

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
ACTION AGENDA SUMMARY

DEPT: DISTRICT ATTORNEY

BOARD AGENDA # *B-6

Urgent

Routine

AGENDA DATE January 27, 2009

CEO Concurs with Recommendation YES NO
(Information Attached)

4/5 Vote Required YES NO

SUBJECT:

Approval of a Contract with Telcion Communications Group (a.k.a. Netlogic, Inc.) to Provide Voice over Internet Protocol Telephony Solution Equipment, Licenses, and Support for the 12th Street Office Building for the District Attorney's Office.

STAFF RECOMMENDATIONS:

1. Approve a contract with Telcion Communications Group (a.k.a. Netlogic, Inc.) to provide Voice over Internet Protocol telephony solution equipment, licenses, and support for the 12th Street Office Building for the District Attorney's Office with a not to exceed amount of \$119,470.35.
2. Authorize the Purchasing Agent to sign the contract with Telcion.

FISCAL IMPACT:

On October 7, 2008, the Board of Supervisors authorized the approval of the design, plans and specifications for the tenant and site improvements at the 12th Street Office Building for the District Attorney's Office. The Board also approved the use of Public Facility Fees in the amount of \$128,619 for the telephone system improvements. The Telcion Communications Group Contract will use \$80,860.60 of these funds. The balance in the amount of \$38,609.75 will be paid as a planned expenditure from the Strategic Business Technology Department Telecommunications budget for Fiscal Year 2008-2009.

BOARD ACTION AS FOLLOWS:

No. 2009-75

On motion of Supervisor Monteith Seconded by Supervisor Grover
and approved by the following vote,

Ayes: Supervisors: O'Brien, Chiesa, Grover, Monteith, and Chairman DeMartini

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1) X Approved as recommended

2) _____ Denied

3) _____ Approved as amended

4) _____ Other:

MOTION:

ATTEST:

Christine Ferraro Tallman
CHRISTINE FERRARO TALLMAN, Clerk

File No.

Approval of a Contract with Telcion Communications Group (a.k.a. Netlogic, Inc.) to Provide Voice over Internet Protocol Telephony Solution Equipment, Licenses, and Support for the 12th Street Office Building for the District Attorney's Office.

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DISCUSSION:

On June 9, 2008, the Public Facilities Fees (PFF) Committee approved the funding for the District Attorney in the amount of \$128,619 to convert the aging PBX (telephone) system to Voice over Internet Protocol (VoIP) telephony solution. This project will enable the District Attorney (DA) to leverage the existing Stanislaus County VoIP telephone system infrastructure, providing a more reliable telecommunications solution than the PBX system with considerably more features and flexibility. The proposed system also provides a failover solution to ensure communications in times of emergency and on-going monthly telecommunications service and support.

On October 7, 2008, the Board of Supervisors authorized the approval of the design, plans and specifications for the tenant and site improvements at the 12th Street Office Building for the District Attorney's Office. At this time, the Board authorized the use of PFF funds in the amount of \$128,619 for the telecommunications improvements and directed the Auditor-Controller to increase appropriations. A portion of these approved funds is for the direct purchase of VoIP telephony equipment, licenses, and support. The remaining use of the PFF funds will provide for installation of the new telephone solution, including infrastructure upgrades, two (2) new Primary Rate Interfaces (PRI), and extensive cabling on the 5th floor tenant improvements.

The District Attorneys Office in partnership with Strategic Business Technology department requests the Board approve a contract with Telcion Communications Group (see Attachment A) to purchase VoIP telephony equipment, licenses, and support in the amount not to exceed \$119,470.35. The contract shall be paid with the District Attorneys Office utilizing \$80,860.60 of the aforementioned PFF funds and the balance in the amount of \$38,609.75 to be paid as a planned expenditure from the Strategic Business Technology Department budget for Fiscal Year 2008-2009.

The proposed Project Contract 09-02 with Telcion Communications Group, formerly known as Netlogic, Inc., is in accordance with the Master Agreement for VoIP telephone solutions approved by the Board on November 2, 2006.

POLICY ISSUE:

Approval of this action furthers the implementation of the Master Plan for the 12th Street Project approved on October 8, 2001, and supports the Board's priorities for A safe community, Efficient delivery of public service, and Effective Partnerships.

STAFFING IMPACT:

There is no anticipated additional staffing impact at this time. Strategic Business Technology staff will coordinate the purchase and installation of the VoIP telephony solution with existing Capital Projects and District Attorneys Office staff.



GSA PURCHASING AGENT
1010 Tenth Street, Suite 5400, Modesto, CA 95354
PO Box 3229, Modesto, CA 95353-3229
Phone: (209) 525-6319
Fax: (209) 525-7787

Telcion Communications Group
PROJECT NO. 09-02
12th Street Building Tenant Improvements and
District Attorney VoIP Telephone Solution

A. Terms and Conditions

Except as hereinafter provided, the services provided by the Contract under this Project 09-02 (the "Project") shall be subject to the terms and conditions set forth in the Master Agreement for Independent Contractor Services, as amended, made and entered into by and between the COUNTY OF STANISLAUS ("County") and TELCION COMMUNICATIONS GROUP fka Netlogic, Inc. ("Contractor"), on November 2, 2006 (the "Agreement").

B. Scope of Work

The Contractor shall provide services under the Agreement and this Project for site work requested by the County, as set forth in the Contractor's proposal and scope of work entitled, "12th Street Expansion" dated December 18, 2008, attached hereto and, by this reference, made a part hereof.

C. Compensation

The Contractor shall be compensated for the services provided under the Agreement and this Project of work as follows:

1. Contractor will be compensated on a lump sum basis for each task as set forth below:
 - A. Upon receipt of invoice and proof of delivery of all equipment, licenses, and support contracts. Costs shall be paid from District Attorney in the amount of \$80,860.60 and Strategic Business Technology in the amount of \$38,609.75.

The parties hereto acknowledge the maximum amount to be paid by the County for services provided under this Project shall not exceed \$119,470.35, including, without limitation, the cost of any subcontractors, consultants, experts or investigators retained by the Contractor to perform or to assist in the performance of its work under this Agreement.

IN WITNESS WHEREOF, the parties, or their duly authorized representatives, have executed this Project No. 09-02 on _____, 2009.

COUNTY OF STANISLAUS

By: _____
Julie Mefferd
GSA Director/Purchasing Agent

"County"

TELCION COMMUNICATIONS GROUP

By: _____
Lance Reid
President, CEO

"Contractor"

APPROVED AS TO CONTENT:
Department of Strategic Business Technology

By: _____
Marcia Cunningham
Director

APPROVED AS TO CONTENT:
Chief Information Officer

By: _____
Paul Gibson
CIO

APPROVED AS TO CONTENT:
District Attorney's Office

By: _____
Birgit Flanagan
District Attorney

APPROVED AS TO FORM:
County Counsel

By: _____
John P. Doering
County Counsel



PROPOSAL

12TH STREET EXPANSION

Prepared for





Requested by
TERRI SANDERS

209.342.1729
sanderst@stancounty.com

Prepared by
DARREN RODRIGUES
Account Manager
209.656.5740
droduigues@telcion.com

December 18, 2008



Notice

The information contained in this document is confidential information between Telcion and Stanislaus County. Its purpose is to communicate the details of a proposed business solution from Telcion to the client. All information is to be kept confidential and used only to determine the feasibility and acceptability of the proposed solution by Telcion.

This document is the property of, and is proprietary to Telcion. It is not to be disclosed in whole or in part without the express, written authorization of Telcion, and shall be returned upon request.

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12TH STREET

12th Street Building VoIP Project

| Equipment | Part # | Per Unit Cost | Quantity | Tax | Est. Price |
|--|-------------------|---------------|----------|------------|-------------------|
| Cisco 3845 Voice Bundle w/ PVDM2 64, FL SRST 248, SP Serv, 128K-0129 | CISCO3845-SRST1K9 | \$ 9,072.25 | 1.00 | \$ 968.08 | \$ 9,741.33 |
| Feat Lic. Survivable Remote Site Telephony up to 240 phones | FL-SRST-240 | INCLUDED | | | |
| 2GB to 512MB DRAM (single DIMM) Factory upgrade for 3800 | MEM800-2GBU512D | INCLUDED | | | |
| 64 to 128MB CF Factory Upgrade for Cisco 3800 Series | MEM800-64U128CF | INCLUDED | | | |
| 64-Channel Packet Voice/Fax DSP Module | PVDM2-64 | INCLUDED | | | |
| Cisco 3845 AC Power Supply | PWR-3845-AC | INCLUDED | | | |
| CD for SDM software | ROUTER-SDM-CD | INCLUDED | | | |
| Cisco 3845 SP Services | S3845SPSK9-12409T | INCLUDED | | | |
| Power Cord, 110V | CAB-AC | INCLUDED | | | |
| 32 Channel Packet Voice/Fax DSP Module | PVDM2-32 | \$ 880.00 | 1.00 | \$ 64.90 | \$ 944.90 |
| Cisco 3845 redundant AC Power Supply | PWR-3845-AC/2 | \$ 275.00 | 1.00 | \$ 20.28 | \$ 295.28 |
| VVIC T1 Module (2 port) | VVIC2-2MFT-T1/E1- | \$ 1,100.00 | 2.00 | \$ 162.25 | \$ 2,362.25 |
| 4-port FXO (analogue) module | VIC2-4FXO | \$ 440.00 | 2.00 | \$ 64.90 | \$ 944.90 |
| Cisco 7945G | CP-7945 | \$ 255.75 | 188.00 | \$3,168.74 | \$ 46,134.74 |
| Cisco 7965G | CP-7965 | \$ 327.25 | 8.00 | \$ 193.08 | \$ 2,811.08 |
| Cisco 7900 Power Transformers | CP-PWR-CUDE-3- | \$ 24.75 | 176.00 | \$ 321.26 | \$ 4,677.26 |
| 7900 Series Transformer Power Cord, North America | CP-PWR-CORD-NA- | \$ 5.50 | 176.00 | \$ 71.38 | \$ 1,039.39 |
| Licenses | | | | | |
| Cisco Unity License | UNITY-VM-USR | \$ 35.75 | 176.00 | \$ 464.04 | \$ 6,756.04 |
| Cisco Unity Fail-over license | UNITYVM-FOVR-USR | \$ 9.90 | 176.00 | \$ 128.50 | \$ 1,870.90 |
| Berbee License (1 for 50 units of phones) | SP-BERBEE-50- | \$ 1,512.50 | 4.00 | \$ 446.19 | \$ 6,486.19 |
| Cisco CM 5.X License (1 for 100 units of phones) | LIC-CM-DL-100- | \$ 2,790.00 | 7.00 | \$1,419.88 | \$ 20,889.69 |
| Cisco CM 5.X License (1 for 10 units of phones) | LIC-CM-DL-10- | \$ 275.00 | 1.00 | \$ 20.28 | \$ 295.28 |
| Annual Support | | | | | |
| Cisco 3845 router maintenance | CON-SNTP-3845SRST | \$ 2,706.00 | 1.00 | \$ - | \$ 2,706.00 |
| Unity Voice Mail (VM) Software Smartnet | CON-ESW-VMUSR | \$ 8.00 | 176.00 | \$ - | \$ 1,408.00 |
| Unity Voice Mail (VMFO) Fail Over Smartnet | | Included | | | |
| Top Level CM SW Subscription UCSS for UCM for One Year - 100 users | UCSS-UCM-1-100 | \$ 398.75 | 1.00 | \$ 29.41 | \$ 428.16 |
| Top Level CM SW Subscription UCSS for UCM for One Year - 10 users | UCSS-UCM-1-10 | \$ 44.00 | 8.00 | \$ 25.96 | \$ 377.96 |
| Unity UCSS VMUM User one year 100 pack | UCSS-UTY-UM-1-100 | \$ 590.00 | 1.00 | \$ 40.96 | \$ 630.96 |
| Unity UCSS VMUM User one year 10 pack | UCSS-UTY-UM-1-10 | \$ 55.00 | 8.00 | \$ 32.45 | \$ 472.45 |
| NetLogic Premium | | \$ 48.00 | 176.00 | \$ - | \$ 8,448.00 |
| Floor Subtotal | | | | \$ | 119,470.35 |

Hardware, Licensing, and Support Total

\$ 119,470.35

No installation quoted. Support for these parts to be handled by open P.O. with blocks of hours.



ANNUAL SUPPORT

Premium

- **24x7, 1 hour response to client service request**
- **24x7, 4 hour replacement of failed hardware or configuration**
- **Monthly Server Maintenance and Patch Updates**
- **Unlimited telephone support**
- **Unlimited installation of software maintenance upgrades**
- **Major system software upgrade installation, once per year.**

Applies to Core.



PRICE SUMMARY

| Summary List | Price |
|-----------------------------------|--------------|
| 12 th Street Expansion | \$119,470.35 |
| Total Price | \$119,470.35 |

The pricing on this proposal is valid for 30 days. All prices INCLUDE tax.

Payment Terms:

Cash: Equipment due Net 15 Days from delivery date.

Lease: All leasing terms subject to final approval by Cisco Capital. All leases require progress payments. Lease Certificate of Acceptance must be completed after signed Project Completion Certificate.

The stated specifications, pricing, terms and conditions are satisfactory and are hereby accepted as stated. Telcion is authorized to perform the work as specified.