

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
ACTION AGENDA SUMMARY

DEPT: CEO - OFFICE OF EMERGENCY SERVICE

BOARD AGENDA # *B-1

Urgent

Routine

G. HINSHAW

AGENDA DATE June 30, 2009

CEO Concurs with Recommendation YES NO

4/5 Vote Required YES NO

(Information Attached)

SUBJECT:

Approval to award a Contract to Zero One Networks for the Purchase of Mobile Data Terminals to support Local Ambulance Providers, Funded through Homeland Security Grant Funds

STAFF RECOMMENDATIONS:

Authorize the Purchasing Agent to enter a contract with Zero One Networks for the purchase of the mobile data terminals to support local ambulance providers.

FISCAL IMPACT:

On November 25, 2008 the Board of Supervisors accepted the Fiscal Year 2008 State Homeland Security Grant to enhance local Homeland Security efforts, which listed mobile computer devices as one of the projects to be funded. The grant included funding in the amount of \$147,000 for the mobile data terminals (MDTs). The recommended vendor submitted a bid of \$110,516 for the procurement of this equipment. Upon approval of this item, the MDTs will be purchased for several ambulance providers within Stanislaus County. There is no impact to the General Fund associated with this purchase.

BOARD ACTION AS FOLLOWS:

No. 2009-432

On motion of Supervisor O'Brien, Seconded by Supervisor Grover
and approved by the following vote,

Ayes: Supervisors: O'Brien, Chiesa, Grover, Monteith, and Chairman DeMartini

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1) X Approved as recommended

2) _____ Denied

3) _____ Approved as amended

4) _____ Other:

MOTION:

Christine Ferraro

ATTEST: CHRISTINE FERRARO TALLMAN, Clerk

File No.

DISCUSSION:

On April 14, 2009 the Board of Supervisors authorized the General Services Agency to issue an Invitation to Bid for the purchase of mobile data terminals (MDTs) for several ambulance providers within Stanislaus County. The Invitation to Bid was opened on May 7, 2009 and closed May 21, 2009. There were four (4) vendors that submitted bids. The vendors included Zero One Networks, Motorola Inc., G2 Digital Solutions and IT Solutions. The bids were reviewed by the General Service Agency and they determined that Zero One Networks was the lowest, most cost effective bid. Their total bid is \$110,516.49.

The purchase of MDTs will allow all ambulance providers within Stanislaus County to communicate in the same format. American Medical Response, the largest ambulance provider in Stanislaus County, who serves the communities of Modesto, Ceres and Turlock, had previously invested in MDTs for their ambulances. The system will allow for better communication with LifeCom, the designated emergency ambulance dispatch center in Stanislaus County. Some of the benefits of utilizing MDTs include:

- Access to emergency call information in an easier to read format
- Reduce the amount of radio traffic and provide real-time data by being able to indicate when en route to a call, when on scene of a call, when beginning transportation, and upon arrival at patient destination
- Ability to access mapping software to aid in response to calls
- Ability to track location of units responding to other calls which will increase safety of not only ambulance personnel but citizens
- Provide for the ability to receive updates on a patient's condition
- Allow for limited internet access that will allow ambulance personnel to search for information on treatment policies and issues such as the effects of or treatment for a particular hazardous material
- Allow all ambulance providers to communicate via a standardized system
- Provide for better communication in the response of multiple units to a large scale event
- Direct access to call information in the LifeCom CAD
- Ability to receive confidential information regarding an emergency call

The ambulance providers will be required to sign a Memorandum of Understanding (MOU) developed by County Counsel and the Office of Emergency Services for equipment purchased with Homeland Security Grant funds. Equipment will not be purchased for providers unless the MOU is signed.

The contract with Zero One Networks for the purchase of the MDTs will be funded from the Fiscal Year 2008 (FY08) State Homeland Security Grant through the Metropolitan Medical Response System (MMRS) included within the FY08 grant program. The MMRS program enhances a jurisdiction's response to a mass casualty event, enabling

Approval to Award a Contract to Zero One Networks for the Purchase of Mobile Data Terminals to support Local Ambulance Providers, Funded through Homeland Security Grant Funds

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the jurisdiction to use its own resources until significant external resources arrive. The core requirement of the MMRS program is the integration of first responder, medical treatment, public health and emergency management components into an integrated system. The Board of Supervisors accepted the FY08 grant, including \$147,000 in funding for the MDTs, on November 25, 2008.

POLICY ISSUES:

Award of a contract for the purchase of MDTs supports the Board priorities of *A safe community*, *A healthy community* and *Effective partnerships* by enhancing the ability of local ambulance providers to more efficiently communicate and respond to emergency calls.

STAFFING IMPACT:

Existing staff from the Chief Executive Office – Office of Emergency Services and the General Services Agency will issue the award, receive and distribute the equipment to EMS agencies.



GSA PURCHASING AGENT
1010 Tenth Street, Suite #5400, Modesto, CA 95354
PO Box 3229, Modesto, CA 95353-3229
Phone: (209) 525-6319
Fax: (209) 525-7787

INVITATION TO BID

BID NO. 09-09-CB

PROJECT NAME:

GOBOOK XR-1 IX270

BID INFORMATION:

| | |
|---|---|
| BID RESPONSE DATE: May 21, 2009 | BID RESPONSE TIME: "NO LATER THAN 2:30p.m." |
| DELIVER BID RESPONSES TO: Stanislaus County GSA Purchasing Division 1010 Tenth Street Suite #5400 Modesto, CA 95354 | |
| <p>Bidders are required to submit an original and two (2) additional signed copies of their Bid response (including all required attachments) to the above address. Bids shall clearly identify the <u>project name</u>, <u>Bid number</u>, and <u>Bid response date</u> on the outside of the envelope and be delivered in a sealed envelope. Failure to do so may cause the Bid to be rejected.</p> | |
| BIDDERS COMPANY NAME: <u>Zero One Networks c/o Hewlett Packard</u> (Type or Print) | |

Signed addenda/addendum to be included in the BID Response. Contractor to complete the below and return with the BID Response.

Addendum No. 1 Dated 5-15-09 Date Received 5-15-09 Initials PW

Addendum No. 2 Dated 5-15-09 Date Received 5-15-09 Initials PW

Addendum No. _____ Dated _____ Date Received _____ Initials _____

Addendum No. _____ Dated _____ Date Received _____ Initials _____

Addendum No. _____ Dated _____ Date Received _____ Initials _____

Addendum No. _____ Dated _____ Date Received _____ Initials _____

Bidder's Name (Printed): Paul Wedlake

Bidder's Signature: *Paul Wedlake*

Bidder's Title: Owner / Sole proprietor of Zero One Networks

BOND REQUIREMENTS *

| | | |
|---------------------------|----|---|
| Bid Security required | No | Amount <u>\$ 10% of the Project Price</u> |
| Performance bond required | No | Amount <u>\$ 100%</u> |
| Payment bond required | No | Amount <u>\$ 100%</u> |

*See item 3 under General Terms and Conditions for specific security/bonding requirements. If required, only the successful Bidder shall submit a performance and payment bond as described in the General Terms and Conditions of this Bid.

FOR COUNTY USE ONLY

Bid was opened on above date and at prescribed place.

Received: Cashiers or Certified Check drawn on a California bank
 Surety Bond

By: _____

Stanislaus County GSA Purchasing Division

**NON-COLLUSION AFFIDAVIT TO BE EXECUTED BY
BIDDER AND SUBMITTED WITH BID**

(Title 23 United States Code Section 112 and
Public Contract Code Section 7106)

To the County of Stanislaus, Stanislaus County Purchasing Division:

In accordance with Title 23 United States Code Section 112 and Public Contract Code 7106 the bidder declares that the bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived or agreed with any bidder or anyone else to put in a sham bid or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of any one interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

DECLARATION UNDER PENALTY OF PERJURY

The undersigned Bidder declares and certifies under the penalty of perjury: that the only persons or parties interested in this bid as principals are those named herein as Bidder, that he/she holds the position indicated below as a corporate officer or the owner or a partner in the business entity submitting this bid; that the undersigned has examined the "General Conditions and Instructions to Bidders" and the specifications; that the undersigned is informed of all the relevant facts surrounding the preparation and submission of this bid, that the undersigned (if awarded the contract) will execute and fully perform the contract for which the bids are called; that the undersigned will perform all the work and/or furnish all the materials specified in the contract, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that the undersigned will take in full payment therefore, the prices set forth in the attached schedule "Form of Bid" and "Paragraph 2 and Exhibit B" of the contract; that the undersigned knows and represents and warrants to the County of Stanislaus that this bid is prepared and submitted without collusion with any other person, business entity, or corporation with any interest in this bid.

I declare under penalty of perjury that the foregoing is true and correct.

Name of Bidder: Paul Wedlake dba Zero One Networks c/o Hewlett Packard Company

*Type of Business: Individual doing business under own name PW Corporations
 Individual doing business using a firm name Partnership
 Joint Venture (Please attach Joint Venture Agreement)

Business Address: 7432 Del Cielo Way

City, State, Zip Code: Modesto, CA 95356

Dated: 5-20-09

By: Paul Wedlake (Signature) PW (Print Initials)

Name: Paul Wedlake (Type or Print Name)

Title: sole proprietor of Zero One Networks

Email Address: pwedlake@zero1networks.com Business License #: N/A (transaction & billing HP Direct)

Telephone Number: 209-277-3005 Fax Number: 209-633-2223

*To be signed by authorized corporate officer or partner or individual submitting the bid.

EXAMPLE

- If Bidder is:
1. An individual doing business under own name..... Sign: Your name only
 2. An individual using a firm name Sign: John Doe, an individual doing business as Blank Company
 3. A Partnership Sign: John Doe and Richard Roe, partners doing business as Blank Company, By John Doe, partner
 4. A Corporation..... Sign: Blank Company, by John Doe, secretary (or other title)

Note: The above Non-collusion Affidavit is part of the Bid. Signing this Bid on the signature portion thereof shall also constitute signature of this Non-collusion Affidavit. Bidders are cautioned that making a false certification may subject the certifier to criminal prosecution.

**STANISLAUS COUNTY GSA PURCHASING DIVISION
FOR
Office of Emergency Services**

GOBOOKS XR-1 IX270

A. OVERVIEW

The County of Stanislaus, Office of Emergency Services requests Bids for twenty-one (21) GoBooks XR-1 IX270. Funded through FY 2008 State Homeland Security Grant Funds.

B. BID INTENT

As part of this Bid, the Bidder is required to submit all required pricing which will be incorporated into the Agreement at the time of award.

C. SCOPE OF SERVICES

Stanislaus County Office of Emergency Services is seeking bids for mobile data terminals (MDT's) to support local ambulance providers within Stanislaus County. The equipment will be utilized by the following ambulance providers and communities:

| Ambulance Provider | Communities Served |
|---------------------------|---|
| Oak Valley Ambulance | Oakdale, Riverbank, Waterford, Hickman, La Grange and Knights Ferry |
| Pro Transport | Hughson |
| Hughson Ambulance | Hughson |
| Westside Ambulance | Newman |
| Patterson | Patterson, Grayson, Crows Landing and Del Puerto Canyon |

Please provide pricing (using the attached "form of bid", page 20) for the following list of equipment. Included in the attached bid form is a separate line item ("alternate price") for the cost to install equipment by a local vendor only. Please note the following product description and quantity:

| Product Description | Qty |
|---|------------|
| IX270XR1 GoBook XR-1, Core Duo 2.0GHZ, Dynavue XGA Display, or equivalent w/Cam Latch Doors (GoBook XR-1) | 21 |
| 1.024 MB of DDR2 RAM (1x1024) | 21 |
| 80 GB w/heater (GoBook XR-1) | 21 |
| Bluetooth – Class 1 & GPS (GoBook XR-1) | 21 |
| Intel 802.11ABG | 21 |
| Verizon EV-Do | 21 |
| Dual External Antenna Connector | 21 |
| No Finger Print Scanner required | 21 |

| | |
|---|----|
| Backlit keyboard | 21 |
| Win XP system software | 21 |
| Bathook hard handle | 21 |
| Vehicle cradle non-RF | 21 |
| 3 Year No Fault Complete w/Batt (aka Emerald Service) | 21 |

The following spreadsheet and pictures are only provided to give the bidder an idea of current installation on the ambulance, such as radios, to give an idea of how everything could fit.

| Ambulance Agency | Units | Pictures |
|-------------------------|-------|----------|
| Oak Valley Ambulance | 7 ea. | Yes |
| Vehicle Description | | |
| Ford F350 Diesel 1994 | | |
| Ford F350 Diesel 2002 | | |
| Ford F350 Diesel 2004 | | |
| Ford F350 Diesel 2005 | | |
| Ford F350 Diesel 2006 | | |
| Ford F350 Diesel 2006 | | |
| Patterson Ambulance | 5 ea. | Yes |
| Ford Expedition 1999 | | |
| Ford E350 1999 | | |
| Ford E450 2002 | | |
| Ford E450 2003 | | |
| Ford E450 2006 | | |
| Westside Ambulance | 5 ea. | Yes |
| Ford F350 2008 Type I | | |
| Ford F350 2008 Type II | | |
| Ford F450 2006 Type III | | |
| Pro Transport Ambulance | 2 ea. | Yes |
| Dodge Sprinter 2008 | | |
| Ford 350 Van 2007 | | |
| Hughson Ambulance | 2 ea. | No |
| Ford E450 1999 | | |
| Ford E450 2000 | | |

FORM OF BID

**STANISLAUS COUNTY GSA PURCHASING DIVISION
COUNTY OF STANISLAUS, STATE OF CALIFORNIA**

The bidder shall perform all work and provide all labor, equipment, materials, delivery and pick up for the completion and operation of the project for which this bid is made at bid amounts as stated below.

(Come back to Form of Bid section to complete Pricing form and Alternate Bid Section)

| Item | Product Description | Qty. | Unit Price | Extended Price |
|------|--|------|------------|----------------------|
| 1. | IX270XR-1 GoBook XR-1, Core Duo 2.0GHZ, Dynavue XGA Display, or equivalent w/Cam Latch Doors | 21 | \$ 3924 | \$ 82,404 |
| 2. | 1.024 MB of DDR2 Ram (1x1024) | 21 | \$ | \$ |
| 3. | 80 GB w/Heater (GoBook XR-1) | 21 | \$ | \$ |
| 4. | Bluetooth – Class 1 & GPS | 21 | \$ | \$ |
| 5. | 802.11 ABG (Intel) | 21 | \$ | \$ |
| 6. | Verizon EV-Do | 21 | \$ | \$ |
| 7. | Dual Ext. Antenna Connector | 21 | \$ | \$ |
| 8. | No Finger Print Scanner Required | 21 | \$ | \$ |
| 9. | Backlit Keyboard | 21 | \$ | \$ |
| 10. | Win XP System Software | 21 | \$ | \$ |
| 11. | Bathook Hard Handle | 21 | \$ | \$ |
| 12. | Vehicle Crade Non-RF | 21 | \$ 503 | \$ 10,503 |
| 13. | 3 Year No Fault Complete w/Batt (aka Emerald Service) | 21 | \$ 429 | \$ 9009 |
| | Subtotal | | | 101,976 |
| | Sales Tax: @ 8.375% | | | 8,540.49 |
| | Freight Charges: | | N/A | N/A |
| | TOTAL: | | | \$ 110,516.49 |
| ** | Alternate Bid - Installation by Local Vendor Only: | | | \$ N/A |

All pricing shall remain valid for 120 days after the date of response noted above on page 1.

F.O.B. - Destination

Prompt Payment Discount

Cash discount of N/A % for payment within N/A calendar days, which will be computed from the date delivery is made and accepted by the County or the date a proper invoice is received, **whichever is later**. Discount offered with payment terms of less than (20) calendar days will not be considered for award purposes. If no discount is shown, then it shall be assumed that **none** is offered and that the terms are **Net 30 days**.

Payment and Invoicing

Payment for services rendered and accepted will be made monthly/quarterly, in arrears, after receipt of a proper invoice approved by County authorized representative. All invoices must be submitted **in duplicate** to facilitate payment.

The undersigned bidder has examined all of the documents and specifications.

DATE: 5-20-09

CONTRACTOR'S SIGNATURE:

Paul Hedberg

TITLE:

Sole proprietor

COMPANY NAME:

Zero One Networks

DO NOT DETACH THIS SHEET – SUBMIT ENTIRE BID PACKAGE AS YOUR BID