIMUM HOUSING	200 E. HACKETT RD MODESTO, CA	35,600	Monthly	25.33	303.96
PSC PROGRAMS TRAILER	200 E. HACKETT RD MODESTO, CA	1,800	Monthly	18.97	227.64
PURCH. WAREHOUSE I (ELECTIONS)	909 CENTER III MODESTO, CA	14,400	Monthly	28.44	341.28
PURCH. WAREHOUSE II (CENTRAL STORES)	909 CENTER III MODESTO, CA	13,600	Monthly	28.44	341.28
RAY SIMON CENTER (CLASSROOM)	3805 CORNUCOPIA MODESTO, CA	8,582	Monthly	28.44	341.28
RAY SIMON CENTER (GYM)	3805 CORNUCOPIA MODESTO, CA	11,873	Monthly	28.44	341.28
RAY SIMON CENTER (TRAILER)	3805 CORNUCOPIA MODESTO, CA	2,160	Monthly	23.18	278.16
RIVERBANK LIBRARY	3442 SANTA FE RIVERBANK	3,594	Monthly	23.18	278.16
SALIDA BRANCH LIBRARY & COMMUNITY CENTER (Formerly Bruener's)	4835 SISK ROAD MODESTO CA	56,000	Monthly	41.95	503.40
SHERIFF'S OPERATION CENTER	250 E. HACKETT RD MODESTO, CA	41,616	Monthly	35.64	427.68
SHERIFF - IT DEPARTMENT (Modules)	442 E. HACKETT ROAD MODESTO, CA	7,200	Monthly	26.28	315.36
STANISLAUS BEHAVIORAL HEALTH	1501 CLAUS ROAD MODESTO, CA	48,000	Monthly	35.64	427.68

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
CENTER					
STANISLAUS RECOVERY CENTER	1904 RICHLAND AVE. MODESTO, CA	41,932	Monthly	35.64	427.68
STANISLAUS REGIONAL 9-11	3705 OAKDALE RD MODESTO, CA	18,000	Monthly	31.58	378.96
SHOP/BOILER ROOM	830 SCENIC DR MODESTO, CA	17,302	Monthly	31.58	378.96
TENTH STREET PLACE	1010 10th STREET MODESTO, CA	206,466	Monthly	71.47	857.64
TURLOCK LIBRARY	550 MINARET AVE TURLOCK, CA	10,000	Monthly	28.44	341.28
12 <sup>th</sup> & I OFFICE BUILDING	832-12 <sup>th</sup> STREET MODESTO, CA	90,000	Monthly	52.24	626.88
12 <sup>th</sup> & I PARKING GARAGE	826-12 <sup>th</sup> STREET MODESTO, CA	242,056	Monthly	71.74	860.88
WATERFORD LIBRARY	324 F STREET WATERFORD, CA	3,000	Monthly	23.18	278.16
Mancini Hall	718 Toulumne	3,825	Monthly	23.18	278.16
Ceres Library	2250 Magnolia, Ceres	5,000	Monthly	23.18	278.16
Sheriff's Field & Track	3805 Cornucopia (gophers)	5 acres	Weekly	328.64	3943.68
Public Safety	424 E. Hackett (grn sqrls)	219,000	Weekly	416.17	4994.08
BHS-Leaps & Bounds	4640 Spyres Way	4,950	Quarterly	7.73	92.72
HSA -Payroll/Safety Trlr	830 Scenic Dr	2,400	Monthly	23.18	278.16
IWF Program Class Room	450 E. Hackett	1,200	Monthly	18.97	227.64
Behavioral Health Service	1917 Memorial Dr., Ceres	41,932	Monthly	35.64	427.68
HSA – Pediatrics Dept.	830 Scenic Dr.	15,667	Monthly	31.58	378.96
Water Resource Bldg.	303 S. 1 <sup>st</sup> St., Patterson	7,000	Monthly	26.92	323.04
Denair Library	4801 Kersey Rd, Denair	2,400	Monthly	23.18	278.16
Keys Library	4420 Maud Ave., Keys	2,400	Monthly	23.18	278.16

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
Sheriff's Drug Trafficking	250 E. Hackett	6,000	Monthly	26.92	323.04
B.A.S.	424 E. Hackett	1,200	Monthly	18.97	227.64
HSA - Ceres Medical	3109 E. Whitmore, Ceres	20,000	Monthly	31.58	378.96
HSA - Hughson Medical	3412 3 <sup>rd</sup> St., Hughson	2,000	Monthly	18.97	227.64
Hughson Library	2412 3 <sup>rd</sup> St., Hughson	3,500	Monthly	23.18	278.16
Behavioral Health Trl C	2215 Bluegum	1,200	Monthly	18.97	227.64
HSA - Paradise Medical	401 Paradise Rd.	21,000	Monthly	31.58	378.96
<b>TOTAL AMOUNT OF BID (ALL BASIC SERVICES)</b>				\$3,613.42	\$43,788.60

ADDITIONAL SERVICE	RESPONSE TIME	FREQUENCY OF SERVICE	UNIT OF COST/ INCIDENT	ANNUAL COST
WASP IRRADIATION	8 Hour	As Needed	\$64.50/hour	TBD
Pigeon Control & Netting	8 Hour	As Needed		To be price/quoted when required
BAT IRRADIATION	8 Hour	As Needed		To be price/quoted when required.
BAIT BOXES	8 Hour	As Needed	\$64.50/hour	TBD

**F.O.B. - Destination**

**Escalation Clause:** The amount of compensation paid to the Contractor under this BID may be adjusted, to reflect changes in the Contractor's costs to provide services under this BID, including, without limitation, the cost of insurance and the cost of reasonably necessary supplies and materials, but excluding labor costs. The term of the agreement shall be for a period of five (5) years, with two (2) one-year extension options at the sole discretion of the County, for a total of seven (7) years. Pricing shall remain firm for the first two (2) years of the agreement, which may be awarded pursuant to this BID. Price increases for subsequent contract years, three, four and five, shall not exceed the Consumer Price Index (CPI) for West Urban Area in any one contract year, and shall be negotiated through the Purchasing Division. Requests for price increases shall be submitted by Contractor(s) in writing, sixty (60) days prior to the annual anniversary date of the contract to be effective for the subsequent year. The changed contract price shall become effective thirty (30) days after the adjusted contract price is determined by the parties. Either party may terminate this Agreement for any reason without penalty any time prior to the effective date of the adjusted contract price.

**Prompt Payment Discount**

Cash discount of 3 % for payment within 20 calendar days, which will be computed from the date delivery is made and accepted by the County or the date a proper invoice is received, **whichever is later**. Discount offered with payment terms of less than (20) calendar days will not be considered for award purposes. If no discount is shown, then it shall be assumed that **none** is offered and that the terms are **Net 30 days**.

**Payment and Invoicing**

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted **in duplicate** to facilitate payment.

The undersigned Bidder has examined all of the documents and specifications.

DATE: 5-20-10

CONTRACTOR'S SIGNATURE: Catherine Sube

TITLE: Contract Research

COMPANY NAME: Pestmaster Services, Inc.

**DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID**

---

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

**THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH RFP #BID NO. 10-20-CB.**

Please submit further requests for clarification to: [blairc@stancounty.com](mailto:blairc@stancounty.com)

Catherine Sube  
Proposer Catherine Sube, Contract Research

Cathy Blair  
Cathy Blair, Senior Buyer



GSA PURCHASING DIVISION  
1010 10th Street, Suite 5400, Modesto, CA 95354  
PO Box 3229, Modesto, CA 95353-3229  
Phone: (209) 525-6319  
Fax: (209) 525-7787

## ADDENDUM NO. 1 BID No. 10-20-CB

To: All Prospective Proposers

May 4, 2010

Prospective Proposers for the **BID #10-20-CB Countywide Pest Control Services** are hereby notified of the following revised "form of bid" adding the additional service locations as highlighted in "blue" prepared for your use and submission:

### FORM OF BID

**STANISLAUS COUNTY GSA PURCHASING DIVISION  
COUNTY OF STANISLAUS, STATE OF CALIFORNIA  
COUNTYWIDE PEST CONTROL SERVICES**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below. Bidder is to provide a cost for the first year and each year the contract could be extended. Copy sheets and submit a schedule for each of the five years.

### **PRICING SCHEDULE FOR YEAR**

(2013-2014)

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
ADMIN. ANNEX IV	1021 I STREET MODESTO, CA	42,000	Every other month	18.26	219.06
AG. CENTER, BLDG. A (STANISLAUS BLDG)	3800 CORNUCOPIA MODESTO, CA	56,315	Monthly	42.79	513.48
AG. CENTER, BLDG. B (HARVEST HALL)	3800 CORNUCOPIA MODESTO, CA	12,544	Monthly	29.01	348.12
AG. CENTER, BLDG. C (TUOLUMNE BLDG)	3800 CORNUCOPIA MODESTO, CA	18,184	Monthly	32.21	386.52
AG. CENTER, BLDG. D (ENCLOSED WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	10,854	Monthly	29.01	348.12
AG. CENTER, BLDG. E (OPEN WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	6,564	Monthly	26.83	321.96
ANIMAL SERVICES	2846 FINCH RD MODESTO, CA	13,100	Monthly	29.01	348.12
BEHAVIORAL HEALTH	830 SCENIC DR	19,318	Monthly	32.21	386.52



COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
BLDG. IV	MODESTO, CA				
BEHAVIORAL HEALTH TRAILER	800 SCENIC DR MODESTO, CA	720	Monthly	19.35	232.20
BEHAVIORAL HEALTH TRAILER A	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	19.35	232.20
BEHAVIORAL HEALTH TRAILER B	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	19.35	232.20
BEHAVIORAL HEALTH BLDG. A & H	800 SCENIC DR MODESTO, CA	3,200	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. B	800 SCENIC DR MODESTO, CA	2,452	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. C	800 SCENIC DR MODESTO, CA	3,129	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. D	800 SCENIC DR MODESTO, CA	3,004	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. E	800 SCENIC DR MODESTO, CA	2,856	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. F	800 SCENIC DR MODESTO, CA	3,617	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. G	800 SCENIC DR MODESTO, CA	2,567	Monthly	23.64	283.68
BEHAVIORAL HEALTH BLDG. J	800 SCENIC DR MODESTO, CA	2,789	Monthly	23.64	283.68
BURBANK/PARADISE BLDG. J	1325 BEVERLY DR. MODESTO, CA	5,000	Monthly	23.64	283.68
CENTER II WAREHOUSE I	714 SCENIC DR MODESTO, CA	1,200	Monthly	19.35	232.20
CENTER II WAREHOUSE II	714 SCENIC DR MODESTO, CA	1,200	Monthly	19.35	232.20
CENTER III BLDG. I	917 OAKDALE RD MODESTO, CA	23,544	Monthly	32.21	386.52
CENTER III, BLDG II (USPS)	921 OAKDALE RD MODESTO, CA	25,720	Every other month	23.48	281.76
CENTER IV MAIN BUILDING	1716 MORGAN RD MODESTO, CA	9,504	Monthly	29.01	348.12
CENTRAL SERVICES	1018 SCENIC DRIVE MODESTO, CA	8,307	Monthly	26.83	321.96
CERES STORAGE FACILITY	1900 MEMORIAL DR CERES	34,000	Monthly	36.35	436.20
CIVIL TRAILER	800 11TH ST MODESTO, CA	2,100	Monthly	23.64	283.68
COMMUNITY SERVICES AGENCY	251 E. HACKETT RD MODESTO, CA	252,355	Monthly	72.90	874.80
COMMUNITY SERVICES AGENCY	TURLOCK #1 101 Lander Ave.	15,400	Monthly	32.21	386.52

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
	TURLOCK, CA 95380				
COMMUNITY SERVICES AGENCY	TURLOCK #2 275 S. 3 <sup>RD</sup> ST TURLOCK, CA 95380	5,954	Monthly	26.81	321.72
CORONER	939 OAKDALE RD MODESTO, CA	3,520	Every other Month	17.13	205.56
COUNTY ANNEX VI (Formerly City Hall)	801 - 11 <sup>TH</sup> ST MODESTO, CA	47,525	Monthly	36.35	436.20
EMPIRE COMMUNITY CENTER	18 SOUTH ABBIE EMPIRE CA	5,760	Monthly	26.81	321.72
FACILITIES MAINTENANCE CARPENTER	1716 MORGAN RD MODESTO, CA	2,740	Monthly	23.64	283.68
FLEET SERVICES	448 E. HACKETT ROAD MODESTO CA	13,260	Every other Month	19.81	237.72
GRAYSON COMMUNITY CENTER	8900 LAIRD RD. GRAYSON, CA	33,165	Monthly	36.35	436.20
HSA BLDG. I	830 SCENIC DR MODESTO, CA	17,100	Monthly	32.21	386.52
HSA BLDG. II	830 SCENIC DR MODESTO, CA	18,423	Monthly	32.21	386.52
HSA BLDG. III	830 SCENIC DR MODESTO, CA	23,287	Monthly	32.21	386.52
HSA BUSINESS OFFICE	1030 SCENIC DR MODESTO, CA	16,252	Monthly	32.21	386.52
HSA CENTRAL UNIT	830 SCENIC DR MODESTO, CA	84,110	Monthly	53.31	639.72
HSA FAMILY PRACTICE	830 SCENIC DR MODESTO, CA	15,667	Monthly	32.21	386.52
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET MODESTO CA	34,779	Monthly	36.35	436.20
HSA VETERANS' SERVICES TRAILER (INTERNAL MEDICINE)	830 SCENIC DR MODESTO, CA	3,000	Monthly	23.64	283.68
HONOR FARM (ENTIRE COMPLEX)	8224 W. GRAYSON RD MODESTO, CA	37,871	Monthly	36.35	436.20
JAIL (MEN'S)	1115 H ST MODESTO, CA	53,208	Twice a Month	27.79	333.48
JUVENILE JUSTICE CENTER	2215 BLUE GUM AVE MODESTO, CA	81,106	Monthly	53.31	639.72
MODESTO MAIN LIBRARY	1500 I ST MODESTO, CA	62,000	Monthly	42.79	513.48

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
NEWMAN LIBRARY	1305 KERN MODESTO, CA	2,613	Monthly	23.64	283.68
OAKDALE LIBRARY	151 S. FIRST AVE OAKDALE, CA	6,500	Monthly	26.81	321.72
OAKDALE YARD	551 CENTER ST OAKDALE	1,000	Monthly	19.35	232.20
ENVIRONMENTAL RESOURCES	4000 FINK RD CROWS LANDING, CA	2,626	Monthly	23.64	283.68
PW. ROAD AND BRIDGES	1716 MORGAN RD MODESTO, CA	8,100	Monthly	26.81	321.72
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD MODESTO, CA	2,500	Monthly	23.64	283.68
PATTERSON LIBRARY	46 N. SALADO AVE PATTERSON, CA	4,070	Monthly	23.64	283.68
PATTERSON YARD	301 S FIRST ST PATTERSON CA	1,000	Monthly	19.35	232.20
PUBLIC HEALTH	820 SCENIC DR MODESTO, CA	10,439	Monthly	29.01	348.12
PUBLIC SAFETY CENTER	200 E. HACKETT RD MODESTO, CA	135,523	Monthly	61.08	732.96
PSC SUPPORT SERVICES	200 E. HACKETT RD MODESTO, CA	47,580	Monthly	36.35	436.20
PSC MINIMUM HOUSING	200 E. HACKETT RD MODESTO, CA	35,600	Monthly	25.84	310.08
PSC PROGRAMS TRAILER	200 E. HACKETT RD MODESTO, CA	1,800	Monthly	19.35	232.20
PURCH. WAREHOUSE I (ELECTIONS)	909 CENTER III MODESTO, CA	14,400	Monthly	29.01	348.12
PURCH. WAREHOUSE II (CENTRAL STORES)	909 CENTER III MODESTO, CA	13,600	Monthly	29.01	348.12
RAY SIMON CENTER (CLASSROOM)	3805 CORNUCOPIA MODESTO, CA	8,582	Monthly	29.01	348.12
RAY SIMON CENTER (GYM)	3805 CORNUCOPIA MODESTO, CA	11,873	Monthly	29.01	348.12
RAY SIMON CENTER (TRAILER)	3805 CORNUCOPIA MODESTO, CA	2,160	Monthly	23.64	283.68
RIVERBANK LIBRARY	3442 SANTA FE RIVERBANK	3,594	Monthly	23.64	283.68
SALIDA BRANCH LIBRARY & COMMUNITY CENTER (Formerly Bruener's)	4835 SISK ROAD MODESTO CA	56,000	Monthly	42.79	513.48
SHERIFF'S OPERATION CENTER	250 E. HACKETT RD MODESTO, CA	41,616	Monthly	36.35	436.20
SHERIFF - IT DEPARTMENT (Modules)	442 E. HACKETT ROAD MODESTO, CA	7,200	Monthly	26.81	321.72
STANISLAUS BEHAVIORAL HEALTH	1501 CLAUS ROAD MODESTO, CA	48,000	Monthly	36.35	436.20

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
CENTER					
STANISLAUS RECOVERY CENTER	1904 RICHLAND AVE. MODESTO, CA	41,932	Monthly	36 . 35	436 . 20
STANISLAUS REGIONAL 9-11	3705 OAKDALE RD MODESTO, CA	18,000	Monthly	32 . 21	386 . 52
SHOP/BOILER ROOM	830 SCENIC DR MODESTO, CA	17,302	Monthly	32 . 21	386 . 52
TENTH STREET PLACE	1010 10th STREET MODESTO, CA	206,466	Monthly	72 . 90	874 . 80
TURLOCK LIBRARY	550 MINARET AVE TURLOCK, CA	10,000	Monthly	29 . 01	348 . 12
12 <sup>th</sup> & I OFFICE BUILDING	832-12 <sup>th</sup> STREET MODESTO, CA	90,000	Monthly	53 . 28	639 . 36
12 <sup>th</sup> & I PARKING GARAGE	826-12 <sup>th</sup> STREET MODESTO, CA	242,056	Monthly	72 . 90	874 . 80
WATERFORD LIBRARY	324 F STREET WATERFORD, CA	3,000	Monthly	23 . 64	283 . 68
Mancini Hall	718 Toulumne	3,825	Monthly	23 . 64	283 . 68
Ceres Library	2250 Magnolia, Ceres	5,000	Monthly	23 . 64	283 . 68
Sheriff's Field & Track	3805 Cornucopia (gophers)	5 acres	Weekly	335 . 23	4022 . 72
Public Safety	424 E. Hackett (grn sqrls)	219,000	Weekly	424 . 49	5093 . 92
BHS-Leaps & Bounds	4640 Spyres Way	4,950	Quarterly	7 . 88	94 . 56
HSA -Payroll/Safety Trlr	830 Scenic Dr	2,400	Monthly	23 . 64	283 . 68
IWF Program Class Room	450 E. Hackett	1,200	Monthly	19 . 35	232 . 20
Behavioral Health Service	1917 Memorial Dr., Ceres	41,932	Monthly	36 . 35	436 . 20
HSA - Pediatrics Dept.	830 Scenic Dr.	15,667	Monthly	32 . 21	386 . 52
Water Resource Bldg.	303 S. 1 <sup>st</sup> St., Patterson	7,000	Monthly	27 . 46	329 . 52
Denair Library	4801 Kersey Rd, Denair	2,400	Monthly	23 . 64	283 . 68
Keys Library	4420 Maud Ave., Keys	2,400	Monthly	23 . 64	283 . 68

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
Sheriff's Drug Trafficking	250 E. Hackett	6,000	Monthly	27.46	329.52
B.A.S.	424 E. Hackett	1,200	Monthly	19.35	232.20
HSA - Ceres Medical	3109 E. Whitmore, Ceres	20,000	Monthly	32.21	386.52
HSA - Hughson Medical	3412 3 <sup>rd</sup> St., Hughson	2,000	Monthly	19.35	232.20
Hughson Library	2412 3 <sup>rd</sup> St., Hughson	3,500	Monthly	23.64	283.68
Behavioral Health Trl C	2215 Bluegum	1,200	Monthly	19.35	232.20
HSA - Paradise Medical	401 Paradise Rd.	21,000	Monthly	32.21	386.52
<b>TOTAL AMOUNT OF BID (ALL BASIC SERVICES)</b>				<b>\$3,638.33</b>	<b>\$43,659.90</b>

ADDITIONAL SERVICE	RESPONSE TIME	FREQUENCY OF SERVICE	UNIT OF COST/ INCIDENT	ANNUAL COST
WASP IRRADIATION	8 Hour	As Needed	\$65.79/hour	TBD
Pigeon Control & Netting	8 Hour	As Needed		To be price/quoted when required
BAT IRRADIATION	8 Hour	As Needed		To be price/quoted when required.
BAIT BOXES	8 Hour	As Needed	\$65.79/hour	TBD

**F.O.B. - Destination**

**Escalation Clause:** The amount of compensation paid to the Contractor under this BID may be adjusted, to reflect changes in the Contractor's costs to provide services under this BID, including, without limitation, the cost of insurance and the cost of reasonably necessary supplies and materials, but excluding labor costs. The term of the agreement shall be for a period of five (5) years, with two (2) one-year extension options at the sole discretion of the County, for a total of seven (7) years. Pricing shall remain firm for the first two (2) years of the agreement, which may be awarded pursuant to this BID. Price increases for subsequent contract years, three, four and five, shall not exceed the Consumer Price Index (CPI) for West Urban Area in any one contract year, and shall be negotiated through the Purchasing Division. Requests for price increases shall be submitted by Contractor(s) in writing, sixty (60) days prior to the annual anniversary date of the contract to be effective for the subsequent year. The changed contract price shall become effective thirty (30) days after the adjusted contract price is determined by the parties. Either party may terminate this Agreement for any reason without penalty any time prior to the effective date of the adjusted contract price.

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**Payment and Invoicing**

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted **in duplicate** to facilitate payment.

The undersigned Bidder has examined all of the documents and specifications.

DATE: 5-20-10

CONTRACTOR'S SIGNATURE: Catherine Sube

TITLE: Contract Research

COMPANY NAME: Pestmaster Services, Inc.

**DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID**

---

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

**THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH RFP #BID NO. 10-20-CB.**

Please submit further requests for clarification to: [blairc@stancounty.com](mailto:blairc@stancounty.com)

Catherine Sube  
Proposer Catherine Sube, Contract Research

Cathy Blair  
Cathy Blair, Senior Buyer



GSA PURCHASING DIVISION  
1010 10th Street, Suite 5400, Modesto, CA 95354  
PO Box 3229, Modesto, CA 95353-3229  
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Fax: (209) 525-7787

## ADDENDUM NO. 1 BID No. 10-20-CB

To: All Prospective Proposers

May 4, 2010

Prospective Proposers for the **BID #10-20-CB Countywide Pest Control Services** are hereby notified of the following revised "form of bid" adding the additional service locations as highlighted in "blue" prepared for your use and submission:

### FORM OF BID

**STANISLAUS COUNTY GSA PURCHASING DIVISION  
COUNTY OF STANISLAUS, STATE OF CALIFORNIA  
COUNTYWIDE PEST CONTROL SERVICES**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below. Bidder is to provide a cost for the first year and each year the contract could be extended. Copy sheets and submit a schedule for each of the five years.

### **PRICING SCHEDULE FOR YEAR**

(2014-2015)

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
ADMIN. ANNEX IV	1021 I STREET MODESTO, CA	42,000	Every other month	18.62	223.44
AG. CENTER, BLDG. A (STANISLAUS BLDG)	3800 CORNUCOPIA MODESTO, CA	56,315	Monthly	43.65	523.80
AG. CENTER, BLDG. B (HARVEST HALL)	3800 CORNUCOPIA MODESTO, CA	12,544	Monthly	29.59	355.08
AG. CENTER, BLDG. C (TUOLUMNE BLDG)	3800 CORNUCOPIA MODESTO, CA	18,184	Monthly	32.85	394.20
AG. CENTER, BLDG. D (ENCLOSED WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	10,854	Monthly	29.59	355.08
AG. CENTER, BLDG. E (OPEN WAREHOUSE)	3800 CORNUCOPIA MODESTO, CA	6,564	Monthly	27.37	328.44
ANIMAL SERVICES	2846 FINCH RD MODESTO, CA	13,100	Monthly	29.59	355.08
BEHAVIORAL HEALTH	830 SCENIC DR	19,318	Monthly	32.85	394.20

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
BLDG. IV	MODESTO, CA				
BEHAVIORAL HEALTH TRAILER	800 SCENIC DR MODESTO, CA	720	Monthly	19.74	236.88
BEHAVIORAL HEALTH TRAILER A	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	19.74	236.88
BEHAVIORAL HEALTH TRAILER B	2215 BLUE GUM AVE MODESTO, CA	1,800	Monthly	19.74	236.88
BEHAVIORAL HEALTH BLDG. A & H	800 SCENIC DR MODESTO, CA	3,200	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. B	800 SCENIC DR MODESTO, CA	2,452	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. C	800 SCENIC DR MODESTO, CA	3,129	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. D	800 SCENIC DR MODESTO, CA	3,004	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. E	800 SCENIC DR MODESTO, CA	2,856	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. F	800 SCENIC DR MODESTO, CA	3,617	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. G	800 SCENIC DR MODESTO, CA	2,567	Monthly	24.11	289.32
BEHAVIORAL HEALTH BLDG. J	800 SCENIC DR MODESTO, CA	2,789	Monthly	24.11	289.32
BURBANK/PARADISE BLDG. J	1325 BEVERLY DR. MODESTO, CA	5,000	Monthly	24.11	289.32
CENTER II WAREHOUSE I	714 SCENIC DR MODESTO, CA	1,200	Monthly	19.74	236.88
CENTER II WAREHOUSE II	714 SCENIC DR MODESTO, CA	1,200	Monthly	19.74	236.88
CENTER III BLDG. I	917 OAKDALE RD MODESTO, CA	23,544	Monthly	32.85	394.20
CENTER III, BLDG II (USPS)	921 OAKDALE RD MODESTO, CA	25,720	Every other month	23.95	287.40
CENTER IV MAIN BUILDING	1716 MORGAN RD MODESTO, CA	9,504	Monthly	29.59	355.08
CENTRAL SERVICES	1018 SCENIC DRIVE MODESTO, CA	8,307	Monthly	27.37	328.44
CERES STORAGE FACILITY	1900 MEMORIAL DR CERES	34,000	Monthly	37.08	444.96
CIVIL TRAILER	800 11TH ST MODESTO, CA	2,100	Monthly	24.11	289.32
COMMUNITY SERVICES AGENCY	251 E. HACKETT RD MODESTO, CA	252,355	Monthly	74.36	892.32
COMMUNITY SERVICES AGENCY	TURLOCK #1 101 Lander Ave.	15,400	Monthly	32.85	394.20



COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
	TURLOCK, CA 95380				
COMMUNITY SERVICES AGENCY	TURLOCK #2 275 S. 3 <sup>RD</sup> ST TURLOCK, CA 95380	5,954	Monthly	27.35	328.20
CORONER	939 OAKDALE RD MODESTO, CA	3,520	Every other Month	17.48	209.70
COUNTY ANNEX VI (Formerly City Hall)	801 - 11 <sup>TH</sup> ST MODESTO, CA	47,525	Monthly	37.08	444.96
EMPIRE COMMUNITY CENTER	18 SOUTH ABBIE EMPIRE CA	5,760	Monthly	27.35	328.20
FACILITIES MAINTENANCE CARPENTER	1716 MORGAN RD MODESTO, CA	2,740	Monthly	24.11	289.32
FLEET SERVICES	448 E. HACKETT ROAD MODESTO CA	13,260	Every other Month	20.21	242.46
GRAYSON COMMUNITY CENTER	8900 LAIRD RD. GRAYSON, CA	33,165	Monthly	37.08	444.96
HSA BLDG. I	830 SCENIC DR MODESTO, CA	17,100	Monthly	32.85	394.20
HSA BLDG. II	830 SCENIC DR MODESTO, CA	18,423	Monthly	32.85	394.20
HSA BLDG. III	830 SCENIC DR MODESTO, CA	23,287	Monthly	32.85	394.20
HSA BUSINESS OFFICE	1030 SCENIC DR MODESTO, CA	16,252	Monthly	32.85	394.20
HSA CENTRAL UNIT	830 SCENIC DR MODESTO, CA	84,110	Monthly	54.38	652.56
HSA FAMILY PRACTICE	830 SCENIC DR MODESTO, CA	15,667	Monthly	32.85	394.20
HSA MEDICAL ARTS BLDG.	700 - 17TH STREET MODESTO CA	34,779	Monthly	37.08	444.96
HSA VETERANS' SERVICES TRAILER (INTERNAL MEDICINE)	830 SCENIC DR MODESTO, CA	3,000	Monthly	24.11	289.32
HONOR FARM (ENTIRE COMPLEX)	8224 W. GRAYSON RD MODESTO, CA	37,871	Monthly	37.08	444.96
JAIL (MEN'S)	1115 H ST MODESTO, CA	53,208	Twice a Month	56.69	680.28
JUVENILE JUSTICE CENTER	2215 BLUE GUM AVE MODESTO, CA	81,106	Monthly	54.38	652.56
MODESTO MAIN LIBRARY	1500 I ST MODESTO, CA	62,000	Monthly	43.65	523.80

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
NEWMAN LIBRARY	1305 KERN MODESTO , CA	2,613	Monthly	24 . 11	289 . 32
OAKDALE LIBRARY	151 S. FIRST AVE OAKDALE, CA	6,500	Monthly	27 . 35	328 . 20
OAKDALE YARD	551 CENTER ST OAKDALE	1,000	Monthly	19 . 74	236 . 88
ENVIRONMENTAL RESOURCES	4000 FINK RD CROWS LANDING, CA	2,626	Monthly	24 . 11	289 . 32
PW. ROAD AND BRIDGES	1716 MORGAN RD MODESTO, CA	8,100	Monthly	27 . 35	328 . 20
PW SIGN SHOP/SOILS LAB	1716 MORGAN RD MODESTO, CA	2,500	Monthly	24 . 11	289 . 32
PATTERSON LIBRARY	46 N. SALADO AVE PATTERSON, CA	4,070	Monthly	24 . 11	289 . 32
PATTERSON YARD	301 S FIRST ST PATTERSON CA	1,000	Monthly	19 . 74	236 . 88
PUBLIC HEALTH	820 SCENIC DR MODESTO, CA	10,439	Monthly	29 . 59	355 . 08
PUBLIC SAFETY CENTER	200 E. HACKETT RD MODESTO, CA	135,523	Monthly	62 . 30	747 . 60
PSC SUPPORT SERVICES	200 E. HACKETT RD MODESTO, CA	47,580	Monthly	37 . 08	444 . 96
PSC MINIMUM HOUSING	200 E. HACKETT RD MODESTO, CA	35,600	Monthly	26 . 36	316 . 32
PSC PROGRAMS TRAILER	200 E. HACKETT RD MODESTO, CA	1,800	Monthly	19 . 74	236 . 88
PURCH. WAREHOUSE I (ELECTIONS)	909 CENTER III MODESTO, CA	14,400	Monthly	29 . 59	355 . 08
PURCH. WAREHOUSE II (CENTRAL STORES)	909 CENTER III MODESTO, CA	13,600	Monthly	29 . 59	355 . 08
RAY SIMON CENTER (CLASSROOM)	3805 CORNUCOPIA MODESTO, CA	8,582	Monthly	29 . 59	355 . 08
RAY SIMON CENTER (GYM)	3805 CORNUCOPIA MODESTO, CA	11,873	Monthly	29 . 59	355 . 08
RAY SIMON CENTER (TRAILER)	3805 CORNUCOPIA MODESTO, CA	2,160	Monthly	24 . 11	289 . 32
RIVERBANK LIBRARY	3442 SANTA FE RIVERBANK	3,594	Monthly	24 . 11	289 . 32
SALIDA BRANCH LIBRARY & COMMUNITY CENTER (Formerly Bruener's)	4835 SISK ROAD MODESTO CA	56,000	Monthly	43 . 65	523 . 80
SHERIFF'S OPERATION CENTER	250 E. HACKETT RD MODESTO, CA	41,616	Monthly	37 . 08	444 . 96
SHERIFF - IT DEPARTMENT (Modules)	442 E. HACKETT ROAD MODESTO, CA	7,200	Monthly	27 . 35	328 . 20
STANISLAUS BEHAVIORAL HEALTH	1501 CLAUS ROAD MODESTO, CA	48,000	Monthly	37 . 08	444 . 96

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
CENTER					
STANISLAUS RECOVERY CENTER	1904 RICHLAND AVE. MODESTO, CA	41,932	Monthly	37.08	444.96
STANISLAUS REGIONAL 9-11	3705 OAKDALE RD MODESTO, CA	18,000	Monthly	32.85	394.20
SHOP/BOILER ROOM	830 SCENIC DR MODESTO, CA	17,302	Monthly	32.85	394.20
TENTH STREET PLACE	1010 10th STREET MODESTO, CA	206,466	Monthly	74.36	892.32
TURLOCK LIBRARY	550 MINARET AVE TURLOCK, CA	10,000	Monthly	29.59	355.08
12 <sup>th</sup> & I OFFICE BUILDING	832-12 <sup>th</sup> STREET MODESTO, CA	90,000	Monthly	54.35	652.20
12 <sup>th</sup> & I PARKING GARAGE	826-12 <sup>th</sup> STREET MODESTO, CA	242,056	Monthly	74.36	892.32
WATERFORD LIBRARY	324 F STREET WATERFORD, CA	3,000	Monthly	24.11	289.32
Mancini Hall	718 Toulumne	3,825	Monthly	24.11	289.32
Ceres Library	2250 Magnolia, Ceres	5,000	Monthly	24.11	289.32
Sheriff's Field & Track	3805 Cornucopia (gophers)	5 acres	Weekly	341.94	4103.32
Public Safety	424 E. Hackett (grn sqrls)	219,000	Weekly	432.99	5195.84
BHS-Leaps & Bounds	4640 Spyres Way	4,950	Quarterly	8.04	96.44
HSA -Payroll/Safety Trlr	830 Scenic Dr	2,400	Monthly	24.11	289.32
IWF Program Class Room	450 E. Hackett	1,200	Monthly	19.74	236.88
Behavioral Health Service	1917 Memorial Dr., Ceres	41,932	Monthly	37.08	444.96
HSA - Pediatrics Dept.	830 Scenic Dr.	15,667	Monthly	32.85	394.20
Water Resource Bldg.	303 S. 1 <sup>st</sup> St., Patterson	7,000	Monthly	28.01	336.12
Denair Library	4801 Kersey Rd, Denair	2,400	Monthly	24.11	289.32
Keys Library	4420 Maud Ave., Keys	2,400	Monthly	24.11	289.32

COUNTY OFFICE	ADDRESS	SQUARE FOOTAGE/ BLDG	FREQUENCY	AMOUNT PER MONTH	EXTENDED AMOUNT
Sheriff's Drug Trafficking	250 E. Hackett	6,000	Monthly	28.01	336.12
B.A.S.	424 E. Hackett	1,200	Monthly	19.74	236.88
HSA -- Ceres Medical	3109 E. Whitmore, Ceres	20,000	Monthly	32.85	394.20
HSA -- Hughson Medical	3412 3 <sup>rd</sup> St., Hughson	2,000	Monthly	19.74	236.88
Hughson Library	2412 3 <sup>rd</sup> St., Hughson	3,500	Monthly	24.11	289.32
Behavioral Health Trl C	2215 Bluegum	1,200	Monthly	19.74	236.88
HSA -- Paradise Medical	401 Paradise Rd.	21,000	Monthly	32.85	394.20
<b>TOTAL AMOUNT OF BID (ALL BASIC SERVICES)</b>				\$3735.46	\$44,873.36

ADDITIONAL SERVICE	RESPONSE TIME	FREQUENCY OF SERVICE	UNIT OF COST/ INCIDENT	ANNUAL COST
WASP IRRADIATION	8 Hour	As Needed	\$67.11/hour	TBD
Pigeon Control & Netting	8 Hour	As Needed		To be price/quoted when required
BAT IRRADIATION	8 Hour	As Needed		To be price/quoted when required.
BAIT BOXES	8 Hour	As Needed	\$67.11/hour	TBD

**F.O.B. -- Destination**

**Escalation Clause:** The amount of compensation paid to the Contractor under this BID may be adjusted, to reflect changes in the Contractor's costs to provide services under this BID, including, without limitation, the cost of insurance and the cost of reasonably necessary supplies and materials, but excluding labor costs. The term of the agreement shall be for a period of five (5) years, with two (2) one-year extension options at the sole discretion of the County, for a total of seven (7) years. Pricing shall remain firm for the first two (2) years of the agreement, which may be awarded pursuant to this BID. Price increases for subsequent contract years, three, four and five, shall not exceed the Consumer Price Index (CPI) for West Urban Area in any one contract year, and shall be negotiated through the Purchasing Division. Requests for price increases shall be submitted by Contractor(s) in writing, sixty (60) days prior to the annual anniversary date of the contract to be effective for the subsequent year. The changed contract price shall become effective thirty (30) days after the adjusted contract price is determined by the parties. Either party may terminate this Agreement for any reason without penalty any time prior to the effective date of the adjusted contract price.

**Prompt Payment Discount**

Cash discount of 3 % for payment within 20 calendar days, which will be computed from the date delivery is made and accepted by the County or the date a proper invoice is received, **whichever is later**. Discount offered with payment terms of less than (20) calendar days will not be considered for award purposes. If no discount is shown, then it shall be assumed that **none** is offered and that the terms are **Net 30 days**.

**Payment and Invoicing**

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted in **duplicate** to facilitate payment.

The undersigned Bidder has examined all of the documents and specifications.

DATE: 5-20-10

CONTRACTOR'S SIGNATURE: Catherine Sube

TITLE: Contract Research

COMPANY NAME: Pestmaster Services, Inc.

**DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID**

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ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

**THIS ADDENDUM MUST BE SIGNED AND SUBMITTED WITH RFP #BID NO. 10-20-CB.**

Please submit further requests for clarification to: [blairc@stancounty.com](mailto:blairc@stancounty.com)

Catherine Sube  
Proposer Catherine Sube, Contract Research

Cathy Blair  
Cathy Blair, Senior Buyer

**COUNTY-WIDE AGREEMENT  
FOR  
INDEPENDENT CONTRACTOR SERVICES  
PESTMASTER SERVICES, INC.**

**APPENDIX 2 – PRODUCT LIST**

## PROPOSED CHEMICAL LIST

### **Advion Cockroach Gel**

Manufactured by Dupont  
Active ingredient: Indoxacarb .6%  
EPA Reg No. # 352-652  
Reduced Risk Registration

### **Advion Ant Gel**

Manufactured by Dupont  
Active ingredient: Indoxacarb .05%  
EPA Reg No. #352-746  
Reduced Risk Registraton

### **Advion Fire Ant Bait**

Manufactured by Dupont  
Active ingredient: Indoxacarb .045%  
EPA Reg No. #352-627  
Reduced Risk Registration

### **Advion Mole Cricket Bait**

Manufactured by Dupont  
Active ingredient: Indoxacarb .22%  
EPA Reg No. #352-651  
Reduced Risk Registration

### **EcoPCO JET- X**

Manufactured by EcoSmart Tech  
Active Ingredient: 2-Phenethyl, botanical insecticide  
1%  
EPA Reg. No.: 67425-19

### **Eco EXEMPT Dust**

Manufactured by EcoSmart Tech  
Active Ingredient:  
Non-Hazardous Components  
EPA Reg. No.: N/A

### **Eco PCO AC Aerosol**

Manufactured by EcoSmart Tech  
Active Ingredient:  
Non-Hazardous Components  
EPA Reg. No.: 67425-4

### **Eco EXEMPT Granules**

Manufactured by EcoSmart Tech  
Active Ingredient:  
Non-Hazardous Components  
EPA Reg. No.: N/A Poison Free

### **Eco EXEMPT ICII**

Manufactured by EcoSmart Tech  
Active Ingredient: Rosemary Oil 10%  
Non-Hazardous Components  
EPA Reg. No.: N/A Poison Free

### **EcoPCO WP-X**

Manufactured by EcoSmart Tech.  
Active Ingredient: 2-Phenethyl, a botanical insecticide  
3%  
EPA Reg. # 67425.25

### **EcoPCO ACU Contact Insecticide**

Manufactured By EcoSmart Tech.  
Active Ingredient: 2 - Phenethyl Propionate .10%  
EPA Reg. #67425-14

### **Contrac All-Weather Blox**

Manufactured by Bell Labs  
Active Ingredient:  
Bromadiolone .005%  
EPA Reg. No.: 12455-7

### **Detex Monitoring Blox**

Manufactured by Bell Labs  
Active Ingredient: Oat grain  
EPA Reg. No.: N/A

### **Hotfoot Gel**

Manufactured by Hot Foot America  
Active Ingredient: Polybutene 93.5%  
EPA Reg. No.: #55943-1

### **Bora Care**

Manufactured by Nisus  
Active Ingredient: Glycol Borate 40%  
EPA Reg. No.: 64405-1

### **Niban FG**

Manufactured by Nisus  
Active Ingredient: Orthoboric Acid 5%  
EPA Reg. No.: 64405-TN-1

### **Nibor - D**

Manufactured by Nisus  
Active Ingredient:  
Octoborate Tetrahydrate 98%  
EPA Reg. No.: 64405-8

### **Snake Out**

Manufactured by Nisus  
Active Ingredient: Clove Oil .3%,  
Cinnamon Oil .6% and Cedar Oil 15%  
EPA Reg. No.: N/A

### **BAC - AZAP**

Manufactured by Nisus  
Active Ingredient: Bacteria 9%  
EPA Reg. No.: N/A

### **Phantom Termiticide-Insecticide**

Manufactured by BASF Corp.  
Active Ingredient:  
Chlorfenapyr 21:45%  
EPA Reg. No.: 241-392

### **Termidor SC Termiticide-Insecticide**

Manufactured by BASF Corp.  
Active Ingredient:  
Fipronil 9.1%  
EPA Reg. No.: 7969-2109

## PROPOSED CHEMICAL LIST

### **Whitmire Wasp-Freeze**

Manufactured by Whitmire Products

Active Ingredient: d-trans Allethrin .129%

EPA Reg. No. #499-362

### **Gentrol IGR**

Manufactured By Wellmark Int.

Active Ingredient:

Hydroprene 09%

EPA Reg No 2724-351

### **Gentrol Point Source**

Manufactured By Wellmark Int.

Active Ingredient:

Hydroprene 09%

EPA Reg No 2724-469

